



**Easter Seals-Goodwill Northern Rocky Mountain, Inc.**

*We create solutions that change lives for people with disabilities,  
for the disadvantaged and for their families.*

EXHIBIT 27  
DATE 1/19/2011  
HB

**Adult Day Services**

Great Falls, MT

**Autism Services**

Billings, MT  
Boise, ID  
Northern Idaho  
Salt Lake City, UT  
Western Montana

**Career Designs**

Great Falls, MT

**Case Management Services**

Great Falls, MT  
Sheridan, WY

**Community Access**

Great Falls, MT  
Sheridan, WY

**Contract Services**

Great Falls, MT

**Early Childhood Intervention**

Provo, UT

**Equipment Loan Program**

Billings, MT  
Boise, ID  
Great Falls, MT  
Helena, MT

**Goodwill Staffing Services**

Boise, ID

**Goodwill Stores**

Billings, MT  
Boise, ID  
Butte, MT  
Great Falls, MT  
Helena, MT  
Meridian, ID  
Missoula, MT  
Nampa, ID  
Pocatello, ID

**Highlands Hospice**

Butte, MT  
Deer Lodge, MT

**Home Care Services**

Butte, MT  
Conrad, MT  
Great Falls, MT

**Medallion Medical Care**

Great Falls, MT

**Pediatric Therapy Services**

Billings, MT  
Salt Lake City, UT

**Recovery Support Services**

Southern & Eastern Idaho

**Regional Service Center**

Great Falls, MT

**Supported Living**

Great Falls, MT  
Sheridan, WY

**Supported Employment**

Great Falls, MT  
Sheridan, WY

**WorkForce Development**

Great Falls, MT  
State of Utah (SCSEP)

**WorkForce Re-entry Services**

Southern & Eastern Idaho

**Working Solutions**

State of Idaho

January 19, 2011

Rep. Don Roberts, Chairman  
Joint Health and Human Services Appropriations Sub-Committee  
Room 102 State Capitol  
Helena MT 59620

Our company provides a range of services to individuals in various circumstances. Today, I am addressing services for adults with developmental disabilities, who we serve through the Developmental Services Division.

In Cascade County alone we serve nearly 200 adults with developmental disabilities. Combined with our other services we are the seventh largest employer in the county and have more than 250 employees.

You have already heard how Medicaid spending to care for people with disabilities in Montana is below the national average - and considerably below surrounding states (*MT: \$13,578; National: \$ 14,481, ID: \$15,150; SD: \$14,300, Kaiser Family Foundation citation used by Governor and department*). By reducing provider rates, you are further limiting our ability to recruit and keep direct care staff, especially since our county unemployment rate is only 6% and the cost of living continues to rise across the state.

We appreciate the department's effort to minimize the impact of reductions in state general fund dollars by moving more people with disabilities into Medicaid waiver services to access more federal funding. However, many of the people who have been served by general fund dollars were, for various reasons, not previously eligible for the Medicaid waiver. We are concerned that the net effect for several of our service recipients is that they may lose the services that have supported them for many years to live safely in the community.

Our request is that, at a minimum, funding for developmental disabilities services and provider rates are maintained at the current levels.

Respectfully,

Laurel A Gebo  
Senior Director of Adult Services

  
Team Leader

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