EXHIBIT 2
DATE 1/14/13
HB 2

montanalottery.com

Montana LOTTERY

PHONE 406.444.5825
TTY 406.444.9642
FAX 406.444.5830
EMAIL awong@mt.gov

Angela Wong
Director

2525 North Montana Avenue
Helena, Montana 59601

Winners happen!

QUICK FACTS

- The Montana Lottery was created by legislative referendum November 4, 1986, receiving 69% of the popular vote and becoming the 23rd U.S. lottery.
- The Lottery offers several multi-state lotto games as well as Montana-only lotto and Scratch games.
- Lottery proceeds are transferred to the General Fund quarterly.
- The Lottery operates from Helena, with seven sales representatives around the state. It is supported by a network of more than 800 retailers.
- Lottery retailers receive a 5% commission for lotto and Scratch ticket sales, with the opportunity to earn additional commission for Scratch sales above base. Montana Sports Action retailers earn a 3.99% commission for sales of Fantasy Football and Fantasy Racing tickets.
- Winners must claim their prizes within 6 months of the drawing for lotto games, or within 6 months of the last sale date for Scratch games. Unclaimed winnings are transferred to the General Fund.
- Winners of a Powerball, Mega Millions, or Hot Lotto jackpot may choose to receive their prize as an annuity. Should the winner die before receiving all payments, the Lottery will continue to pay his or her estate, trust, or designee(s).
- Montana's biggest winners to date are Kim Claassen and Joseph Lamport, Jr., of Helena. The co-workers and friends shared a $48.5 million Powerball jackpot from June 23, 2010.
- Montana Lottery can be followed while on the move. Sign up for mobile alerts or visit us on Facebook and Twitter to stay informed.

MISSION STATEMENT

The mission of the Montana Lottery is to maximize the transfer of its net revenue to the state's General Fund by providing products that meet the expectations of consumers and the State of Montana while adhering to the highest standards of security and integrity, which is critical to maintaining public confidence in the agency and its products.

Montana LOTTERY *Winners happen!*

montanalottery.com

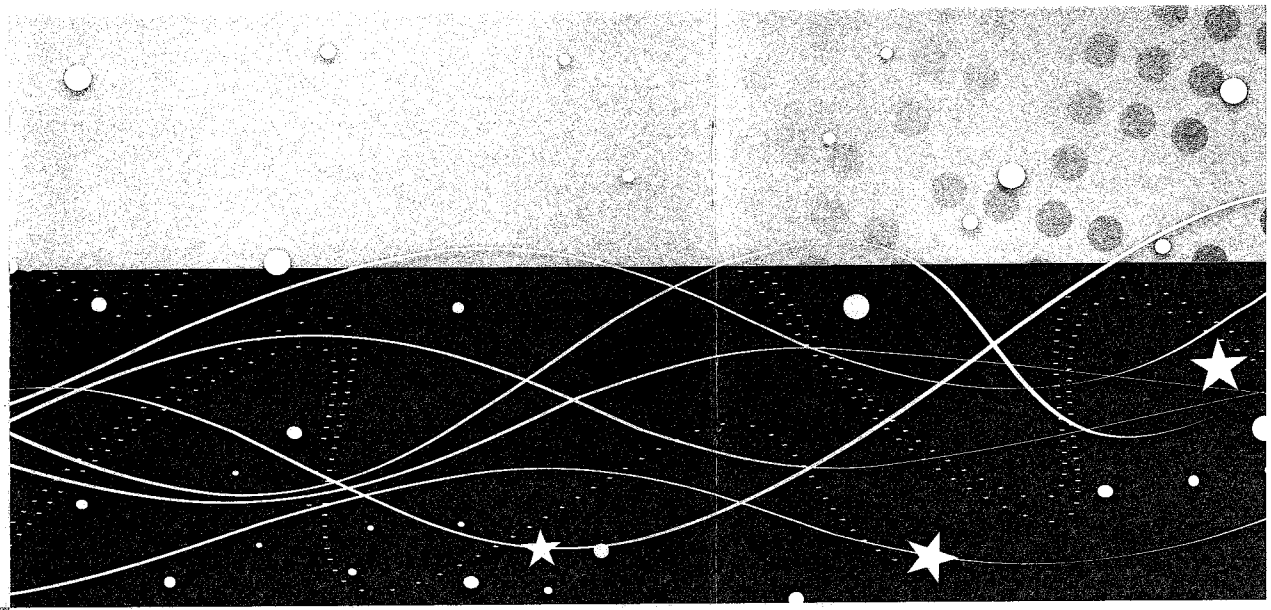
Alternative formats of this document will be available upon request.

