

Charles Hatcher Regulatory Director National Biodiesel Board





What is Biodiesel?



- Alternative fuel for any <u>diesel</u> engine
- Renewable (soybean oil, recycled restaurant oil)
- Usable in pure form (B100) or blended
- Domestically produced
- Commercially available in all 50 states
- Millions of successful road miles





What is Biodiesel?



- ASTM 6751
- Legal fuel registered with EPA
- Only fuel to pass Health Effects (I & II)
- Biodegrades as fast as sugar
- 10 times less toxic than salt
- Higher cetane than petrodiesel
- Higher lubricity than petrodiesel
- Safer to handle





The Biodiesel Reaction

- Reaction of an alcohol with a triglyceride (vegetable oils, animal fats, recycled cooking oils) in the presence of a catalyst.
- Two resulting products:
 - **s**biodiesel
 - **glycerin**

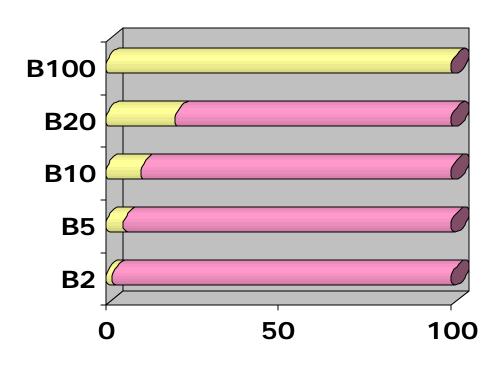






■ Biodiesel ■ Petroleum diesel

B100 = 100% biodiesel



B20 = 20% biodiesel + 80% petroleun diesel

B10 = 10% biodiesel + 90% petroleum diesel

B5 = 5% biodiesel + 95% petroleum diesel

B2 = 2% biodiesel + 98% petroleum diesel





Biodiesel—National Momentum

- More than 300 major fleets using B20 For EPAct
- Example Federal agencies are using B20
- Presidential Executive Orders:
 - *≥* 13134, 13101, 13149
- Customer interest is skyrocketing





Federal Energy Bill—EPAct

Currently:

- ≥ 450 gallons of B100 equals one credit.
- ∠ Biodiesel can be used for 50% of EPACT requirements.
- Biodiesel credits are not bankable or tradeable.

Proposed bill

- ∠ Would lift the 50% cap imposed on biodiesel.
- Would allow banking and trading.
- Would allow other alternative fuels to also generate fuel use credits.





Fleet Managers Perspective

Biodiesel will be the least cost compliance strategy for fleets that are facing state or federal regulatory pressure to purchase AFV's or utilize alternative fuels.









Major Customers Include:

- **ZU.S.** Forest Service
- **U.S.** Postal Service
- MODOT, NJDOT
- **X**Yellowstone
- Cities of Philadelphia and St. Louis
- Florida Power & Light
- Omaha Public Power
- Medford N.J. School District
- **∠**U.S. farmers





US EPA 2006 Rule

- On-road diesel fuel will have 15 ppm sulfur maximum to enable diesel after-treatment devices
- In 2007, engine PM and NOx emissions requirements reduced over 90%
- Biodiesel is already less than 15 ppm sulfur content







