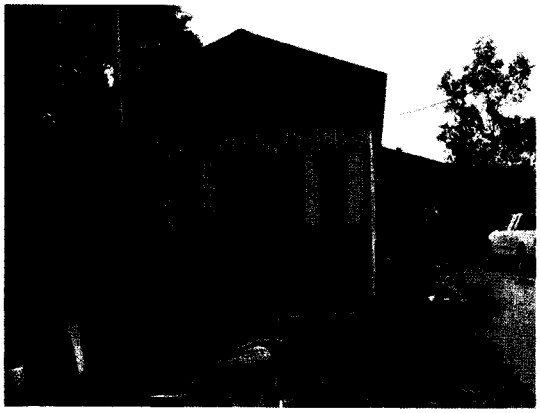
EXHIBIT 2
DATE 3/9/2011
SB 296

SENATE BILL 269 MAKES THIS TRANSFORMATION POSSIBLE



BEFORE: This home was occupied by a very low income family for many years.

AFTER: A non-profit housing developer helped this family replace their old home with a new energy efficient model, where the kids are proud to have their friends visit.

Please pass Senate Bill 269, so Montana's non-profit housing developers can help families purchase new energy efficient manufactured homes.

SB 269 exempts non-profit housing developers from just one section of the dealer licensing law that requires a sales lot and sales office. Non-profit developers do not sell manufactured homes like cars or trucks, off a lot. They find the family in need of a new home and put together a financing package that the family can afford.

The non-profit housing developer buys the new home directly from the factory and installs it on a permanent foundation using licensed contractors

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The non-profit housing developer provides post-purchase service for any problems and provides education on caring for the home.

A non-profit affordable housing developer does not require a lot or an office, which add expense to the cost of the home. These savings and the factory direct purchase mean the homebuyer pays a lower price, making the home more affordable.

Please pass SB 269, so Montana's non-profit housing developers can help very low income families improve their lives and improve their neighborhoods with new energy efficient manufactured homes.