1,000 copies of this document were published at an estimated cost of $0.43 per copy for a total of $427.03.

ABOUT US

The Montana Lottery was created by referendum in 1986. In the past 25 years it has paid out over $406 million to players in prizes and returned more than $183 million to the State of Montana.

Montana LOTTERY



MONTANA LOTTERY COMMISSIONERS

Wilbur Rehmann, Chair	Helena
Craig Anderson	Glendive
Thomas M. Keegan	Helena
Beth O'Halloran	Missoula
Leo Prigge	Butte

MONTANA LOTTERY SENIOR STAFF

Angela Wong	Lottery Director
John Tarr	Director of Security
Jo Berg	Marketing and Sales Director
Paul Gilbert	Director of Information Technology Services
Armond Sergeant	Director of Financial Services
Laurie Felch	Online Products/Creative Services Manager
Daniel Iverson	Communications Manager
Jay Boughn	Instant Product Manager
Marlene Teel	Sales Manager
Denise Blankenship	Administrative Supervisor

MISSION, PRODUCTS AND FINANCIAL HISTORY

Lottery Headquarters
2525 North Montana Avenue
Helena, Montana 59601
406.444.5825
406.444.9642 TTY
montanalottery.com

MONTANA LOTTERY PRODUCTS

POWERBALL is offered by 44 lotteries. Montana sales started April 19, 1992. Tickets cost $2 per play. Jackpots start at $40 million. Power Play increases non-jackpot prizes for an additional $1 per play.

MEGA MILLIONS is offered by 42 lotteries. Montana sales started March 1, 2010. Tickets cost $1 per play. Jackpots start at $12 million. Megaplier increases non-jackpot prizes for an additional $1 per play.

HOT LOTTO is offered by 15 lotteries. Montana sales started April 7, 2002. Tickets cost $1 per play. Jackpots start at $1 million. Sizzler triples non-jackpot prizes for an additional $1 per play.

WILD CARD is offered by four lotteries. Montana sales started February 1, 1998. Tickets cost $1 for two plays. Jackpots start at $100,000.

MONTANA CASH is Montana's exclusive lotto game. Sales started May 6, 1991. Tickets cost $1 for two plays. Jackpots start at $20,000.

10 SPOT is Montana's twice-daily game. Sales started February 1, 2010. Tickets cost $1 per play. The top prize is $25,000. Drawings occur daily at 12:30 PM and 7:30 PM.

MONTANA SPORTS ACTION is a line of games comprising Fantasy Football and Fantasy Racing, offered by the Lottery on behalf of the Board of Horse Racing.

EZPLAY® is a line of instant online games with pre-determined odds. Tickets print directly from self-service MP terminals and may be played immediately, much like a Scratch game.

MONTANA MILLIONAIRE is Montana's limited-ticket raffle game. Tickets are sold from November 1 to December 31, with the drawing for the $1 million grand prize and other prizes January 1.

MONTANA SCRATCH game prices range from $1 to $20, and prizes range from $1 to $250,000. A number of play styles such as bingo and crossword are available.

EZPLAY is a registered trademark of the Ohio Lottery Commission.

