Agency Budget Comparison

The following table summarizes the total legislative budget for the agency by year, type of expenditure, and source of funding.

| Agency Budget Comparison | | | | | | | | |
|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|----------|
| | Base | Approp. | Budget | Budget | Biennium | Biennium | Biennium | Biennium |
| Budget Item | Fiscal 2008 | Fiscal 2009 | Fiscal 2010 | Fiscal 2011 | Fiscal 08-09 | Fiscal 10-11 | Change | % Change |
| PTP | 70.50 | 70.50 | 04.50 | 04.50 | 70.50 | 04.50 | (00 | 7.640/ |
| FTE | 78.50 | 78.50 | 84.50 | 84.50 | 78.50 | 84.50 | 6.00 | 7.64% |
| Personal Services | 3,840,273 | 4,453,859 | 4,923,687 | 4,958,447 | 8,294,132 | 9,882,134 | 1,588,002 | 19.15% |
| Operating Expenses | 1,334,922 | 5,521,177 | 2,185,674 | 2,652,995 | 6,856,099 | 4,838,669 | (2,017,430) | (29.43%) |
| Benefits & Claims | 10,152,855 | 7,549,814 | 11,498,655 | 11,498,655 | 17,702,669 | 22,997,310 | 5,294,641 | 29.91% |
| Transfers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| Total Costs | \$15,328,050 | \$17,524,850 | \$18,608,016 | \$19,110,097 | \$32,852,900 | \$37,718,113 | \$4,865,213 | 14.81% |
| State Special | 15,328,050 | 17,524,850 | 18,608,016 | 19,110,097 | 32,852,900 | 37,718,113 | 4,865,213 | 14.81% |
| Other | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| Total Funds | \$15,328,050 | \$17,524,850 | \$18,608,016 | \$19,110,097 | \$32,852,900 | \$37,718,113 | \$4,865,213 | 14.81% |

Agency Description

Agency Mission: The mission of the State Auditor's Office is to assure compliance with the Montana insurance and securities laws, promote captive insurance formations, administer the Insure Montana program, and assist consumers with complaints involving the securities and insurance industries. In addition, the office strives to keep abreast of regional and national developments in those industries in order to inform state policy makers about needed statutory changes and to answer inquiries.

The Office of the State Auditor is authorized under Article VI of the Montana Constitution. The State Auditor is the exofficio Commissioner of Insurance and Securities and is responsible for licensing and regulating insurance companies and agents, and registering and regulating securities dealers in the state. The auditor also adopts rules and administers reform for the insurance and securities industries operating in the state. The auditor also serves as a member of the Board of Land Commissioners and the Crop Hail Insurance Board.

The statutory duties of the State Auditor are administered from three divisions: Central Services, Insurance, and Securities. The State Auditor's Office is also a conduit for the Fire and Police Retirement Program, a "pass through" program. The Fire and Police Retirements Program funds are from general insurance (33-2-705, MCA) and fire insurance premium taxes (50-3-109, MCA). Funding for this program is disbursed from the general fund. In FY 2008, \$21.2 million went to the Municipal Police Officers' Retirement System, Firefighters' Unified Retirement System, the Volunteer Fire Fighters' Compensation Act, local fire department relief associations, municipalities with police department trust funds, and local police pension funds for supplemental benefits.

LFD FISCAL REPORT A-58 2011 BIENNIUM

Agency Highlights

State Auditor's Office HB 2 Budget Highlights

- ◆ The legislature approved a total funding increase of 14.8 percent in the 2011 biennium from the 2009 biennium including \$4.56 million in present law requests in addition to statewide present law
- ◆ The legislature approved increases in base operational expenditures, rent, and pay plan funding throughout the agency
- ◆ Legislatively adopted elected official proposals added 2.0 FTE to the Insurance Division and 1.0 FTE to the Securities Division
- ◆ The legislature approved the transfer of 8.0 FTE and related costs to Central Services from other divisions
- ♦ An additional 3.0 FTE were added by the legislature for a total of 6.0 FTE
- ◆ The legislature restored funding for the Insure Montana and MCHA programs to the amount funded in the previous biennium
- ◆ The passage and approval of HB 258 added \$6.0 million in additional funding to the Insure Montana program

Summary of Legislative Action

The legislature approved a number of present law packages that included increases for rent, relocating expenses, and increased base operating expenses. The legislature also approved several new proposals impacting personal services including increased vacancy savings, allocation of worker's compensation cost management, and HB 13 pay plan implementation.

Decision packages were added in each of the agency's programs that allow a number of FTE and related costs to be transferred to the Central Management Division in order to ensure that expenses are paid from the correct budget as recommended by the Legislative Audit Committee. The movement of these FTE is the primary contributor to the 116.32 percent increase in the biennial budget for the Central Management Division.

The State Auditor included a number of elected official proposals for legislative consideration. Of these, the legislature has adopted proposals for inclusion in HB 2 that add 1.0 FTE each for insurance examinations and the Insure Montana program.

In addition to the FTE the legislature approved from State Auditor's proposals, the legislature also added 3.0 FTE in the Insurance Division and 1.0 FTE in the Securities Division. Of the 3.0 FTE added to the Insurance Division, the legislature authorized the addition of 1.0 FTE, but did not provide funding for the position. Instead, the legislature directed the agency to fund the position from their existing budget as the position was intended to replace contracted services and the contracted services portion of the program's budget was not reduced.

The legislature added funding to return both the Insure Montana and Montana Comprehensive Health Association (MCHA) to the level the programs were funded in the previous biennium.

LFD FISCAL REPORT A-59 2011 BIENNIUM

Funding

The following table summarizes funding for the agency, by program and source. Funding for each program is discussed in detail in the individual program narratives that follow.

| | Total Agency Funding | | | | | | | | | | | |
|-----------------------|----------------------|-------------|----|-------------|--------------|--|--|--|--|--|--|--|
| 2011 Biennium Budget | | | | | | | | | | | | |
| Agency Program | | State Spec. | | Grand Total | Total % | | | | | | | |
| 01 Central Management | \$ | 2,694,150 | \$ | 2,694,150 | 7.14% | | | | | | | |
| 03 Insurance | | 32,998,722 | | 32,998,722 | 87.49% | | | | | | | |
| 04 Securities | _ | 2,025,241 | _ | 2,025,241 | <u>5.37%</u> | | | | | | | |
| Grand Total | <u>\$</u> | 37,718,113 | \$ | 37,718,113 | 100.00% | | | | | | | |

This agency is funded with both general fund and state special revenue. The general fund is limited to a number of pass-through payments the State Auditor is statutorily required to make. Because these funds are statutorily appropriated, they do not appear in the funding tables. State special revenue is derived from fees imposed on insurance policies written in the state of Montana, licensing, registration and audit fees from individuals and organizations dealing in securities in the state and a portion of the state tobacco tax.