Many engine manufacturers support biodiesel blends

Caterpillar

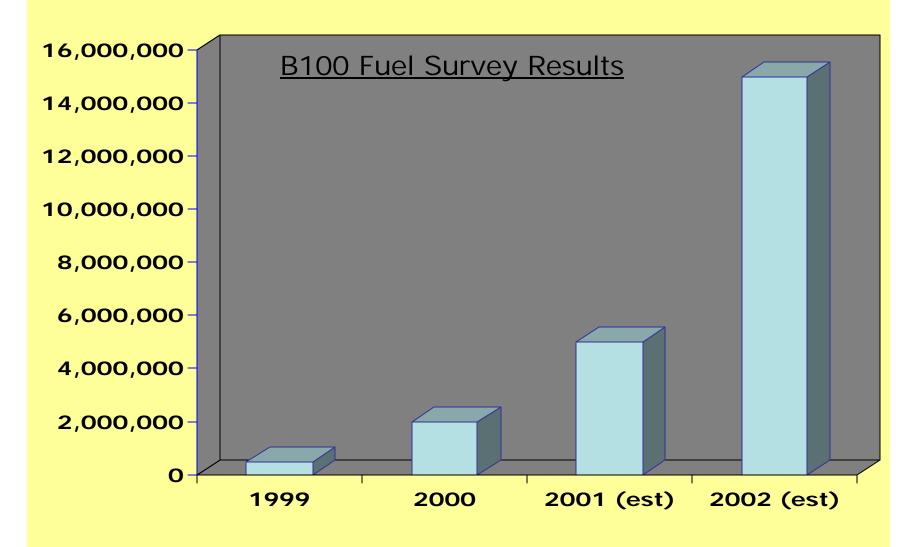
Cummins

Detroit Diesel

International



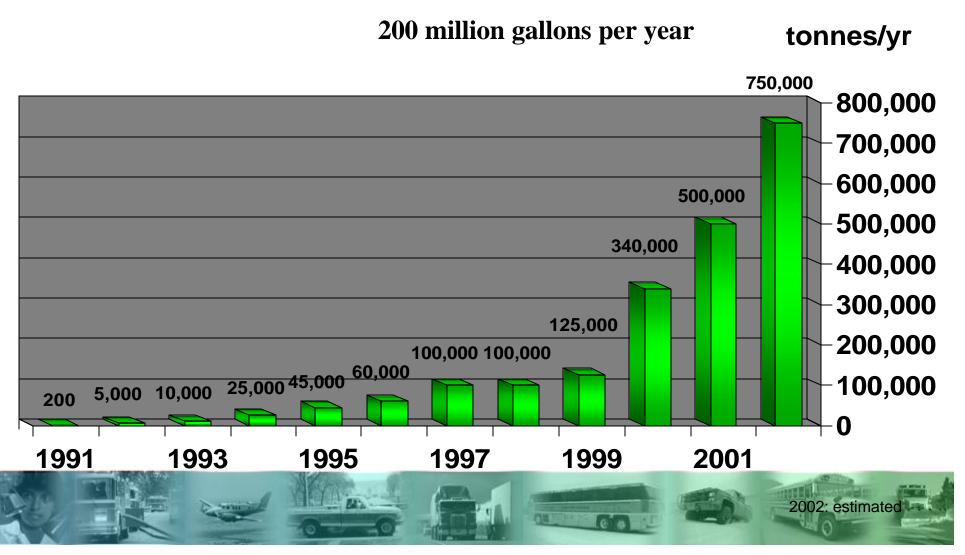








Biodiesel Sales in Germany (1991-2002)





