

FWP License Sales Trends

The sales displayed below represent numbers of licenses sold by species during each fiscal year. The purpose of the analysis is to determine revenue potential based on current trends; therefore the use of fiscal year data rather than license year data. Also, for the same reasons, the numbers do not include free licenses.

The amounts include sportsman licenses and nonresident combo licenses.

Fishing	FY07	FY08	FY09	FY10	FY11	FY12*	FY13
Resident	183,722	166,793	194,042	186,003	174,002	205,737	200,349
Non-Resident	200,085	184,507	185,291	186,377	178,470	187,748	202,031

The warmwater fish stamp sunset in FY12. For comparison purposes, the stamp count has been removed in all years.

Birds	FY07	FY08	FY09	FY10	FY11	FY12	FY13
Resident	110,186	112,161	114,564	112,285	108,654	109,688	113,460
Non-Resident	39,918	38,784	36,006	37,405	38,554	34,504	37,526

Includes upland game bird, migratory bird, and turkey.

Deer	FY07	FY08	FY09	FY10	FY11	FY12	FY13
Resident Deer A	147,742	147,494	150,395	148,036	144,841	144,975	143,106
Resident Deer B	88,880	95,597	106,732	89,935	76,848	66,370	61,754
Non-Resident Deer B	10,738	12,029	13,197	12,107	10,089	7,180	5,817

Antelope	FY07	FY08	FY09	FY10	FY11	FY12	FY13
Resident	54,401	52,536	48,738	47,269	43,297	31,976	24,163
Non-Resident	9,288	8,854	9,500	8,442	4,147	2,564	1,867

Elk	FY07	FY08	FY09	FY10	FY11	FY12	FY13
Resident Gen'l Elk	122,527	121,941	123,249	121,469	119,468	122,355	120,644
Resident Elk B	3,632	3,934	8,224	6,626	19,628	20,106	20,049
Non-Resident Elk B	138	221	755	895	1,406	1,049	1,164

Conservation Licenses	FY07	FY08	FY09	FY10	FY11	FY12	FY13
Resident	264,298	252,135	274,053	260,245	244,892	282,704	276,539
Non-Resident	193,571	181,409	182,598	183,008	174,099	180,734	195,279

Hunting Access Fees	FY07	FY08	FY09	FY10	FY11	FY12	FY13
Resident	167,774	168,574	171,439	167,323	162,775	165,618	163,388
Non-Resident	53,130	54,125	54,471	55,249	45,051	38,795	42,130

Super Tags	FY07	FY08	FY09	FY10	FY11	FY12	FY13
	66,386	69,880	63,806	58,882	67,958	68,508	54,421

NonRes Combo Licenses	FY07	FY08	FY09	FY10	FY11	FY12	FY13
B-10 Demand	20,469	20,959	19,097	19,150	15,941	16,063	15,220
B-10 Supply	11,500	11,500	11,500	11,500	17,000	17,000	17,000
B-11 Demand	17,585	17,443	16,002	16,101	8,383	7,557	7,506
B-11 Supply	4,300	4,300	4,300	4,300	6,600	6,600	6,600

Numbers are as of the drawing date and do not include split-out licenses or licenses sold after the drawing.

NON-RESIDENT COMBINATION LICENSE STATISTICS

(After HB-195 and License Structure changes)