Budget Summary by Category

The following summarizes the total budget by base, present law adjustments, and new proposals.

| Budget Summary by Category | | Gener | al Fund | | | Total | Funds | |
|----------------------------|-----------------------|-----------------------|--------------------------|----------------------|-----------------------|-----------------------|--------------------------|-------------------|
| Budget Item | Budget Fiscal 2010 | Budget Fiscal 2011 | Biennium Fiscal 10-11 | Percent of Budget | Budget Fiscal 2010 | Budget Fiscal 2011 | Biennium Fiscal 10-11 | Percent of Budget |
| Base Budget | 0 | 0 | 0 | 0.00% | 15,328,050 | 15,328,050 | 30,656,100 | 81.28% |
| Statewide PL Adjustments | 0 | 0 | 0 | 0.00% | 1,020,811 | 994,248 | 2,015,059 | 5.34% |
| Other PL Adjustments | 0 | 0 | 0 | 0.00% | 2,018,500 | 2,538,444 | 4,556,944 | 12.08% |
| New Proposals | 0 | 0 | 0 | 0.00% | 240,655 | 249,355 | 490,010 | 1.30% |
| Total Budget | \$0 | \$0 | \$0 | | \$18,608,016 | \$19,110,097 | \$37,718,113 | |

Other Legislation

<u>HB 258</u> – This bill provides a \$6.0 million state special revenue biennial appropriation to the Insurance Division for the expansion of the Insure Montana program. This appropriation is in addition to any other appropriation for the same purpose, including the amount appropriated in House Bill 2.

<u>HB 160</u> – This bill clarifies the collection of the captive insurance company premium tax, revises the captive insurance company premium tax schedule, and provides a quarterly pro-rated schedule for the minimum tax in the event that a captive insurer that is subject to the minimum tax is licensed for a fraction of the licensing year during their first year of operation. The Office of Budget and Program Planning estimates the financial impact of the pro-ration of the minimum tax to be a reduction of \$7,500 general fund revenue each year.

<u>SB 135</u> – This bill clarifies a number of terms and descriptions related to schedules, eligibility, plan requirements, and payments of the Insure Montana program. These changes produce a savings to the program due to the disqualification for plan participation of some existing enrollees, but the savings is projected to be absorbed by bringing new applicants into the program under the new terms.

Executive Budget Comparison

The following table compares the legislative budget in the 2011 biennium to the budget requested by the Governor, by type of expenditure and source of funding.

| Total Funds | \$15,328,050 | \$18,590,321 | \$18,608,016 | \$17,695 | \$19,067,884 | \$19,110,097 | \$42,213 | \$59,908 |
|-----------------------------|-------------------------------|------------------------------------|--------------------------------------|--|------------------------------------|--------------------------------------|--|--|
| Proprietary | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| State/Other Special | 15,328,050 | 18,590,321 | 18,608,016 | 17,695 | 19,067,884 | 19,110,097 | 42,213 | 59,908 |
| Total Costs | \$15,328,050 | \$18,590,321 | \$18,608,016 | \$17,695 | \$19,067,884 | \$19,110,097 | \$42,213 | \$59,908 |
| Transfers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Benefits & Claims | 10,152,855 | 11,498,655 | 11,498,655 | 0 | 11,498,655 | 11,498,655 | 0 | 0 |
| Operating Expenses | 1,334,922 | 2,201,436 | 2,185,674 | (15,762) | 2,670,928 | 2,652,995 | (17,933) | (33,695) |
| Personal Services | 3,840,273 | 4,890,230 | 4,923,687 | 33,457 | 4,898,301 | 4,958,447 | 60,146 | 93,603 |
| FTE | 78.50 | 83.50 | 84.50 | 1.00 | 83.50 | 84.50 | 1.00 | |
| Budget Item | Base Budget Fiscal 2008 | Executive Budget Fiscal 2010 | Legislative Budget Fiscal 2010 | Leg – Exec. Difference Fiscal 2010 | Executive Budget Fiscal 2011 | Legislative Budget Fiscal 2011 | Leg – Exec. Difference Fiscal 2011 | Biennium Difference Fiscal 10-11 |
| Executive Budget Comparison | _ | | | | | | | |

The legislatively approved budget differs from the executive proposal predominately in personal services. The executive proposal requested the funding of 5.0 new FTE. Of these, only one, a captive insurance position, was approved for funding, a second FTE was approved, for traditional exams, but no funding was provided. An additional 3.0 FTE (Insure Montana, Insurance Exams, and Securities) were funded through the adoption of elected official proposals brought forward by the State Auditor. The legislature added one additional FTE to the Insurance program for forms analysis, approving funding on a one-time-only basis during committee action. The result of these actions is an increase of 1.0 FTE from the executive proposed budget.

Language and Statutory Authority

The legislature added the following language to HB 2:

LFD FISCAL REPORT A-61 2011 BIENNIUM

[&]quot;The item for Forms Analyst is restricted to funding for personal services to comply with provisions of 33-1-501, specifically to ensure that the commissioner makes a determination on submitted forms prior to triggering the automatic approval provision contained in 33-1-501(2)(b)."

