# Montana Public Employees' Retirement Board Economic Experience Study 

## As of June 30, 2013

September 12, 2013
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## Agenda

- Assumptions studied
- Economic analysis
- Comparative valuation results


## Assumptions Studied

- Inflation
- Investment return
- Wage growth
- Interest on member contributions


## Economic Assumptions Factors to Consider

- What other funds are doing
- Past experience of the Plan
- Historical data in general
- Outlook for the future
- Board preference regarding risk


## Inflation (CPI - U)

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Historical CPI-U


## Inflation Outlook for the Future

|  | Bond Yields* $^{\text {Conventional }}$Yield |  | TIPS <br> Yield |
| :---: | :---: | :---: | :---: |
| 5 years to | $1.41 \%$ | Implied <br> Inflation |  |
| 10 years | $2.52 \%$ | $0.35 \%$ | $1.76 \%$ |
| 20 years | $3.22 \%$ | $1.12 \%$ | $1.99 \%$ |
| 30 years | $3.52 \%$ | $1.31 \%$ | $2.10 \%$ |

*As of June 30, 2013

## Inflation Assumption Comparison to Other Systems



Source: NASRA Public Fund Survey Summary of Findings

## Average NASRA Inflation Assumption by Year

| Year | Average |
| :---: | :---: |
| 2001 | $3.97 \%$ |
| 2005 | $3.66 \%$ |
| 2009 | $3.51 \%$ |
| 2010 | $3.39 \%$ |
| 2011 | $3.30 \%$ |

## Comments on Inflation

- Over last decade, inflation has been less than 2.5\%
- Assumed inflation in current long term bond rates is about 2.2\%
- Current assumption of $3 \%$ is still less than the average assumption of $3.3 \%$ in the NASRA survey
- Recommend no change in the $3 \%$ assumption at this time


## Real Wage Growth

Real Wage Growth By Decade


Source: Social Security Administration national average earnings reduced by CPI-U

## Comments on Wage Growth

- Current overall salary increase assumption is $4.0 \%$ (i.e., $1 \%$ over inflation) plus the merit scale
- Assumption is used for:
- Base level for individual salary increases to be added to merit salary scales
- Future wage growth for amortization of unfunded actuarial liability
- Real wage growth was only about $0.2 \%$ for the most recent decade
- Recommend reduction of the real wage growth assumption to $0.5 \%$ which when added to inflation rate of $3.0 \%$ results in new wage growth assumption of $3.5 \%$


## Investment Return Assumption Comparison to Other Systems

## Distribution of Discount Rates \% Reporting Using Each Rate



Source: NASRA Public Fund Survey Summary of Findings for years shown

## NASRA Average Investment Return Assumption by Year

| Year | Average |
| :---: | :---: |
| 2001 | $8.04 \%$ |
| 2005 | $7.99 \%$ |
| 2009 | $7.97 \%$ |
| 2010 | $7.88 \%$ |
| 2011 | $7.86 \%$ |
| 2013 Update | $7.78 \%$ |

## Actual Investment Returns

| Annual Rates of Return (PERS Only) |  |  |
| :---: | :---: | :---: |
|  |  |  |
| Year Ending June 30 | Market Value | Actuarial Value |
| 2004 | $13.35 \%$ | $1.27 \%$ |
| 2005 | $8.03 \%$ | $5.32 \%$ |
| 2006 | $8.98 \%$ | $9.25 \%$ |
| 2007 | $17.92 \%$ | $11.94 \%$ |
| 2008 | $-4.91 \%$ | $7.62 \%$ |
| 2009 | $-20.85 \%$ | $-0.16 \%$ |
| 2010 | $12.91 \%$ | $-1.18 \%$ |
| 2011 | $21.70 \%$ | $-0.08 \%$ |
| 2012 | $2.27 \%$ | $3.28 \%$ |
| 2013 | $12.99 \%$ | $11.91 \%$ |
|  |  |  |
| Average Return | $6.52 \%$ | $4.81 \%$ |

## Investment Return Rate Approach

- Current assumption is 7.75\%
- Obtained current asset allocation assumptions used by RV Kuhns, the investment consultant for the Board of Investments
- Applied RV Kuhns assumptions to the PERA asset allocation as of June 30, 2013
- Results were then adjusted for the PERA assumed inflation rate
- Adjusted rate of return was then potentially reduced by the assumed expenses to be paid by the fund
- Expressed results as a probability distribution


