## Murdo, Patricia

Subject:

FW: Air ambulance cost models

From: William Bryant

Sent: Tuesday, January 26, 2016 11:40 AM

To: Murdo, Patricia

Subject: Re: Air ambulance cost models

Thanks Pat,

I know that all of these healthcare issues can be a bit complicated, especially when you add in the aviation component.

The issues of memberships, variations in providers costs and charges, and insurance reimbursement are actually all closely tied together. When the Committee is trying to understand why some patients are getting enormous balance bills, wondering why there are such large price differences between providers, understanding the underlying cost differences would go far to help them understand the larger picture.

A provider who predominately provides non-emergency FW services, may well be profitable accepting the innetwork rate of 250% of Medicare that was suggested. However, that may be far below the cost of providing an emergency helicopter service, unless that RW service has a very high volume, combined with a lower than average amount of bad debt.

Bill