Program Budget Comparison

The following table summarizes the total legislative budget for the agency by year, type of expenditure, and source of funding.

| Program Budget Comparison | | | | | | | | |
|---------------------------|-------------|-------------|-------------|-------------|--------------|--------------|-------------|----------|
| | Base | Approp. | Budget | Budget | Biennium | Biennium | Biennium | Biennium |
| Budget Item | Fiscal 2008 | Fiscal 2009 | Fiscal 2010 | Fiscal 2011 | Fiscal 08-09 | Fiscal 10-11 | Change | % Change |
| FTE | 10.00 | 10.00 | 18.00 | 18.00 | 10.00 | 18.00 | 8.00 | 80.00% |
| FIE | 10.00 | 10.00 | 18.00 | 18.00 | 10.00 | 18.00 | 8.00 | 80.00% |
| Personal Services | 444,468 | 596,646 | 1,035,401 | 1,043,744 | 1,041,114 | 2,079,145 | 1,038,031 | 99.70% |
| Operating Expenses | 117,281 | 87,054 | 299,759 | 315,246 | 204,335 | 615,005 | 410,670 | 200.98% |
| Total Costs | \$561,749 | \$683,700 | \$1,335,160 | \$1,358,990 | \$1,245,449 | \$2,694,150 | \$1,448,701 | 116.32% |
| State Special | 561,749 | 683,700 | 1,335,160 | 1,358,990 | 1,245,449 | 2,694,150 | 1,448,701 | 116.32% |
| Total Funds | \$561,749 | \$683,700 | \$1,335,160 | \$1,358,990 | \$1,245,449 | \$2,694,150 | \$1,448,701 | 116.32% |

Program Description

The Central Management Division is responsible for the administrative, personnel, budgeting, and accounting functions for the State Auditor's Office. The division also provides support to the auditor in fulfilling the duties as a member of the state land and hail insurance boards.

Program Highlights

Central Services Division HB 2 Budget Highlights

- ◆ The legislature approved the transfer of 8 FTE and related costs to Central Services from other divisions
- ♦ The legislatively approved budget includes additional funding for increased rent and operational expenses

Program Narrative

The Central Management Division provides support functions for the major divisions of the Office of the State Auditor. In prior biennia, some of the activities and FTE that were fulfilling central management type duties were being funded through the budgets of the Securities and Insurance divisions. The legislature has approved decision packages in each of the agency's programs that allow a number of FTE and related costs to be transferred to the Central Management Division in order to ensure that expenses are paid from the correct budget as recommended by the Legislative Audit Committee.

The legislature also approved a number of present law packages that expanded the program's budget including increases for rent, relocating expenses, and increased base operating expenses. The legislature approved several new proposals impacting personal services including increased vacancy savings, allocation of worker's compensation cost management, and HB 13 pay plan implementation.

Funding

The following table shows program funding, by source, for the base year and for the 2011 biennium as adopted by the legislature.

LFD FISCAL REPORT A-62 2011 BIENNIUM

| | Program Funding Table | | | | | | | | | | |
|--|---|---------|-------------|---------|-----------|--------------|---------|-----------|--------------|--|--|
| Central Management | | | | | | | | | | | |
| Base % of Base Budget % of Budget Budget % of Budget | | | | | | | | | | | |
| Program Funding |] | FY 2008 | FY 2008 | FY 2010 | | FY 2010 | FY 2011 | | FY 2011 | | |
| 02000 Total State Special Funds | \$ | 561,749 | 100.0% | \$ | 1,335,160 | 100.0% | \$ | 1,358,990 | 100.0% | | |
| 02235 Insurance Fee Account | | 549,330 | 97.8% | | 1,070,492 | 80.2% | | 1,089,699 | 80.2% | | |
| 02283 Securities Fee Account | | 12,419 | <u>2.2%</u> | _ | 264,668 | <u>19.8%</u> | _ | 269,291 | <u>19.8%</u> | | |
| Grand Total | <u>\$ 561,749</u> <u>100.0%</u> <u>\$ 1,335,160</u> <u>100.0%</u> <u>\$ 1,358,990</u> | | | | | | | | 100.0% | | |

This program is funded entirely from state special revenue derived from fees imposed on insurance policies written in the state of Montana, licensing, registration and audit fees from individuals and organizations dealing in securities in the state and a portion of the state tobacco tax. The Central Management Division uses direct HB 2 appropriation rather than a proprietary fund in order to fund expenditures related to the administrative support functions that the program provides for the other divisions of the agency.

Budget Summary by Category

The following summarizes the total budget by base, present law adjustments, and new proposals.

| Budget Summary by Category | | | | | | | | | | |
|----------------------------|-------------|-------------|--------------|-----------|-------------|-------------|--------------|-----------|--|--|
| | | Genera | l Fund | | Total Funds | | | | | |
| | Budget | Budget | Biennium | Percent | Budget | Budget | Biennium | Percent | | |
| Budget Item | Fiscal 2010 | Fiscal 2011 | Fiscal 10-11 | of Budget | Fiscal 2010 | Fiscal 2011 | Fiscal 10-11 | of Budget | | |
| Base Budget | 0 | 0 | 0 | 0.00% | 561,749 | 561,749 | 1,123,498 | 41.70% | | |
| Statewide PL Adjustments | 0 | 0 | 0 | 0.00% | 187,746 | 178,489 | 366,235 | 13.59% | | |
| Other PL Adjustments | 0 | 0 | 0 | 0.00% | 82,004 | 108,422 | 190,426 | 7.07% | | |
| New Proposals | 0 | 0 | 0 | 0.00% | 503,661 | 510,330 | 1,013,991 | 37.64% | | |
| Total Budget | \$0 | \$0 | \$0 | _ | \$1,335,160 | \$1,358,990 | \$2,694,150 | | | |

Present Law Adjustments

The "Present Law Adjustments" table shows the changes to the adjusted base budget made by the legislature. "Statewide Present Law" adjustments are standard categories of adjustments made to all agencies. Decisions on these items were applied globally to all agencies. The other numbered adjustments in the table correspond to the narrative descriptions.