## Investment Expenses

|  | System Expenses |
| :---: | :---: |
|  | Percent of Assets |
| Retirement Funds Bond Pool (RFBP) | 0.12\% |
| Montana Domestic Equity Pool (MDEP) | 0.23\% |
| Montana International Equity Pool (MTIP) | 0.25\% |
| Montana Private Equity Pool (MPEP) | 1.59\% |
| Montana Real Estate Pool (MTRP) | 1.25\% |
| Short Term Investment Pool (STIP)* | 0.03\% |
| Weighted Average | 0.47\% |
| Average exlcuding MPEP and MTRP | 0.20\% |

## Comments on Expenses

- Investment expenses for MPEP and MTRP are likely necessary to obtain returns in excess of index returns derived by R.V. Kuhns
- Expense rate of $0.20 \%$ for other asset pools is consistent with passive investments usually reflected in capital market assumptions
- Have used expense rate of 0.20\% in analysis


## Arithmetic Rate of Return

|  | Expected Return (Arithmetic) |  |
| :---: | :---: | :---: |
|  | RV Kuhns Asset Allocation Assumptions |  |
| Asset Category | 6/30/2013 <br> Allocation | Expected Return |
| STIP | 1.3\% | 2.25\% |
| Bond Pool | 22.2\% | 3.50\% |
| Total Fixed income | 23.4\% |  |
| Domestic equity pool | 38.3\% | 7.90\% |
| International pool | 16.6\% | 8.65\% |
| Private equity pool | 12.5\% | 11.75\% |
| Total equities | 67.4\% |  |
| Real Estate Pool | 9.2\% | 7.00\% |
| Total Nominal Rate of Return | 100.0\% | 7.38\% |
| Less: Assumed inflation |  | -2.50\% |
| Total Real Rate of Return |  | 4.88\% |
| Plus: PERB assumed inflation |  | 3.00\% |
| Less: Investment expenses |  | -0.20\% |
| Total Net Rate of Return |  | 7.68\% |

## Arithmetic and Geometric Rates of Return

- Arithmetic return is the expected return over one year ignoring volatility
- Geometric return takes into account expected volatility to compute annualized rates of return
- For example, assume 28\% one year and then negative $12 \%$ the next year
- Average of the returns is $8 \%$
- However, compound average annual return over two years is $6.1 \%$


## Adjusting to Geometric Rate of Return

- Arithmetic rate of return:
7.68\%
- Risk (standard deviation): 13.60\%
- Geometric rate of return:

$$
6.70 \%
$$

- Based on current asset allocation and RV Kuhns Capital Market
- Assumptions adjusted for PERA assumed inflation and expenses


## Long Term Expected Returns

| Percentile | Expected Distribution of Average Annual Nominal Net Returns* |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Years |  |  |  |  |
|  | 1 | 5 | 10 | 20 | 30 |
| 5\% | -15.7\% | -3.3\% | -0.4\% | 1.7\% | 2.6\% |
| 25\% | -2.5\% | 2.6\% | 3.8\% | 4.6\% | 5.0\% |
| 50\% | 6.7\% | 6.7\% | 6.7\% | 6.7\% | 6.7\% |
| 75\% | 15.9\% | 10.8\% | 9.6\% | 8.8\% | 8.4\% |
| 95\% | 29.1\% | 16.7\% | 13.8\% | 11.7\% | 10.8\% |
| *Inflation: | 3.00\% |  |  |  |  |
| Expenses: | 0.20\% |  |  |  |  |

## Other Considerations

- Negative or positive net cash flow (contributions minus benefit payments)
- Negative cash flow tends to result in lower returns over time than the median returns developed by investment consultants

|  | Cash Flow as <br> Percent of Market Value <br> Year Ended 6/30/2013 |
| :--- | :---: |
| PERS | $-3.31 \%$ |
| JRS | $-0.58 \%$ |
| HPORS | $-2.47 \%$ |
| SRS | $-0.44 \%$ |
| GWPORS | $3.06 \%$ |
| MPORS | $0.97 \%$ |
| FURS | $1.73 \%$ |
| VFCA | $-5.04 \%$ |

- Risk preference of plan sponsor
- What are the effects on PERB and the State if expected returns are not achieved?