Biodiesel Producers in Europe 2002

| | | | | | | | | _ | | | |
|-------------------|---|--|----------------|---------------------|------------|----------------|---------------|---------------------------|------------------|---------------------------------------|--|
| | | | | Transesterification | | | | | | Transeste | |
| Country | | Company | Site | Capacity | Production | Country | | Company | Site | Capacity | |
| | | | | t/yr | since | | | | | t/yr | |
| Germany | 1 | Connemann/ADM | Leer | 115.000 | 91/93/95 | Italy | 8 | Bakelite | Solbiate | 70.000 | |
| | 7 | Oelmühle Hbg/ADM | Hamburg | 150.000 | mid 01 | | .5 | Cons.Agr.E.E. | C.d.Castello | 27.000 | |
| | 5 | Bio-Diesel | Wittenberge | 60.000 | 1999 | | 1 | Novaol | Livorno | 90.000 | |
| | 6 | VNR | Ochsenfurt | 75.000 | 99/00 | | 4 | Fox Petroli | Ancona | 40.000 | |
| | 8 | MUW | Bitterfeld | 90.000 | end 01 | | 7 | IGS | Milano | 19.000 | |
| | 9 | HaGeVa | Niederpöllnitz | 40.000 | end 01 | | 6 | Defilu | Milano | 20.000 | |
| | 7 | Petrotec | Borken-Burlo | 20.000 | 2001 | | 2 | Distillerie Palma | Neapel | 30.000 | |
| | 2 | Hallertauer/Agrana | Mainburg | 8.000 | 1996 | | 3 | Oleifici Italiani | Bari | 7.000 | |
| | 4 | ADIB-APV | Henningsleber | 4.000 | 1997 | 308.000 | 9 | Comlube | Brescia | 5.000 | |
| | 3 | Vogtländer | Grossfriesen | 2.000 | 1997 | Slovakia | | PALMA-Thumys | Bratislava | 60.000 | |
| | ? | BD Rhein-Main Gmb | Wiesbaden | 40.000 | end 01? | The Neth | e | rlands | | 0 | |
| | ? | Biodiesel GmbH | Schwarzheide | 100.000 | end 02? | Denmark | | Emmelev | Otterup | 000 | |
| | ? | Bioenergie West | Marl | 100.000 | mid 02 | Finland | | | | 0 | |
| | ? | Rheinische BioEster | Neuß | 100.000 | ? | Norwa | | | | 0 | |
| | ? | Fugema/RHG | Malchin | 40.000 | | | | illion | | 00 | |
| | ? | Saria Bio-Industrie | Malchin | | | $\cap \cap$ r | Y | 11111C)I I | | 0 | |
| | ? | (CD Process) | Magdeburg | $ \wedge$ \vdash | 、 ナ | | ١ | 111110. | | 50 50 | |
| | | Maschinenringe SH | Brunsbüttel | 1 | M. U | | | | dies | 00 | |
| 1.226.000 | ? | Jenamethyl AG | Jena | | | | | 1 ! ~ | AID C | \bigcirc | |
| France | 1 | Cognis/Diester | Boussens | | | | | nia | | | |
| | 2 | Robbe/Diester | Compiègne | | Ilan | | | | G. C | O | |
| | 3 | Dico-Saipol/Diester | Rouen | 15 | allor | 15 | | | BILLOCHI | 0 | |
| 300 000 | 4 | ICI Novaol | Verdun | | | | | Total Capa | city Eur | 2.000.000 | |
| Austria | | RME Bruck | Bruck | 2 | | + Estima | \mathcal{L} | Bid esel Wo | | | |
| Austria | | | Mureck | 14.000 | 192 | 14.6 | 7 | HUS W | | | |
| 71.000 | | STEEG + others Biodiesel Raffinerie | | 12 000 | 2001: | TIKA P | + | Pacific Biodiesel | Nagano Hawaii | 2.000 2.000 | |
| Sweden | | Ecobränsle | Knislinge | 8.000 | 92/01 | | | World Energy, Oce | | | |
| Czechia | | Milo Oloumuc | Olmütz | 30.000 | | | 2 | 23 / | | · · · · · · · · · · · · · · · · · · · | |
| | | | Oimutz | 30.000 | 1995 | Australia | 2 | Griffin, AEP, South | · · | 30.000 | |
| 60.000 Belgium | | + others | Feluv | 60,000 | 92/94 | Canada | | ABC | Sidney | 4000 | |
| | | BASF (ex Sisas) | reiuv | 00.000 | 1995 | | t in | formations, own estimates | 9-01 | | |
| 60.000 | | | | | | Sources. Warke | . 111 | omadons, own conflates | | c: connem | |

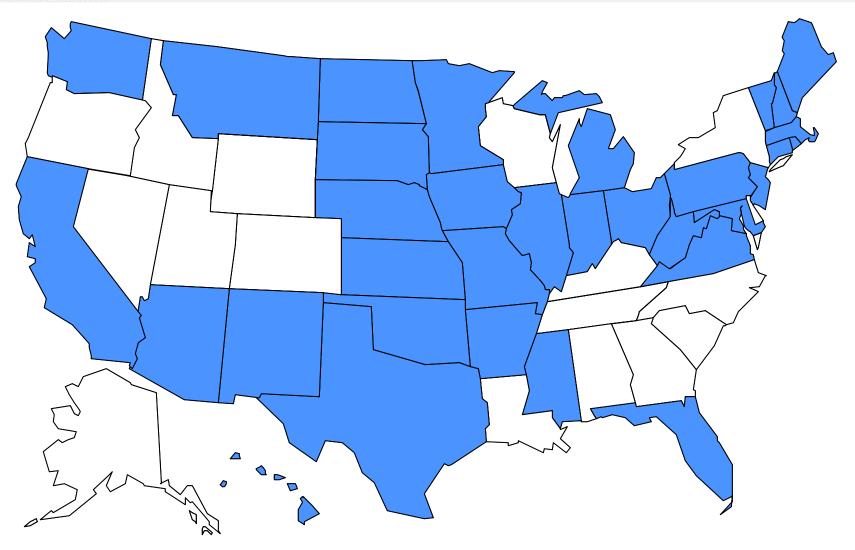




At the state level, approximately 90 biodiesel specific bills were introduced this session in 33 states.