| Present Law Adjustments | Fisc | al 2010 | | | | Fi | scal 2011 | | |
|------------------------------------|---------------|-----------|---------|-----------|------|---------|-----------|---------|-----------|
| | General | State | Federal | Total | | General | State | Federal | Total |
| FTE | Fund | Special | Special | Funds | FTE | Fund | Special | Special | Funds |
| Personal Services | | | - | 177,234 | 0.00 | | | | 177,416 |
| Vacancy Savings | | | | (20,970) | 0.00 | | | | (20,974) |
| Inflation/Deflation | | | | 347 | 0.00 | | | | 421 |
| Fixed Costs | | | | 31,135 | 0.00 | | | | 21,626 |
| Total Statewide Present La | w Adiustments | | | | | | | | |
| | \$0 | \$187,746 | \$0 | \$187,746 | 0.00 | \$0 | \$178,489 | \$0 | \$178,489 |
| DP 101 - CSD Annual Rent Increa | se | | | | | | | | 0 |
| 0.00 | 0 | 9,544 | 0 | 9,544 | 0.00 | 0 | 17,607 | 0 | 17,607 |
| DP 102 - CSD - Base Adj | | , | | , | | | · · | | , |
| 0.00 | 0 | 46,064 | 0 | 46,064 | 0.00 | 0 | 46,064 | 0 | 46,064 |
| DP 103 - CSD New Office Space I | RST/OTO | | | · | | | ŕ | | |
| 0.00 | 0 | 26,638 | 0 | 26,638 | 0.00 | 0 | 45,029 | 0 | 45,029 |
| DP 7101 - Fuel Inflation Reduction | 1 | , | | , | | | · · | | ĺ |
| 0.00 | 0 | (242) | 0 | (242) | 0.00 | 0 | (278) | 0 | (278) |
| Total Other Present Law A | diustments | | | | | | | | 0 |
| 0.00 | \$0 | \$82,004 | \$0 | \$82,004 | 0.00 | \$0 | \$108,422 | \$0 | \$108,422 |
| Grand Total All Present La | w Adjustments | | | | | | | | 0 |
| 0.00 | so \$0 | \$269,750 | \$0 | \$269,750 | 0.00 | \$0 | \$286,911 | \$0 | \$286,911 |

LFD FISCAL REPORT A-63 2011 BIENNIUM

<u>DP 101 - CSD Annual Rent Increase - The legislature approved \$9,544 in FY 2010 and \$17,607 in FY 2011 of state special revenue to fund a scheduled 2 percent rent increase in FY 2010 and an estimated 3 percent rent increase in FY 2011.</u>

<u>DP 102 - CSD - Base Adj - The legislature approved an appropriation of \$46,064 state special revenue each year of the biennium for additional travel expenses.</u>

<u>DP 103 - CSD New Office Space RST/OTO -</u> The legislature approved a one-time-only appropriation of \$26,638 in FY 2010 and \$45,029 in FY 2011 of additional state special revenue funding to relocate the agency and associated moving costs. The appropriation is restricted to be available only if the agency actually moves to new office space.

<u>DP 7101 - Fuel Inflation Reduction -</u> The legislature approved a reduction in funding for gasoline and diesel by the amount that these two expenditure categories were increased in the statewide present law adjustment for inflation. The effect is that no inflation adjustment has been applied to these two expenditure categories.

New Proposals

| New Proposals | | E: | scal 2010 | | | | Eie | scal 2011 | | |
|----------------------|----------------|------------------|-----------------|--------------------|----------------|------|-----------------|------------------|--------------------|----------------|
| Program | FTE | General Fund | State Special | Federal Special | Total Funds | FTE | General Fund | State Special | Federal Special | Total Funds |
| DP 120 - Move of F | TE from Insura | nce and Securiti | es | | | | | | | |
| 01 | 8.00 | 0 | 507,765 | 0 | 507,765 | 8.00 | 0 | 507,765 | 0 | 507,765 |
| DP 6013 - 2011 Bier | nnium Pay Plar | ı - HB 13 | , | | , i | | | , | | ĺ |
| 01 | 0.00 | 0 | 6,586 | 0 | 6,586 | 0.00 | 0 | 17,797 | 0 | 17,797 |
| DP 6014 - Pay Plan | Lump Sum Pay | ment OTO | , | | , i | | | , i | | , |
| 01 | 0.00 | 0 | 4,462 | 0 | 4,462 | 0.00 | 0 | 0 | 0 | C |
| DP 6101 - Fixed Cos | st Workers Cor | np Management | Prgm Allocation | | ŕ | | | | | |
| 01 | 0.00 | 0 | 576 | 0 | 576 | 0.00 | 0 | 499 | 0 | 499 |
| DP 8101 - Increasing | g 4% Vacancy | Savings to 7% | | | | | | | | |
| 01 | 0.00 | 0 | (15,728) | 0 | (15,728) | 0.00 | 0 | (15,731) | 0 | (15,731) |
| Total | 8.00 | \$0 | \$503,661 | \$0 | \$503,661 | 8.00 | \$0 | \$510,330 | \$0 | \$510,330 |

<u>DP 120 - Move of FTE from Insurance and Securities - The Legislature approved the move of 6.0 FTE from the Insurance Division and 2.0 FTE from the Securities Division to the Central Services Division in order to appropriately budget for the FTE based on their functions within the agency.</u>

<u>DP 6013 - 2011 Biennium Pay Plan - HB 13 - The legislature passed a pay plan that provides an additional \$53 per month in health insurance contribution for CY 2010 and an additional \$54 per month for CY 2011. These amounts represent this program's allocation of costs to fund this pay plan. In addition, the legislature provided a one-time-only payment of \$450 for all employees earning less than \$45,000 annually. These costs are included in DP 6014.</u>

<u>DP 6014 - Pay Plan Lump Sum Payment OTO - This DP funds this program's cost of providing a one-time-only payment of \$450 to each full-time employee making less than \$45,000 annually and \$225 for half-time employees making \$21.635 per hour or less.</u>

<u>DP 6101 - Fixed Cost Workers Comp Management Prgm Allocation - Funding was approved as a fixed cost for agencies to pay fees, based on the average number of payroll warrants issued per pay period, to support the worker's compensation management program in the Department of Administration.</u>

<u>DP 8101 - Increasing 4% Vacancy Savings to 7% - The legislature approved an additional 3 percent per year to the 4 percent personal services vacancy savings reduction contained in the statewide present law adjustment.</u>

LFD FISCAL REPORT A-64 2011 BIENNIUM

Program Budget Comparison

The following table summarizes the total legislative budget for the agency by year, type of expenditure, and source of funding.