## Investment Return Assumption Comments

- Current assumption of $7.75 \%$ is still within a reasonable range and is slightly below the average in the latest NASRA survey
- Average arithmetic return before expenses of 7.38\% using RVK assumptions compares $7.65 \%$ derived in 2010 (i.e. a decrease of 0.27\%)
- NASRA average return has decreased 0.10\% since 2010
- Recommend Board consider decrease in investment return assumption up to $0.25 \%$ which would result in new rate of $7.50 \%$


## Administrative Expenses

- Prior investment return assumption assumed that administrative expenses were to be deducted in determining the investment return assumption
- Under GASB 67, rate of return is assumed net of investment expenses, but not administrative expenses
- Recommend a specific assumption for administrative expenses as an addition to normal cost based upon five year averages


## Five Year Average Administrative Expenses

|  | Percent of Pay | Dollar Amount |
| :--- | :---: | :---: |
| PERS | $0.30 \%$ |  |
| JRS | $1.21 \%$ |  |
| HPORS | $0.68 \%$ |  |
| SRS | $0.29 \%$ |  |
| GWPORS | $0.34 \%$ |  |
| MPORS | $0.35 \%$ |  |
| FURS | $0.37 \%$ | $\$ 125,000$ |

## Interest on Member Contributions

- Policy Board Admin 03: Interest rate to be based on short term treasury bills and notes
- Current assumption is $3.5 \%$, based upon the inflation rate of $3.0 \%$ plus $0.5 \%$, which was prior RVK assumption for real return for cash equivalents
- The 2013 RVK assumption for cash equivalents is a real return of negative 0.25\%.
- Recommend using the inflation rate of $3.0 \%$ for assumed interest on member contributions


## Summary of Economic Recommendations

- Inflation
- No change, keep at 3.00\%
- Wage Increases
- Decrease real wage growth rate from 1.00\% to 0.50\% (nominal rate from 4.0\% to 3.5\%)
- Investment return rate
- Consider decrease from 7.75\% to 7.50\%
- Administrative expenses
- Add to normal cost based upon five year history
- Interest on member contributions
- Reduce from 3.5\% to 3.0\%


## Comparative Valuation Results Funded Status

| , |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actuarial Liabilties (millions) |  |  |  | Funded Ratios |  |  |  |
|  | 2012 | Prior Assump. | 2013 <br> Change (1) | Change (2) | 2012 | Prior Assump. | 2013 <br> Change (1) | Change (2) |
| PERS | 5,661 | 5,242 | 5,380 | 5,328 | 67\% | 79\% | 77\% | 78\% |
| JRS | 46 | 49 | 50 | 50 | 137\% | 143\% | 140\% | 140\% |
| HPORS | 168 | 176 | 181 | 180 | 58\% | 60\% | 58\% | 59\% |
| SRS | 285 | 304 | 314 | 310 | 74\% | 77\% | 75\% | 76\% |
| GWPORS | 129 | 140 | $145$ | $143$ | 76\% | 80\% | 77\% | 79\% |
| MPORS | 427 | 450 | 465 | 462 | 55\% | 58\% | 56\% | 57\% |
| FURS | 377 | 397 | 410 | 406 | 62\% | 66\% | 64\% | 65\% |
| VFCA | 36 | 38 | 39 | 39 | 73\% | 75\% | 73\% | 73\% |

(1) Discount rate to $7.5 \%$; interest on employee contributions to $3.0 \%$
(2) Discount rate to $7.5 \%$; interest on employee contributions to $3.0 \%$; wage growth to $3.5 \%$

## Comparative Valuation Results Normal Costs

| Normal Cost Rates |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Without Administration Expense Load |  |  |  | Incl. Admin. Expense Load |  |
|  | 2012 | 2013 |  |  | 2013 |  |
|  |  | Prior Assump. | Change (1) | Change (2) | Change (1) | Change (2) |
| PERS | 11.80\% | 10.76\% | 11.24\% | 10.72\% | 11.54\% | 11.02\% |
| JRS | 23.80\% | 24.67\% | 25.69\% | 24.76\% | 26.90\% | 25.97\% |
| HPORS | 23.60\% | 25.23\% | 26.79\% | 25.45\% | 27.47\% | 26.13\% |
| SRS | 18.73\% | 18.52\% | 19.49\% | 18.56\% | 19.78\% | 18.85\% |
| GWPORS | 18.98\% | 18.82\% | 19.75\% | 18.86\% | 20.09\% | 19.20\% |
| MPORS | 26.26\% | 26.29\% | 27.86\% | 26.64\% | 28.21\% | 26.99\% |
| FURS | 26.50\% | 26.59\% | 28.29\% | 26.78\% | 28.66\% | 27.15\% |
| VFCA (000's) | \$199 | \$198 | \$210 | \$210 | \$335 | \$335 |

(1) Discount rate to $7.5 \%$; interest on employee contributions to $3.0 \%$
(2) Discount rate to $7.5 \%$; interest on employee contributions to $3.0 \%$; wage growth to $3.5 \%$