Type	Number of Applicants (Demand for licenses)													Recession effect		Post I 161			
	Quota	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
	Target after 161																		
Big Game Combination:																			
BG General	17,000	14,865	14,994	14,031	15,518	15,918	15,411	15,312	13,116	14,897	16,121	17,731	18,856	19,444	17,766	17,790	14,158	13,555	12,740
Elk General				1,157	1,424	1,236	1,496	2,066	1,448	1,648	1,623	1,675	1,613	1,515	1,331	1,360	1,783	2,508	2,480
BG Pref		5,750	5,619	5,315	5,538	7,040	8,082	0	0	0	0	0	0	0	0	0	0	0	0
Elk Pref				220	309	493	485	0	0	0	0	0	0	0	0	0	0	0	0
*BG Outfitter	0	5,213	5,127	4,798	4,875	5,588	4,971	4,382	4,164	4,663	5,318	5,943	5,473	4,846	3,536	3,037	0	0	0
*Elk Outfitter				533	580	621	748	654	649	658	655	646	591	520	438	800	0	0	0
Come Home to Hunt	500														205	124	45	21	
Deer Combination:																			
General	4,600	8,314	8,024	8,166	8,585	9,759	10,464	9,697	9,086	10,665	11,376	11,924	12,074	12,364	11,582	11,688	6,491	6,012	6,188
*Outfitter	0	3,114	2,395	1,994	2,143	2,304	2,183	2,150	2,027	2,298	2,443	2,511	2,733	2,292	1,759	1,757	0	0	0
Landowner	2,000	2,940	3,148	2,776	2,671	2,810	2,937	2,721	2,552	3,012	2,784	2,909	2,778	2,787	2,661	2,656	1,892	1,545	1,318
Come Home to Hunt	500															139	95	34	21
TOTALS:	24,600	40,196	39,307	38,990	41,643	45,769	46,777	36,982	33,042	37,841	40,320	43,339	44,118	43,768	39,073	39,432	24,543	23,699	22,768

Type	Success Rates (Licenses Issued)													Post I 161					
	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	
Big Game Combination:																			
BG General	5,750	5,881	5,525	5,172	3,675	2,652	10,188	10,430	10,358	10,482	10,519	10,623	10,707	10,727	10,722	14,158	13,555	12,738	
Elk General			440	481	292	281	1,312	1,070	1,142	1,018	981	877	793	773	778	1,783	2,508	2,476	
BG Pref	5,750	5,619	5,315	5,538	7,040	8,082	0	0	0	0									
Elk Pref			220	309	493	485	0	0	0	0									
*BG Outfitter	5,213	5,127	4,798	4,875	5,588	4,971	4,359	4,164	4,663	5,318	5,943	5,473	4,846	3,536	3,037	0	0	0	
*Elk Outfitter			533	580	621	748	652	649	658	655	646	591	520	438	800	0	0	0	
Come Home to Hunt															205	124	45	21	
Deer Combination:																			
General	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	3,512	3,418	3,418	6,491	5,055	6,168
*Outfitter	3,114	2,395	1,994	2,143	2,304	2,183	2,148	2,027	2,300	2,443	2,511	2,733	2,292	1,759	1,757	0	0	0	
Landowner	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,101	2,093	2,089	1,892	1,545	1,316
Come Home to Hunt																139	95	34	21
TOTALS:	24,600	24,127	23,322	23,125	23,398	24,313	23,702	22,959	22,640	23,421	24,216	24,900	24,597	24,771	22,744	22,806	24,448	22,708	22,719

New for 2008: In accordance with 87-2-512 MCA and the 2008 Annual Rule, Deer licenses separated from the B10 Elk Combination licenses were issued via the nonresident combination drawing rather than being issued through an additional drawing process.

* Denotes additional General Deer combination licenses issued from separated Elk Only Combination licenses.

* *Denotes additional Landowner Deer combination licenses issued from separated Elk Only Combination licenses.