| Program Budget Comparison | | | | | | | | |
|---------------------------|---|------------------------|-----------------------|-----------------------|--------------------------|--------------------------|--------------------|----------------------|
| Budget Item | Base Fiscal 2008 | Approp. Fiscal 2009 | Budget Fiscal 2010 | Budget Fiscal 2011 | Biennium Fiscal 08-09 | Biennium Fiscal 10-11 | Biennium Change | Biennium % Change |
| | ======================================= | | | = | | = | | |
| FTE | 55.50 | 55.50 | 54.50 | 54.50 | 55.50 | 54.50 | (1.00) | (1.80%) |
| Personal Services | 2,912,796 | 3,145,237 | 3,165,195 | 3,187,123 | 6,058,033 | 6,352,318 | 294,285 | 4.86% |
| Operating Expenses | 1,088,078 | 5,199,262 | 1,612,721 | 2,036,373 | 6,287,340 | 3,649,094 | (2,638,246) | (41.96%) |
| Benefits & Claims | 10,152,855 | 7,549,814 | 11,498,655 | 11,498,655 | 17,702,669 | 22,997,310 | 5,294,641 | 29.91% |
| Transfers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| Total Costs | \$14,153,729 | \$15,894,313 | \$16,276,571 | \$16,722,151 | \$30,048,042 | \$32,998,722 | \$2,950,680 | 9.82% |
| State Special | 14,153,729 | 15,894,313 | 16,276,571 | 16,722,151 | 30,048,042 | 32,998,722 | 2,950,680 | 9.82% |
| Other | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| Total Funds | \$14,153,729 | \$15,894,313 | \$16,276,571 | \$16,722,151 | \$30,048,042 | \$32,998,722 | \$2,950,680 | 9.82% |

Program Description

The Insurance Division regulates the insurance industry in Montana. The Policyholder Services Unit is responsible for resolving insurance consumer inquiries and complaints involving agents, coverage, and companies. The Examinations Bureau is responsible for monitoring the financial solvency of insurance companies, collecting premium taxes and company fees, and auditing insurance company annual statements. Also housed in this bureau is the Captive Insurance program, which promotes and regulates captive insurers in the state. The Rates Bureau and the Forms Bureau are responsible for reviewing form filings and rate filings to ensure compliance with the applicable insurance code. The Licensing Bureau is responsible for licensing and providing continuing education to insurance agents, agencies, and adjustors. The Insure Montana Bureau administers the Small Business Health Insurance Purchasing Pool and Tax Credit program. The Legal Unit, which serves both the Insurance and Securities Divisions, provides legal support to the divisions. Investigations, which is under the Legal Unit, investigates code and rule violations, including possible criminal violations, and recommends referral of cases to county attorneys for prosecution.

Program Highlights

Insurance Division HB 2 Budget Highlights

- ◆ The legislature added \$5.15 million additional state special revenue authority for present law adjustments in addition to statewide present law including \$2.49 million to fund Insure Montana at the same level as the 2009 biennium
- ◆ The legislature adopted elected official proposals to add 1.0 FTE for both Insure Montana and insurance examinations
- ◆ The legislature added 3.0 FTE for Policyholder Service Bureau, Captive Insurance Bureau, and for a form analyst position
- ♦ HB 258 added \$6.0 million in additional funding to the Insure Montana program in the upcoming biennium

Program Narrative

In addition to the functions of the division as described above, the following two programs administered by the Insurance Division are designed to increase access to health insurance in Montana for those persons that would normally not have access to coverage due to income, employer, age, or pre-existing medical condition. These programs are:

- Insure Montana
- Montana Comprehensive Health Association (MCHA)

Montana Comprehensive Health Association (MCHA)

The Montana legislature created the Montana Comprehensive Health Association (MCHA) to establish a program through which health insurance could be made available to Montana residents who are otherwise considered uninsurable due to medical conditions, preexisting health condition or a significant exclusion of coverage. MCHA is the "coverage of last resort" and is not intended to replace or duplicate coverage form any other source.

Coverage for members of the MCHA is provided through three plans:

- Traditional plan
- o Portability plan
- o Premium assistance plan

As of June 30, 2008 the total enrollment in MCHA plans are as follows:

o Traditional plan: 1,357

o Premium assistance plan: 251

o Portability plan: 1,384

Insure Montana Assistance Provided

Members pay a premium for the insurance provided through the pool, the cost for which is divided between the employer and the employee. Both the employer and the employee are entitled to a subsidy payment from the state for a portion of the premium payment depending on a number of factors including the plan offered and/or selected, the income of the employee, employee out-of-pocket expense, and dependant coverage. The amounts of the premium assistance payment are determined by Insure Montana staff as directed by the Insure Montana board.

Legislative Action

The legislature approved a number of present law packages that expanded the program's budget including increases for rent, relocating expenses, restoration of the MCHA and Insure Montana funding amounts to the level approved in the prior biennium and increased base operating expenses. The legislature approved several new proposals impacting personal services including increased vacancy savings, allocation of worker's compensation cost management, HB 13 pay plan implementation, and the addition of 5.0 new FTE.

An operational change moved 6.0 FTE and their related operating costs to the Central Management division from Insurance in order to accurately account for their associated costs based on their job function.

Funding

The following table shows program funding, by source, for the base year and for the 2011 biennium as adopted by the legislature.

| | | Prograi | n Funding T | ab | le | | | |
|--------|---|------------------|-------------|----|------------|-------------|------------------|-------------|
| | | | Insurance | | | | | |
| | | Base | % of Base | | Budget | % of Budget | Budget | % of Budget |
| Progra | m Funding | FY 2008 | FY 2008 | | FY 2010 | FY 2010 | FY 2011 | FY 2011 |
| 02000 | Total State Special Funds | \$ 14,153,729 | 100.0% | \$ | 16,276,571 | 100.0% | \$ 16,722,151 | 100.0% |
| | 02235 Insurance Fee Account | 3,666,190 | 25.9% | | 4,244,484 | 26.1% | 4,670,293 | 27.9% |
| | 02528 Captive Account | 16,033 | 0.1% | | 128,029 | 0.8% | 140,315 | 0.8% |
| | 02769 Health Insurance Premium Assistance | 5,618,763 | 39.7% | | 6,605,958 | 40.6% | 6,609,070 | 39.5% |
| | 02770 Health Insurance Tax Credits | 4,028,570 | 28.5% | | 4,372,537 | 26.9% | 4,376,917 | 26.2% |
| | 02789 6901-Chip/Mcha Tobacco Sett Fd | 824,173 | 5.8% | | 925,563 | 5.7% | 925,556 | 5.5% |
| Grand | Total | \$ 14,153,729 | 100.0% | \$ | 16,276,571 | 100.0% | \$ 16,722,151 | 100.0% |

This program is funded entirely with state special revenue. Insure Montana is funded through an appropriation of a portion of the tobacco tax. This appropriation is divided initially 60-40 between premium assistance and tax credits, respectively. The Montana Comprehensive Health Association is funded from a portion of the tobacco settlement fund. The other functions of the program are funded from revenues derived from a percentage charge against every insurance

policy sold in the state, as well as from charges for insurance company examinations and fees paid by individual agents.