## Comparative Valuation Results Annual Required Contributions

| Annual Required Contributions |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: |
|  | Without Administration Expense Load |  |  |  |  |  |  | Incl. Admin. Expense Load |  |
|  | 2012 |  | Prior Assump. | Change (1) | Change (2) | Change (1) |  |  |  |
| Change (2) |  |  |  |  |  |  |  |  |  |
| PERS | $20.71 \%$ | $15.99 \%$ | $16.96 \%$ | $16.55 \%$ | $17.26 \%$ | $16.85 \%$ |  |  |  |
| JRS | $9.22 \%$ | $6.65 \%$ | $9.13 \%$ | $6.88 \%$ | $10.34 \%$ | $8.09 \%$ |  |  |  |
| HPORS | $51.16 \%$ | $53.31 \%$ | $56.26 \%$ | $56.33 \%$ | $56.94 \%$ | $57.01 \%$ |  |  |  |
| SRS | $25.21 \%$ | $24.36 \%$ | $25.99 \%$ | $25.14 \%$ | $26.28 \%$ | $25.43 \%$ |  |  |  |
| GWPORS | $23.20 \%$ | $22.51 \%$ | $23.99 \%$ | $23.03 \%$ | $24.33 \%$ | $23.37 \%$ |  |  |  |
| MPORS | $50.46 \%$ | $49.34 \%$ | $52.05 \%$ | $52.00 \%$ | $52.40 \%$ | $52.35 \%$ |  |  |  |
| FURS | $47.48 \%$ | $45.03 \%$ | $47.95 \%$ | $47.19 \%$ | $48.32 \%$ | $47.56 \%$ |  |  |  |
| VFCA (000's) | $\$ 1,125$ | $\$ 1,116$ | $\$ 1,199$ | $\$ 1,199$ | $\$ 1,324$ | $\$ 1,324$ |  |  |  |

(1) Discount rate to $7.5 \%$; interest on employee contributions to $3.0 \%$
(2) Discount rate to $7.5 \%$; interest on employee contributions to $3.0 \%$; wage growth to $3.5 \%$

## Comparative Valuation Results Amortization Periods

| Amortization Periods |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Without Adminstrative Expense Load |  |  |  | Incl. Admin. Expense Load |  |
|  | 2012 | 2013 |  |  | 2013 |  |
|  |  | Prior Assump. | Change (1) | Change (2) | Change (1) | Change (2) |
| PERS | Does not amortize | 15.6 | 19.6 | 17.7 | 20.7 | 18.7 |
| PERS (w/o Temp) | Does not amortize | 26.2 | 36.0 | 31.2 | 40.7 | 34.8 |
| JRS | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| HPORS | 49.7 | 35.9 | 44.8 | 46.5 | 48.0 | 50.2 |
| SRS | Does not amortize | Does not amortize | Does not amortize | Does not amortize | Does not amortize | Does not amortize |
| GWPORS | Does not amortize | Does not amortize | Does not amortize | Does not amortize | Does not amortize | Does not amortize |
| MPORS | 25.7 | 23.8 | 28.5 | 28.4 | 29.2 | 29.1 |
| FURS | 16.4 | 13.9 | 16.5 | 15.7 | 16.8 | 16.0 |
| VFCA (000's) | 9.3 | 8.5 | 9.7 | 9.7 | 11.0 | 11.0 |

(1) Discount rate to $7.5 \%$; interest on employee contributions to $3.0 \%$
(2) Discount rate to $7.5 \%$; interest on employee contributions to $3.0 \%$; wage growth to $3.5 \%$

## Required Disclosures

- In preparing this presentation, we relied without audit, on information supplied by the Public Employee Retirement Board (PERB).
- The actuarial assumptions, data and methods are those being used in the preparation of the current actuarial valuation reports prepared for PERB as of June 30, 2013.
- The assumptions reflect our understanding of the likely future experience of the Systems and the assumptions as a whole represent our best estimate for the future experience of these plans. The results of this report are dependent upon future experience conforming to these assumptions. To the extent that future experience deviates from the actuarial assumptions, the true cost of the plans could vary from our results.
- I hereby certify that, to the best of my knowledge, this report and its contents, which are based on the information and data supplied by PERB, have been prepared in accordance with generally recognized and accepted actuarial principles and practices which are consistent with the Code of Professional Conduct and applicable Actuarial Standards of Practice set out by the Actuarial Standards Board. Furthermore, as a credentialed actuary, I meet the Qualification Standards of the American Academy of Actuaries to render the opinion contained in this report. This report does not address any contractual or legal issues. I am not an attorney and our firm does not provide any legal services or advice.
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