FUNDING BREAKDOWN

Below is an illustration of fiscal year 2011's performance, based on a total revenue of $46.0 million:

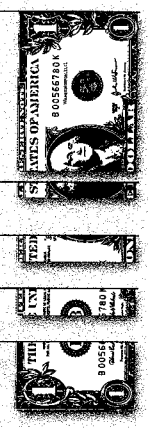
PRIZES
$25.1 million 54.6%

RETAILER COMMISSIONS
$2.3 million 5.0%

TICKET COSTS
$3.7 million 8.0%

OPERATIONS
$4.1 million 8.9%

PROCEEDS TO THE STATE OF MONTANA GENERAL FUND
$10.8 million 23.5%



WHERE THE MONEY GOES

Since the Montana Lottery sold its first ticket in 1987, it has transferred more than $183 million to the State of Montana.

Since 1995, following legislative action, Lottery proceeds have gone to the state's General Fund. The General Fund provides money for state programs which do not have dedicated revenue sources, such as education, health, and public safety, to name a few. Where Lottery proceeds go is a function of the Legislature, not the Montana Lottery.

For fiscal year (FY) 2011, which ended on 6/30/11, the Montana Lottery's transfer to the General Fund was $10.8 million.

PRIZES By law a minimum of 45% of all sales must be paid in prizes. Since 1987 through FY 2011, the Lottery has paid over $406 million in prizes.

RETAILER COMMISSIONS Retailers earn 5% on all ticket sales and have the opportunity, through their Scratch ticket sales, to earn up to an additional 5%. To date, retailer commissions total more than $45.5 million.

TICKET COSTS They include the costs for printing Scratch tickets and the fee-for-ticket (Lotto and Scratch) paid to our Lottery operating system vendor.

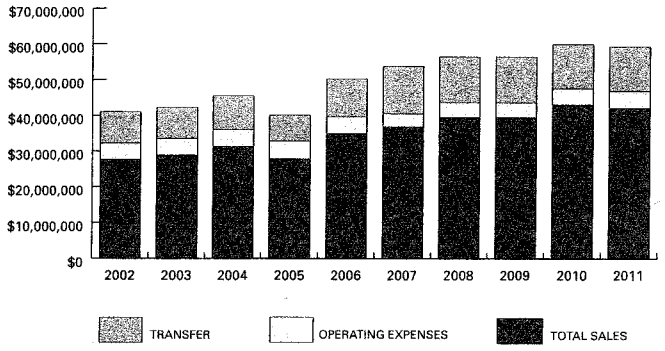
PROCEEDS TO THE STATE'S GENERAL FUND Beginning July 1, 1995, Lottery net revenue has been transferred on a quarterly basis to the state's General Fund. In fiscal year 2011, the Lottery provided the General Fund slightly over $10.8 million. Through FY 2011, the Lottery has transferred over $131 million to the General Fund.

OPERATIONS The Montana Lottery is responsible for the marketing and sales of all Lottery products; for public and media relations; for the security of all aspects of the Lottery; for warehousing and inventory control; and for Lottery operations, which include accounting, fiscal management, and information technology.

Winners happen!

10-YEAR FINANCIAL HISTORY

2011			**2006**		
Total Sales	$	46,048,232	Total Sales	$	39,928,912
Expenses	$	4,066,067	Expenses	$	4,009,362
Transfer	$	10,820,988	Transfer	$	9,110,455
2010			**2005**		
Total Sales	$	46,873,459	Total Sales	$	33,841,268
Expenses	$	4,077,976	Expenses	$	4,321,626
Transfer	$	10,526,921	Transfer	$	6,222,555
2009			**2004**		
Total Sales	$	43,852,041	Total Sales	$	36,740,200
Expenses	$	4,182,511	Expenses	$	4,121,454
Transfer	$	10,126,308	Transfer	$	8,115,602
2008			**2003**		
Total Sales	$	43,827,111	Total Sales	$	34,696,380
Expenses	$	3,545,581	Expenses	$	4,062,406
Transfer	$	11,028,563	Transfer	$	7,453,281
2007			**2002**		
Total Sales	$	41,568,729	Total Sales	$	33,670,324
Expenses	$	3,135,349	Expenses	$	4,024,396
Transfer	$	11,420,242	Transfer	$	7,467,030



ENTERPRISE FUND

The Montana Lottery's operations are financed and operated similarly to private enterprise, where the intent is to provide goods and services to the general public.