Budget Summary by Category

The following summarizes the total budget by base, present law adjustments, and new proposals.

| Budget Summary by Category | | | | | | | | | | | |
|----------------------------|-------------|-------------|--------------|-----------|--------------|--------------|--------------|-----------|--|--|--|
| | | Genera | l Fund | | Total Funds | | | | | | |
| | Budget | Budget | Biennium | Percent | Budget | Budget | Biennium | Percent | | | |
| Budget Item | Fiscal 2010 | Fiscal 2011 | Fiscal 10-11 | of Budget | Fiscal 2010 | Fiscal 2011 | Fiscal 10-11 | of Budget | | | |
| Base Budget | 0 | 0 | 0 | 0.00% | 14,153,729 | 14,153,729 | 28,307,458 | 85.78% | | | |
| Statewide PL Adjustments | 0 | 0 | 0 | 0.00% | 544,893 | 531,302 | 1,076,195 | 3.26% | | | |
| Other PL Adjustments | 0 | 0 | 0 | 0.00% | 1,806,341 | 2,263,884 | 4,070,225 | 12.33% | | | |
| New Proposals | 0 | 0 | 0 | 0.00% | (228,392) | (226,764) | (455,156) | (1.38%) | | | |
| Total Budget | \$0 | \$0 | \$0 | _ | \$16,276,571 | \$16,722,151 | \$32,998,722 | | | | |

Present Law Adjustments

The "Present Law Adjustments" table shows the changes to the adjusted base budget made by the legislature. "Statewide Present Law" adjustments are standard categories of adjustments made to all agencies. Decisions on these items were applied globally to all agencies. The other numbered adjustments in the table correspond to the narrative descriptions.

| Present Law Adjustment | | Fisc | al 2010 | | | | Ei. | scal 2011 | | |
|----------------------------|----------------------|-------------------|------------------|--------------------|----------------|------|-----------------|------------------|--------------------|----------------|
| | | General Fund | State Special | Federal Special | Total Funds | FTE | General Fund | State Special | Federal Special | Total Funds |
| Personal Services | | | | * | 618,421 | 0.00 | | | | 626,023 |
| Vacancy Savings | | | | | (141,246) | 0.00 | | | | (141,552) |
| Inflation/Deflation | | | | | 6,731 | 0.00 | | | | 9,536 |
| Fixed Costs | | | | | 60,987 | 0.00 | | | | 37,295 |
| Total Statewide P | resent Law A | djustments | | | | | | | | |
| | | \$0 | \$544,893 | \$0 | \$544,893 | 0.00 | \$0 | \$531,302 | \$0 | \$531,302 |
| DP 301 - Ins Annual Rer | nt Increase | | | | | | | | | 0 |
| | 0.00 | 0 | 46,798 | 0 | 46,798 | 0.00 | 0 | 91,542 | 0 | 91,542 |
| DP 302 - Ins - Exam Bur | eau - Annualiz | ze Captive Bas | se | | | | | | | |
| | 0.00 | 0 | 37,489 | 0 | 37,489 | 0.00 | 0 | 37,489 | 0 | 37,489 |
| DP 303 - Ins - Rates Bas | 5 | | | | | | | | | |
| | 0.00 | 0 | 4,428 | 0 | 4,428 | 0.00 | 0 | 5,800 | 0 | 5,800 |
| DP 304 - Ins - Legal Bas | | | | | | | | | | |
| DD 205 Y Y | 0.00 | 0 | 15,244 | 0 | 15,244 | 0.00 | 0 | 15,268 | 0 | 15,268 |
| DP 305 - Ins - Investigat | | | 0.070 | 0 | 0.070 | 0.00 | 0 | 0.070 | | 0.070 |
| DD 206 June France D | 0.00 | 0 | 8,078 | 0 | 8,078 | 0.00 | 0 | 8,078 | 0 | 8,078 |
| DP 306 - Ins - Forms Bu | , | 0 | 15.166 | 0 | 15.166 | 0.00 | 0 | 15.166 | 0 | 15.166 |
| DP 307 - Ins - Policyholo | 0.00 | 0 uraau Paga A | 15,166 | 0 | 15,166 | 0.00 | 0 | 15,166 | 0 | 15,166 |
| Dr 307 - Ilis - Folicyllon | 0.00 | ureau base Ac | 12,575 | 0 | 12,575 | 0.00 | 0 | 10,580 | 0 | 10,580 |
| DP 308 - Ins - Contract I | | U | 12,373 | U | 12,373 | 0.00 | U | 10,580 | U | 10,580 |
| Di 500 - ilis - Coltract i | 0.00 | 0 | 145,151 | 0 | 145,151 | 0.00 | 0 | 441,551 | 0 | 441,551 |
| DP 309 - Ins - Captive P. | | Ü | 143,131 | O | 143,131 | 0.00 | O | 441,551 | O . | 441,331 |
| Di 309 ins capaver | 0.00 | 0 | 25,551 | 0 | 25,551 | 0.00 | 0 | 40,551 | 0 | 40,551 |
| DP 310 - Ins - Licensing | | | 20,001 | ŭ | 20,001 | 0.00 | | .0,551 | · · | .0,551 |
| | 0.00 | 0 | 8,684 | 0 | 8,684 | 0.00 | 0 | 8,684 | 0 | 8,684 |
| DP 311 - Ins - New Office | e Space RST/ | OTO | , | | , | | | Ź | | , |
| | 0.00 | 0 | 141,694 | 0 | 141,694 | 0.00 | 0 | 243,739 | 0 | 243,739 |
| DP 318 - Restore Insure | MT Funding | | | | | | | | | |
| | 0.00 | 0 | 1,244,359 | 0 | 1,244,359 | 0.00 | 0 | 1,244,359 | 0 | 1,244,359 |
| DP 319 - Restore MCHA | | | | | | | | | | |
| | 0.00 | 0 | 101,441 | 0 | 101,441 | 0.00 | 0 | 101,441 | 0 | 101,441 |
| DP 7101 - Fuel Inflation | | _ | | _ | | | _ | | _ | |
| | 0.00 | 0 | (317) | 0 | (317) | 0.00 | 0 | (364) | 0 | (364) |
| Total Other Prese | nt Law Adjus 0.00 | stments \$0 | \$1,806,341 | \$0 | \$1,806,341 | 0.00 | \$0 | \$2,263,884 | \$0 | \$2,263,884 |
| Grand Total All F | Procent I am A | diustments | | | | | | | | 0 |
| Grand Total All F | resent Law A | ajustments \$0 | \$2,351,234 | \$0 | \$2,351,234 | 0.00 | \$0 | \$2,795,186 | \$0 | \$2,795,186 |

