

Reply Reply All Forward

EXHIBIT NO. 10  
DATE 3-12-15  
BILL NO. HB 259

re: HB259

MTIADA - Owen Kelley [mtiada@hotmail.com]

To: Olsen, Andrea (Rep)

Thursday, February 05, 2015 1:03 PM

You replied on 2/9/2015 12:47 PM.

**Representative Olsen,**

*I just wanted to touch bases with you regarding HB259. I read your proposed amendment and I just wanted to let you know that we are planning on addressing the issue of the ninety days to produce a title. That is something that we have been discussing with Sarah Garcia, the Administrator of the Motor Vehicle Division. Currently a dealer can apply for a one year temporary registration, which is ridiculous in our opinion. A title should be able to be produced in ninety days under almost any circumstance.*

*There have been a handful of dealers that have abused the one year registration, resulting in some DMV offices refusing to accept them all together. They can't discriminate toward a particular dealer, so they refuse to accept them at all. This causes problems because the dealers don't know which counties will accept them and which won't, so there is no continuity between counties.*

*Another issue we want to address is the lack of a salvage title disclosure. Currently there is no requirement for a dealer to disclose the fact that they are selling a vehicle with a salvage title, which can greatly affect the value of the vehicle. Most of the dealers that sell salvage/rebuilt vehicles are good about disclosing it because they don't want it to be an issue down the road, but here again there are a few that abuse the fact that they currently are not required to disclose it. I'm not sure that we can require members of the general public to disclose a salvage title when they are selling the car themselves, but most people purchasing from an individual are more likely to closely inspect the title of the vehicle than they are when purchasing from a dealer who is required to send the title work to the proper DMV.*

*As an association, we are committed to promoting ethical practices in our industry. I just want to ensure you that we are not just looking out for the auto industry, we are painfully aware that the dealers who operate unethically perpetuate the negative stereotype that our industry has unfortunately earned over the years.*

*Please let me know if you have any questions I can answer.*

*Sincerely,*

**Owen Kelley**  
**Executive Director**  
**Montana Independent Auto Dealers Association**  
**406-544-7221**