

William T. Baylor

Vice President Government Business Development

Healthcare Technology Markets; State and Federal

Emdeon 3055 Lebanon Pike, Nashville, TN 37214



Emdeon Role *Vice President Business Development for Government (state and federal) Healthcare*

Relevant Experience ***Hughes Supply***
Vice President of Healthcare Sales and Strategic Business Development

Corrections Corporation of America

Chief Development Officer

Herman Miller / Milcare

Government Healthcare Sales Manager, National Accounts Healthcare Sales Manager

Value To Client *Worked in various aspects of the government healthcare payer, provider and the clinical healthcare information technology environment. Designed, developed and delivered over 1000 information technology and clinical healthcare projects from data centers, neonatal intensive care, research laboratories, clinical laboratories, surgery, endoscopy, emergency rooms, and numerous other complex healthcare environments to ground up new hospitals, government and private of various sizes and scope through out the US and overseas. Provides business development, contracting and project management services experience to a variety of industries and markets including but not limited to healthcare, information technology, petroleum chemical, education and government.*

Education & Credentials *B.S. Marketing & Transportation, University of Tennessee*

Professional/Community Involvement *Lieutenant Colonel, U.S. Army Reserve (retired); Transportation Corp, Military Police*

Senior Instructor, Command and General Staff College - Ft. Leavenworth, KS

Life member of the Reserve Officer Association and Veterans of Foreign Wars

Active member of the HIMMS, Health Facility Institute, Nashville Healthcare Council

Member of Rotary Brentwood, Tennessee; Leadership Brentwood, Brentwood Chamber of Commerce, University of Tennessee and Lambda Chi Alpha Alumni Association

Board Member in Love Helps and Graceworks Charities