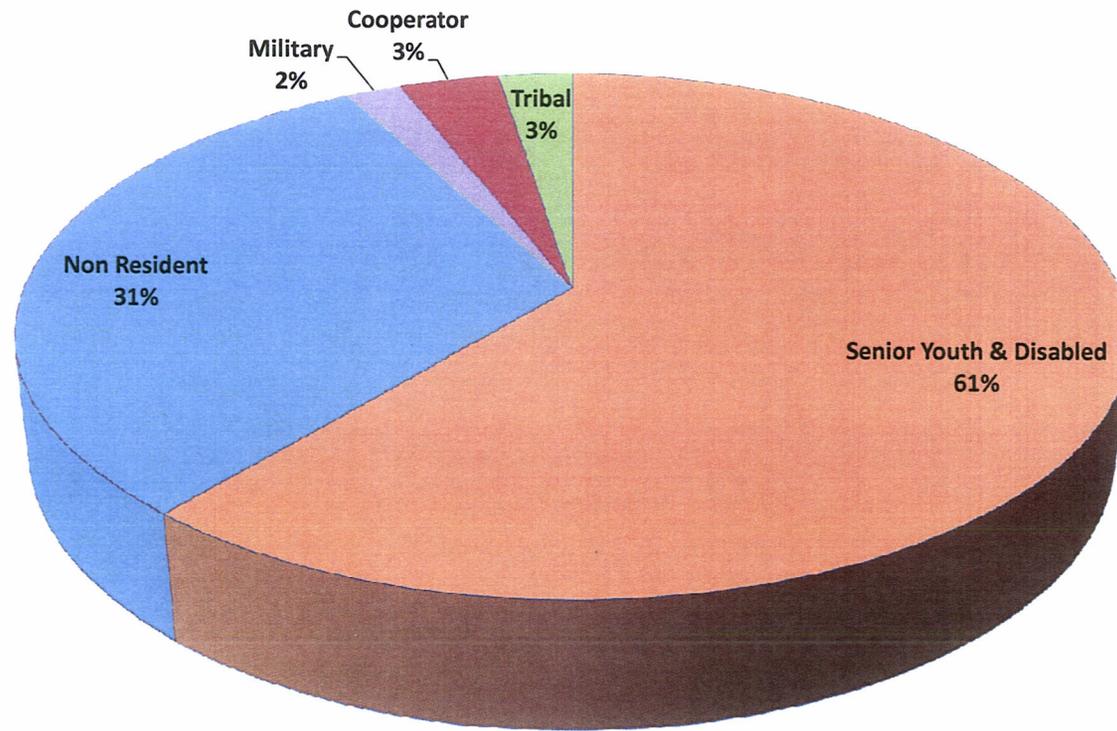
In 2012 the 2,195 additional General Deer combination licenses issued from separated Elk Only Combination licenses were not available until August

In 2013 the 2,476 additional Deer combination licenses from separated Elk Only Combination licenses and 684 undersubscribed LO sponsor were added to the general Deer quota.

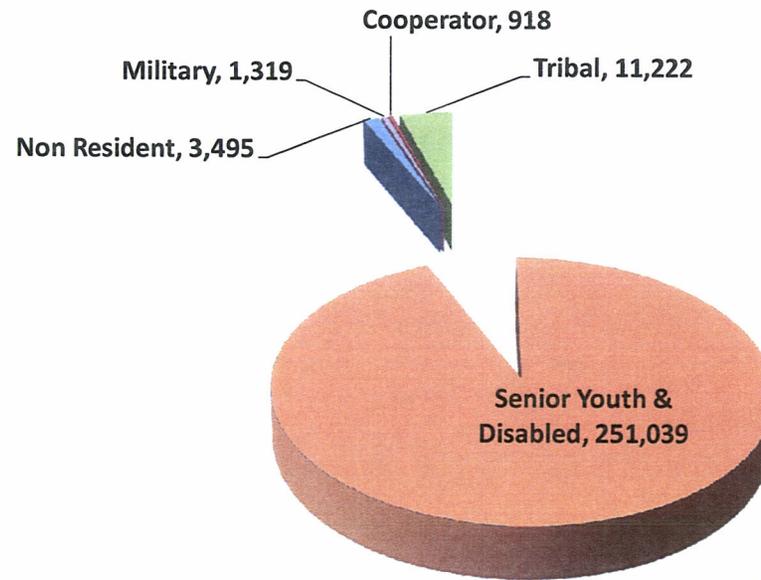
Nonresident Combination Total Drawing Price

	2011 Total	2012 Total	2013 Total	2014 Total
Big Game Combo	\$912	\$944	\$959	\$976
Elk Combo	\$812	\$794	\$809	\$826
Deer Combo	\$542	\$561	\$570	\$580

