

Amendments to House Bill No. 284  
1st Reading Copy

EXHIBIT 10  
DATE 2/13/13  
HD 284

Requested by Representative Rob Cook

For the House Business and Labor Committee

Prepared by Jaret Coles  
February 8, 2013 (7:05am)

1. Page 2, line 15 through line 18.

**Strike:** line 15 through line 18

**Insert:** "(A) for agency liquor stores with a volume of sales up to \$1.1 million:

(I) 2.25% during the period beginning July 1, 2013, and ending June 30, 2014;

(II) 3% beginning July 1, 2014;

(B) for agency liquor stores with a volume of sales greater than \$1.1 million and up to \$3.1 million:

(I) 1.375% during the period beginning July 1, 2013, and ending June 30, 2014;

(II) 1.875% beginning July 1, 2014;

(C) for agency liquor stores with a volume of sales greater than \$3.1 million and up to \$5.1 million:

(I) 1% during the period beginning July 1, 2013, and ending June 30, 2014;

(II) 1.125% beginning July 1, 2014;

(D) for agency liquor stores with a volume of sales greater than \$5.1 million:

(I) 0.875% during the period beginning July 1, 2013, and ending June 30, 2014;

(II) 1% beginning July 1, 2014; or"

2. Page 2, line 19.

**Strike:** "(C)"

**Insert:** "(E)"

3. Page 2, line 20.

**Strike:** "(4) (a) (ii) (A) or (4) (a) (ii) (B)"

**Insert:** "(4) (a) (ii)"

4. Page 2, line 23.

**Strike:** "subsections (4) (a) (ii) (A) or (4) (a) (ii) (B)"

**Insert:** "subsection (4) (a) (ii) of the relevant year"

- END -

Explanation - FROM Representative Cook:

This amendment divides liquor stores into four tiers (by annual sales volume), phases the proposed commission increases in over two years (2014 and 2015), ensures that most of the additional money from the commission increases remains with the tier one stores (the smallest annual sales), and reduces the biennial fiscal impact to the state by roughly one-half.

Tier One stores have sales less than or equal to \$1.1 million and they will have a total commission rate of 2.25% in 2014 and 3.00% in 2015. These rates provide approximately \$328,613 in 2014 and \$554,183 for 2015. There are 66 stores, of the 96 total, in this tier. The increases represent approximately 66% of the total available dollars for 2014 and 55% for 2015.

Tier Two stores have sales greater than \$1.1 million and less than or equal to \$3.1 million. They will have the following total commission rates: 1.375% in 2014 and 1.875% in 2015. This equates to approximately \$163,567 in 2014 and \$327,134 in 2015. There are 17 stores in this tier. The increases represent approximately 31% of the total available dollars for 2014 and 33% for 2015.

Tier Three stores have sales greater than \$3.1 million and less than or equal to \$5.1 million. They will have the following total commission rates: 1.00% in 2014 and 1.125% in 2015. This equates to approximately \$41,219 in 2014 and \$82,438 in 2015. There are 8 stores in this tier. The increases represent approximately 8% of the total available dollars for 2014 and 8% for 2015.

Tier Four stores have sales greater than \$5.1 million. They will have the following total commission rates: 0.875% in 2014 and 1.00% in 2015. This equates to approximately \$0 in 2014 and \$42,560 in 2015. There are 5 stores in this tier. The increases represent approximately 0% of the total available dollars for 2014 and 4% for 2015.

The new total impact to the general fund has been estimated, by (Rep. Cook), to be approximately \$1,539,714.