LFD FISCAL REPORT A-67 2011 BIENNIUM

<u>DP 301 - Ins Annual Rent Increase - The legislature approved \$46,798 in FY 2010 and \$91,542 in FY 2011 of state special revenue to fund a scheduled 2 percent rent increase in FY 2010 and an estimated 3 percent rent increase in 2011.</u>

- <u>DP 302 Ins Exam Bureau Annualize Captive Base The legislature approved \$37,489 state special revenue for both FY 2010 and FY 2011 to annualize the costs associated with hiring a new FTE in the Captive Insurance program during the base year.</u>
- <u>DP 303 Ins Rates Base Adj The</u> legislature approved \$4,428 in FY 2010 and \$5,800 in FY 2011 of state special revenue is for increased travel and training costs and to purchase specialized actuary books and minor software.
- <u>DP 304 Ins Legal Base Adj The legislature approved \$15,244 in FY 2010 and \$15,268 in FY 2011 of state special revenue funding for additional secured storage space, increased legal, travel, and education costs.</u>
- <u>DP 305 Ins Investigations Base Adjustments The legislature approved \$8,078 for FY 2010 and FY 2011 of state special revenue for increased travel and training costs for the Investigations Bureau.</u>
- <u>DP 306 Ins Forms Bureau Base Adj The legislature approved \$15,166 each year of the biennium of state special revenue for increased travel and training costs for the Forms Bureau.</u>
- <u>DP 307 Ins Policyholder Services Bureau Base Adj The legislature approved \$12,575 in FY 2010 and \$10,580 in FY 2011 for the Policyholder Services Unit for minor software purchase and increased travel for training and educational expenditures.</u>
- <u>DP 308 Ins Contract Examinations The legislature approved \$145,151 in FY 2010 and \$441,551 in FY 2011 of state special revenue funding to enable the examination of insurers using contractor services.</u>
- <u>DP 309 Ins Captive Promotion The legislature approved an appropriation of \$25,551 for FY 2010 and \$40,551 for FY 2011 state special revenue is to annualize the costs associated with promoting captive insurance in Montana.</u>
- <u>DP 310 Ins Licensing Base Adjustment The legislature approved \$8,684 each year of the biennium of state special revenue funding for travel and fees associated with Securities and Insurance Licensing Association (SILA) training.</u>
- <u>DP 311 Ins New Office Space RST/OTO The legislature approved a one-time-only appropriation of \$141,694 in FY 2010 and \$243,738 in FY 2011 of state special revenue funding to relocate the agency and associated moving costs. The appropriation is restricted to be available only if the agency actually moves to new office space.</u>
- <u>DP 318 Restore Insure MT Funding The legislature approved \$1,244,359</u> state special revenue funding each year of the 2011 biennium to restore funding for the Insure Montana Program to levels authorized by the 2007 legislature.
- <u>DP 319 Restore MCHA Funding The</u> legislature approved \$101,441 state special revenue funding each year of the 2011 biennium to restore funding for the Montana Comprehensive Health Association.
- <u>DP 7101 Fuel Inflation Reduction The legislature approved a reduction in funding for gasoline and diesel by the amount that these two expenditure categories were increased in the statewide present law adjustment for inflation. The effect is that no inflation adjustment has been applied to these two expenditure categories.</u>

LFD FISCAL REPORT A-68 2011 BIENNIUM

New Proposals

| New Proposals | | | | | | | | | | | | | |
|-------------------------|------------------|-----------------|-------------|---------|-------------|--------|---------|-------------|---------|-------------|--|--|--|
| | Fiscal 2010 | | | | | | | Fiscal 2011 | | | | | |
| Dragram | FTE | General Fund | State | Federal | Total | FTE | General | State | Federal | Total | | | |
| Program | FIE | runa | Special | Special | Funds | FIE | Fund | Special | Special | Funds | | | |
| DP 308 - New FTE for | r Insure Monta | na Program | | | | | | | | | | | |
| 03 | 1.00 | 0 | 45,500 | 0 | 45,500 | 1.00 | 0 | 43,695 | 0 | 43,695 | | | |
| DP 314 - Ins - Traditio | | | , | | , | | | , | | , | | | |
| 03 | 1.00 | 0 | 0 | 0 | 0 | 1.00 | 0 | 0 | 0 | 0 | | | |
| DP 315 - Ins - Policyh | older Service E | Bureau Claims I | Examiner | | | | | | | | | | |
| 03 | 1.00 | 0 | 60,976 | 0 | 60,976 | 1.00 | 0 | 56,808 | 0 | 56,808 | | | |
| DP 317 - INS - Forms | Analyst FTE (| RST/OTO) | | | | | | | | ŕ | | | |
| 03 | 1.00 | 0 | 47,551 | 0 | 47,551 | 1.00 | 0 | 40,551 | 0 | 40,551 | | | |
| DP 320 - New FTE for | r Captive Insur | ance Exams | | | | | | | | | | | |
| 03 | 1.00 | 0 | 86,447 | 0 | 86,447 | 1.00 | 0 | 83,734 | 0 | 83,734 | | | |
| DP 325 - Move of FTI | E to Central Ser | vices Division | | | | | | | | | | | |
| 03 | (6.00) | 0 | (399,961) | 0 | (399,961) | (6.00) | 0 | (400,229) | 0 | (400,229) | | | |
| DP 6013 - 2011 Bienn | ium Pay Plan - | HB 13 | | | | | | | | | | | |
| 03 | 0.00 | 0 | 17,714 | 0 | 17,714 | 0.00 | 0 | 53,515 | 0 | 53,515 | | | |
| DP 6014 - Pay Plan Lu | ımp Sum Paym | ent OTO | | | | | | | | | | | |
| 03 | 0.00 | 0 | 17,785 | 0 | 17,785 | 0.00 | 0 | 0 | 0 | 0 | | | |
| DP 6101 - Fixed Cost | | Management I | | | | | | | | | | | |
| 03 | 0.00 | 0 | 1,531 | 0 | 1,531 | 0.00 | 0 | 1,327 | 0 | 1,327 | | | |
| DP 8101 - Increasing | | | | | | | | | | | | | |
| 03 | 0.00 | 0 | (105,935) | 0 | (105,935) | 0.00 | 0 | (106,165) | 0 | (106,165) | | | |
| Total | (1.00) | \$0 | (\$228,392) | \$0 | (\$228,392) | (1.00) | \$0 | (\$226,764) | \$0 | (\$226,764) | | | |