2012 Lost Revenue for Free or Discounted Licenses - Dollar Amount



2012 Lost Revenue for Free or Discounted Licenses - # of Licenses



Lost Revenue to FWP by discounted or free licenses 2012

License Type	Senior	Youth 12-14	Youth 15-17	Disabled	Total	Regular Price	Discounted Price	Difference	Loss in Rev to FWP
Conservation and implied fishing*	41,027	10,251		7,634	58,912	\$26.00	\$8.00	\$18.00	\$1,060,416.00
Conservation and fishing			5,955		5,955	\$26.00	\$16.00	\$10.00	\$59,550.00
Sportsman W/O bear (youth)			6,219		6,219	\$70.00	\$25.00	\$45.00	\$279,855.00
Free Youth Sportsman			4,976		4,976	\$70.00	\$0.00	\$70.00	\$348,320.00
Exceptional Youth BG Combo					2	\$939.00	\$0.00	\$939.00	\$1,878.00
Deer A		4,818		4,931	9,749	\$16.00	\$6.50	\$9.50	\$92,615.50
Deer A	17,274				17,274	\$16.00	\$10.00	\$6.00	\$103,644.00
Elk		3,604		4,186	7,790	\$20.00	\$8.00	\$12.00	\$93,480.00
Elk	15,052				15,052	\$20.00	\$12.00	\$8.00	\$120,416.00
Upland Bird			1,304		1,304	\$7.50	\$3.00	\$4.50	\$5,868.00
Implied Upland Bird*	41,027	10,251		7,634	58,912	\$7.50	\$0.00	\$7.50	\$441,840.00
Implied Waterfowl*	41,027	10,281	4,654	7,634	63,596	\$5.00	\$0.00	\$5.00	\$317,980.00
Sportsman W/O bear (senior)	1,298				1,298	\$70.00	\$55.00	\$15.00	\$19,470.00
TOTAL	156,705	39,205	23,108	32,019	251,039				\$2,945,332.50
	62%	16%	9%	13%					
NR Youth Sponsored BG					388	\$939.00	\$474.50	\$464.50	\$180,226.00
NR College Student License					393	\$939.00	\$70.00	\$869.00	\$341,517.00
NR youth upland/migratory					126	\$160.00	\$35.00	\$125.00	\$15,750.00
NR Native-Deer A					1,171	\$250.00	\$64.00	\$186.00	\$217,806.00
NR Native-Elk					1,001	\$789.00	\$80.00	\$709.00	\$709,709.00
NR Native-Upland Bird					416	\$110.00	\$30.00	\$80.00	\$33,280.00
TOTAL					3,495				\$1,498,288.00
Military Recognition Sportsman **					1,298	\$70.00	\$0.00	\$70.00	\$90,860.00
Military Combat Disabled Deer A					8	\$250.00	\$125.00	\$125.00	\$1,000.00
Military Combat Disabled Deer B					2	\$75.00	\$37.50	\$37.50	\$75.00
Military Combat Disabled Antelope					8	\$200.00	\$100.00	\$100.00	\$800.00
Military Combat Disabled Deer B Res					1	\$10.00	\$5.00	\$5.00	\$5.00
Military Combat Disabled Antelope Res					2	\$14.00	\$7.00	\$7.00	\$14.00
TOTAL					1,319				\$92,754.00
Cooperators Big Game Combo					127	\$939.00	\$0.00	\$939.00	\$119,253.00
Cooperator Sportsman					665	\$70.00	\$0.00	\$70.00	\$46,550.00
Landowner Trapper					126	\$20.00	\$1.00	\$19.00	\$2,394.00
TOTAL					918				\$168,197.00
Flathead Conservation					6,998	\$8.00	\$0.00	\$8.00	\$55,984.00
Flathead Joint Bird					733	\$7.50	\$0.00	\$7.50	\$5,497.50
Flathead Joint Fishing					3,491	\$18.00	\$0.00	\$18.00	\$62,838.00
TOTAL					11,222				\$124,319.50

TOTAL \$4,828,891.00

These numbers are at full replacement cost and assume full participation of implied licensure.

The Military recognition license sales are reimbursed from the General Fund.

*Implied privileges are licenses issued with the sale of a Conservation License. (Fishing, Upland Game and Migratory Bird licenses)

** The money for this license is reimbursed from the State general fund