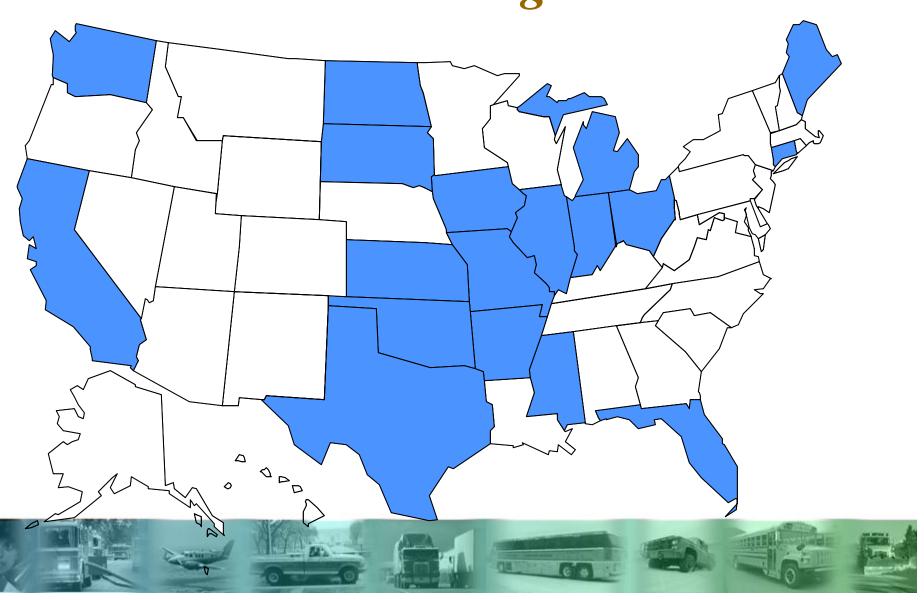


Twenty-six biodiesel specific bills passed.





Passed Biodiesel Legislation





Illinois HB46/SB46

∠ HB 46

- ≤Sales tax exemption (6.25%) on above B10.
- ∠Partial exemption (20% off 6.25%) on B1 to B10.
- Generally will be a little over a penny discount on B1





Illinois HB46/SB46

≤ SB 46

- Construction or ethanol and biodiesel) for plant construction or modification.
- Requires 30 million gallon capacity.
- Requires project labor agreement.





Arkansas SB 363

Provides a 5% income tax credit for plant and equipment for biodiesel wholesale or retail distribution. Provides a 10 cent per gallon grant to qualified producers. Grants are limited to the first 5 million gallons of biodiesel produced annually, not to exceed 5 years.





Indiana – HB 1001

Income tax credits for producers/blenders/ retailers. It is capped at \$1 million per incentive - total for the 2 years (2004-2005). The producer credit is equal to \$1 per gallon of biodiesel produced in Indiana, and used to make blended biodiesel (B2-B99). The blender credit (above B2) is 2 cpg, if using Indiana biodiesel. The retailer credit is one cpg (no restriction on state production).





Iowa – HB 681

Tax credits for co-op's producing "value-added ag products". Current law limits to ethanol plants. Provides that an eligible business may claim a tax credit of up to 10 percent of a new investment that involves the creation of new jobs. Eligible businesses may elect to receive a refund of all or a portion of the unused tax credit





North Dakota – HB 1309

≥ 10% tax credit for producers/blenders on equipment. Also includes a 1.05 cent excise reduction on B2 after 8 million gallon capacity.





Texas – SB 273

- The bill establishes a biodiesel fund. Producers report the gallonage produced, pay a 3.2 cents per gallon (cpg) tax. The state matches by a multiplier of 5.25 cpg.
- Quarterly, the state issues grants of 20 cpg back to the plants. The 20 cpg grant lasts 10 yrs.
- Grants are limited to 18m gallons per year per producer per registered plant (\$3.6m).





Texas current law

The biodiesel portion of a blend is exempt from state excise tax provided the finished product is clearly identified as a blend. Texas currently charges 20 cents per gallon excise tax. B20 would only be charged 16 cents excise. Section 153.203.11(b)





Federal Energy Bill—Tax Provisions

Federal Excise Tax Credit

- ©Offers a cent credit per percentage point of biodiesel blended up to a B20 blend.
- Excise tax credit is available for biodiesel produced from vegetable oils or first use animal fats (defined in the bill as agri-biodiesel)
- Does not impact Highway Trust Fund.





Federal Energy Bill—Other

Renewable Fuel Standard

- Requires the sale of renewable fuels, specifically ethanol and biodiesel.
- Not a mandate for ethanol or biodiesel

Engine Testing Program

Authorizes funds to be utilized for testing biodiesel in future diesel technology.





National Biodiesel Board (NBB)

Informational and technical resources, videos, database

www.biodiesel.org

≈800/841-5849

