Worker Training Grant Program
Primary Sector Workforce Training

Mission: To provide grant funds to existing and new Montana businesses for new worker training and to encourage job creation and business expansion in primary sector businesses.

Total Funding (2001-2012): $12,163,586
New Jobs Created: 3,123
Workers to be Trained: 4,231
Leveraged Funds Invested in Projects: $223,796,206
Annual Estimated Return to State General Fund: $14,324,738

Statistics for 2007-2012

Indian Country Economic Development (ICD) Program

Mission: To provide funding for Tribal Priority Projects for economic development activities, to provide funding for start-ups and tribal member-owned businesses on or near reservations, and to provide entrepreneur training and technical assistance to Montana's tribal communities.

Current Yearly Funding: $800,000
Dollars Awarded through the 3 ICED Categories for 2012: $710,000
Total Dollars Leveraged from ICED Program: $24,609,069
Jobs Created/Retained/ or Trained:
Tribal Government: 113.8 FTE
35 PTE
17 Temp
Businesses Supported: 46
Workers Trained: 523
Indian Equity Fund- Businesses Supported: 91
Entrepreneur Training-Attendees: 667

Statistics for 2006-2012

Montana Main Street Program

Mission: Helps communities strengthen and preserve their historic downtowns by focusing on economic development, urban revitalization, and historic preservation through long range planning, organization, design and promotion.

Current Yearly Funding: $125,000
Net Businesses Served: 24
Number of Public Improvements: 45
Value of Public Improvements: $109,508
Number of Building Improvements: 38
Value of Building Improvements: $1,361,899
Number of Volunteer Hours: 19,582

Statistics for 2012

Food and Agricultural Development Centers

Mission: To increase Montana's capacity to produce food, farm-derived renewable energy, and other value-added agricultural products.

Current Funding: $195,000
Return on Investment (Private Dollar Match): $3.67
Capital Infusion Dollars: $974,134 (73% Private)
Businesses Counseled: 132
Business Expansions: 24
New Business Start-ups: 19
Jobs Created: 41.5 FTE
New Products Introduced to Market: 47

Statistics for 2009-2012

Montana Technology Innovation Partnership

Mission: Delivering advanced technical assistance to small science based businesses for the purpose of commercializing technology developed in Montana and creating high-tech jobs.

Current Funding: $50,000 per year
2000—2011 Awards: 388
Funds to MT Companies 2000-2011: $111,208,118
Annual SBIR Dollar Awards to MT Companies: $9,267,343

Statistics as of 2012

IMPACT

Partnerships that Work

MEDA Montana Economic Developers Association

Showcasing key economic programs and partnerships that work—making an IMPACT on Montana's economy.

MEDA
MONTANA ECONOMIC DEVELOPERS ASSOCIATION
118 E Seventh St Suite 2A
Anaconda MT 59711
Ph 406 563 5259
info@medamembers.org

EXHIBIT 16
DATE 1/23/13
HB

IMPACT

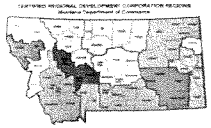
Partnerships that Work

MEDA Montana Economic Developers Association

Thanks to the united efforts of great leadership and a large coalition of partners, these programs are part of a group that were created by the 1999 Legislature. These programs have not received an increase in funding since the 2000 Special Session. According to the Bureau of Labor Statistics, inflation since that time has reduced the financial impact of these programs by 23.4%.

In addition to these key programs, one-time-only programs, essential for economic growth in Montana were funded by the 2011 Legislature. These programs often supplement and support each other to build Montana's economy.

Montana Economic Developers Association (MEDA), an organization of economic development professionals and partners, is pleased to showcase these programs and demonstrate the successful IMPACT of Partnerships that Work.



Certified Regional Development Corporations

Mission: CRDC's are responsible for helping local officials, communities and businesses "assess, plan, and facilitate action" within their regions.

Current Funding: $425,000 per year
Additional Dollars Leveraged: $13,672,825
Businesses Assisted: 1,081
Loans Provided: 61
Total Loan Value: $12,042,015
Total Jobs Created/Retained: 645
Statistics from calendar year 2011

Montana Trade and International Relations Bureau: Montana Marketing Technical Assistance Program

Mission: To provide technical marketing information and coaching to selected businesses and to provides business-to-business marketing workshops.

Current Funding: $100,000 per year
Number of Jobs Created/Retained: 98 Direct/400 Indirect
Businesses Receiving Direct Assistance: 12
Number of Workshops Facilitated: 16
Number of Workshop Participants: 400
Statistics for 2011-2012

Small Business Development Centers

Mission: Focus on the creation, retention and expansion of small businesses.

Current Funding: $125,000 per year
Leveraged Return: $975,000
Total Financing Obtained: $84,544,188
Businesses Counseled: 948
Total Counseling Hours: 5,058 hours
Training Attendees for 2012: 1530
Statistics for 2012

Montana Manufacturing Extension Center

Mission: Provide information, training, decision support and implementation assistance to Montana's manufacturers. Assists manufacturers in adopting new advanced technology, techniques and business practices.

Current Funding: $200,000 per year
Clients Served: 43
Counties Served: 14
Jobs Created/Retained: 1245
New/Retained Sales: $402,502,000
Client Investment: $49,836,900
Return on each State Dollar: $13.40
Statistics from January 2010-December 2011

Montana Cooperative Development Center

Mission: MCDC works with new and existing co-ops and other groups to evaluate co-op business models and strategies to meet their objectives.

Current Funding: $65,000 per year
New Cooperatives Formed: 45
Cooperatives Pending: 10
Jobs Created/Retained: 531
Total Payroll Benefit: $19,595,712
Grants Provided by MCDC: $32,500
Funds Leveraged: $4.6 million
Statistics from program inception in 2000 through September 2012

MT Board of Research & Commercialization Tech

Mission: Encourage economic development through investment in research projects that have a clear path to commercialization.

Current Funding: $1,275,000 per year Note: On July 1, 2013 the funding will go back up to $3.65 million per year through June 30, 2019.
Projects Funded: 185
Dollar amount for 181 projects: $38 million
Leveraged Funding to date: $44 million
Follow-on New Funding: $301 million
Statistics from program inception in 1999

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MEDA represents over 230 members, who are actively involved in local economic activity, community development, job retention and job creation for Montana.

January 21, 2013

TO: Chairman Ryan Osmundson and the Subcommittee on General Government (Section A) Room 350, January 23rd

RE: Montana Department of Commerce Budget

MEDA strongly supports the continued funding for the economic development programs reviewed before you today. The investment that you are asked to continue today is one of the few general fund programs that actually return tax dollars to the State of Montana.

The programs we are asking you to support are key economic development tools used by those working to build Montana's economy. Each of these programs has proven to be an excellent investment for our economy whether the programs are currently funded in the base budget or funded with One-Time-Only monies..

We do not believe that it is prudent to single out individual economic development programs because they work in conjunction with each other. As noted during 'MEDA Day in the Rotunda', our economic development practitioners use a combination of programs to enhance the economic vitality of our communities.

MEDA strongly urges your support of the continued funding of these programs as they are essential to creating jobs and building Montana's economy.

For MEDA,

Tracy McIntyre, President

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GREAT FALLS MONTANA
DEVELOPMENT AUTHORITY

- Economic Growth
- Diversification
- High Wage Jobs

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