The Lottery receives no funding from the State of Montana. The Lottery's net revenue – its "profit" – is the excess of revenues over expenses. That "profit" is transferred to the state General Fund.

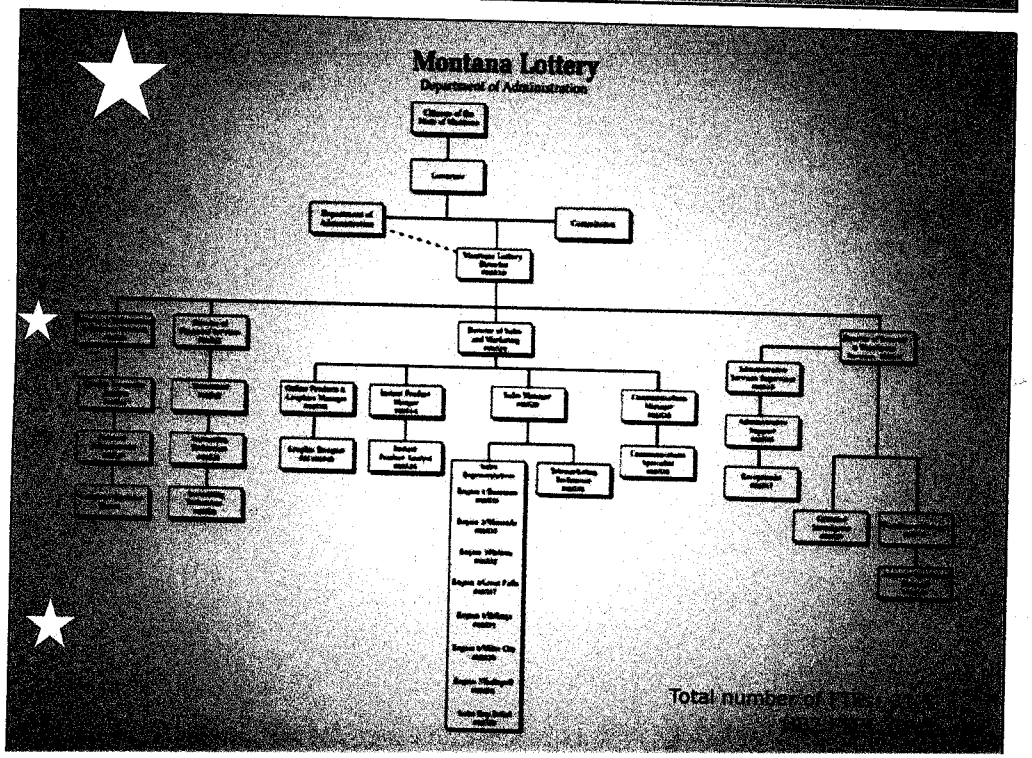
Department of Administration

Montana LOTTERY

Director Angela Wong

Phone: 444-5800
Email: awong@mt.gov

January 2013



Background

- Legislative Referendum No. 100
- Montana Lottery Mission
- Operation
- Product

Montana LOTTERY
Winners happen!

Funding

Enterprise Fund
100% Proprietary

Montana LOTTERY
Winners happen!

