EXHIBIT 3
DATE 3/17/11
SB 277

State Comparisons in our Region for Collections of the Checkoff

STATE	% OF COLLECTIONS PAID DOL	TOTAL $ AMOUNT/YEAR	SERVICES PROVIDED	COMMENTS
Wyoming	3%	$25,000 /Livestock Board . No $ to individual inspectors	Collect, deposit, send check..2 non-compliance cases in 10 years…Collect everything.	$820,000 total collections 1/3 thru auction markets 2/3 country
South Dakota	0%	0%	Auction markets—95% of collections. 5% Private Treaty—Brands Dept. provides a change of owner ship list of all non-Auction market cattle. State Attorney General made this list public knowledge.	$3,000,000 collections $50,000 collected on private treaty sales..employee from SDBC office…paid approx. $30,000 East side of river…animal industry board…inspections. Still majority thru auction markets.

North Dakota	**0%**	**$1500 to brand insp. Program for brand copies**	**85% Collected at markets/mailed directly to NDBC (25 markets/feedlots) No pay to markets**	**<u>$1,200,000 total</u> collections NDBC $30,000 thru Brand records**
Colorado	**3%**	**$93,294 FY '09-'10**	**Colorado Brand Board All inspections together for each inspector…feedlots, packing plant & country inspections.**	**<u>$3,149,260 collected by</u> brand dept. CBC/Canadian $12,936 Calf/CBC/$30,349=thru dairy and feedlots.**
Idaho	**5% of $1.50**	**$108,000**	**Brand dept. does all invoicing and sends out via mail**	**<u>$2,200,000 Total collections</u> No individual pay for brand inspectors**
Utah		**Flat Fee $6000/ $500/month to Brands for Administration. Send monthly check with reports.**	**Dept Ag Brand inspectors do ALL collections of checkoff. No compensation . BC does NO work on collections.**	**<u>$500,000 Total collections</u> Brands division get General Funding from Legislature. Twice a year UBC Collections and compliance report at the brand inspectors training.**
Washington	**3% of $1.50 on approximately $750,000**	**$9,039.00**	**Collect on 45% of the cattle/pay WA Dept. of Ag, Livestock ID Division**	**$1,600,000 total collections. Do not pay on cattle through auctions or packing plants..50% of their revenue.**