FUNDING BREAKDOWN

Below is an illustration of fiscal year 2012's performance, based on a total revenue of $52.6 million:

PRIZES
$ 28.6 million 54.4%

RETAILER COMMISSIONS
$ 3.1 million 6.0%

TICKET COSTS
$ 4.0 million 7.5%

OPERATIONS
$ 3.8 million 7.3%

PROCEEDS TO THE STATE OF MONTANA GENERAL FUND
$ 13.1 million 24.8%

Key Accomplishments

- FY08–FY12 Sales & Transfers
- FY12 Record Sales & Transfer
- FY13 Sales

Montana LOTTERY
Winner Winner

Upcoming Priorities

HB3 Supplemental

HB20 LFC Proposal

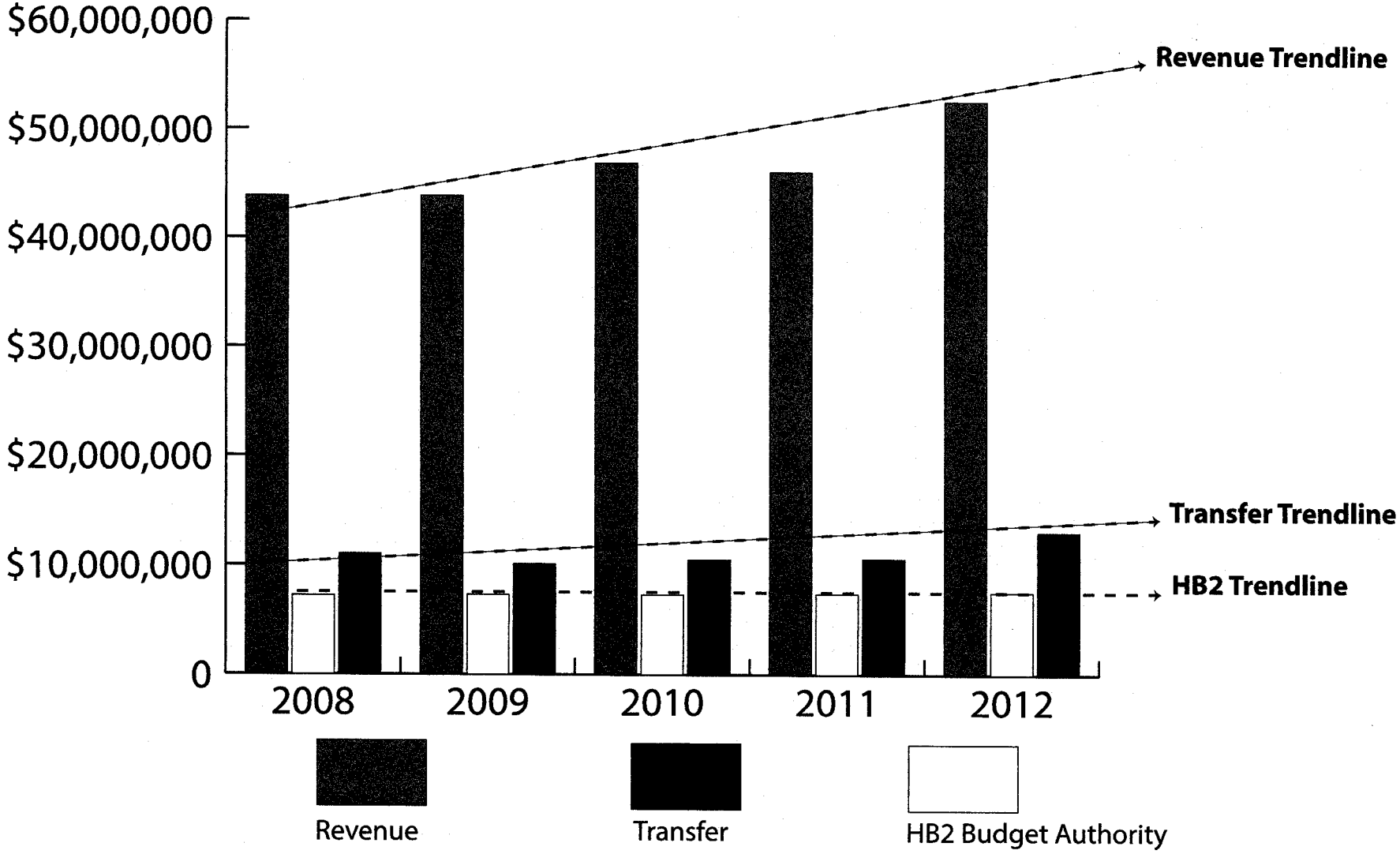
Decision Package #1501

Montana Lottery

Coronis MP Terminals – OTO

LFA page A-164

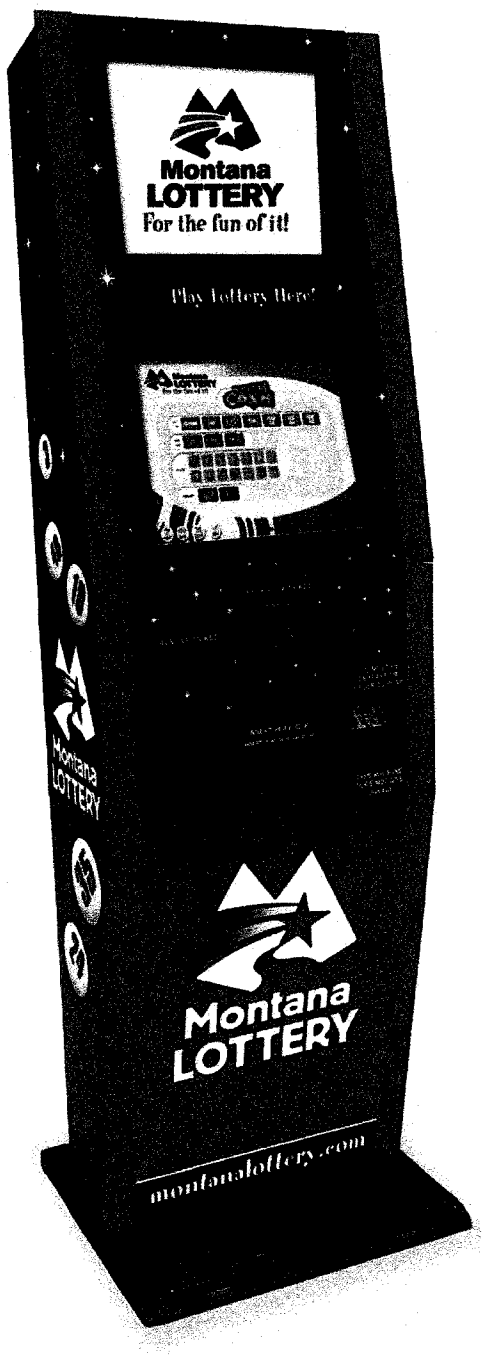
Montana LOTTERY



intralot

www.intralot.com

Coronis MP



Key Standard Features:

- Compact, Sleek Design with Minimal Footprint
- Attractive User Interface with Support for Multiple Games
- 17" Player Touch Screen for Auto Pick Online Games
- Play Slip Reader for Selecting Your Numbers on all Online games
- Additional 17" Player Information Display
- Online Ticket Receipt/High Speed Thermal Printer
- 2D Barcode Reader for Ticket Checking
- Industry Standard Bill acceptor
- Rich Multimedia Content Including Video and Sound
- Stereo and Subwoofer 2.1 Amplified Sound System

Additional Standard Features:

- Secure Welded Seams
- Medeco Locks and Electronic Security Switches
- Free Standing Model Mounts Securely to Floor
- TCP/IP Full Time Network Communications
- Remote Diagnostics and Management
- Powder Coated Paint on Metal Cabinet Body
- Aluminum Door Posts
- Durable and changeable External Graphic Labeling

Height: 72.4" Width: 21.5" Depth: 20.3"
Weight: Approximately 285 lbs.
Accepts $1, 5, 10, 20, 50, and 100 U.S. Bills
American Disabilities Act (ADA) compliant design
Regulatory compliance with electromagnetic and safety standards (UL,FCC,CE)