<u>DP 308 - New FTE for Insure Montana Program - The legislature approved an appropriation of \$45,500 in FY 2010 and \$43,695 in FY 2011 of state special revenue for 1.0 new FTE.</u>

<u>DP 314 - Ins - Traditional Exams FTE - The legislature approved the request to add an additional 1.00 FTE for traditional exams, but did not provide funding for the position.</u>

<u>DP 315 - Ins - Policyholder Service Bureau Claims Examiner - The legislature approved \$60,976 in FY 2010 and \$56,808 in FY 2011 state special revenue funding to support 1.00 FTE and operating costs to complete additional market conduct examinations and new analysis responsibilities.</u>

<u>DP 317 - INS - Forms Analyst FTE (RST/OTO) - The legislature approved \$47,551 in FY 2010 and \$40,551 in FY 2011 state special revenue funding for personal services for 1.00 FTE to work in the Forms Bureau. This position is restricted to comply with provisions of 33-1-501, MCA, specifically to ensure that the commissioner makes a determination on submitted forms prior to triggering the automatic approval provision contained in 33-1-501(2)(b).</u>

<u>DP 320 - New FTE for Captive Insurance Exams - The legislature approved the addition of 1.0 FTE and related costs for Captive Insurance Exams.</u>

<u>DP 325 - Move of FTE to Central Services Division - The Legislature approved the move of 6.0 FTE from the Insurance Division to the Central Services Division in order to appropriately budget for the FTE based on their functions within the agency.</u>

<u>DP 6013 - 2011 Biennium Pay Plan - HB 13</u> - The legislature passed a pay plan that provides an additional \$53 per month in health insurance contribution for CY 2010 and an additional \$54 per month for CY 2011. These amounts represent this program's allocation of costs to fund this pay plan. In addition, the legislature provided a one-time-only payment of \$450 for all employees earning less than \$45,000 annually. These costs are included in DP 6014.

<u>DP 6014 - Pay Plan Lump Sum Payment OTO - This DP funds this program's cost of providing a one-time-only payment of \$450 to each full-time employee making less than \$45,000 annually and \$225 for half-time employees making \$21.635 per hour or less.</u>

LFD FISCAL REPORT A-69 2011 BIENNIUM

<u>DP 6101 - Fixed Cost Workers Comp Management Prgm Allocation - Funding was approved as a fixed cost for agencies to pay fees, based on the average number of payroll warrants issued per pay period, to support the worker's compensation management program in the Department of Administration.</u>

<u>DP 8101 - Increasing 4% Vacancy Savings to 7% - The legislature approved an additional 3 percent per year to the 4 percent personal services vacancy savings reduction contained in the statewide present law adjustment.</u>

Language and Statutory Authority

The legislature added the following language to HB 2:

"The item for Form Analyst is restricted to funding for personal services to comply with provisions of 33-1-501, specifically to ensure that the commissioner makes a determination on submitted forms prior to triggering the automatic approval provision contained in 33-1-501(2)(b)."

LFD FISCAL REPORT A-70 2011 BIENNIUM

Program Budget Comparison

The following table summarizes the total legislative budget for the agency by year, type of expenditure, and source of funding.

| Program Budget Comparison | | | | | | | | |
|---------------------------|-------------|-------------|-------------|-------------|--------------|--------------|-----------|----------|
| | Base | Approp. | Budget | Budget | Biennium | Biennium | Biennium | Biennium |
| Budget Item | Fiscal 2008 | Fiscal 2009 | Fiscal 2010 | Fiscal 2011 | Fiscal 08-09 | Fiscal 10-11 | Change | % Change |
| FTE | 13.00 | 13.00 | 12.00 | 12.00 | 13.00 | 12.00 | (1.00) | (7.69%) |
| Personal Services | 483,009 | 711,976 | 723,091 | 727,580 | 1,194,985 | 1,450,671 | 255,686 | 21.40% |
| Operating Expenses | 129,563 | 234,861 | 273,194 | 301,376 | 364,424 | 574,570 | 210,146 | 57.67% |
| Transfers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| Total Costs | \$612,572 | \$946,837 | \$996,285 | \$1,028,956 | \$1,559,409 | \$2,025,241 | \$465,832 | 29.87% |
| State Special | 612,572 | 946,837 | 996,285 | 1,028,956 | 1,559,409 | 2,025,241 | 465,832 | 29.87% |
| Total Funds | \$612,572 | \$946,837 | \$996,285 | \$1,028,956 | \$1,559,409 | \$2,025,241 | \$465,832 | 29.87% |

Program Description

The Securities Division is responsible for the administration and enforcement of the Securities Act of Montana and, in particular, for the registration of securities issuers, salespeople, broker-dealers, investment advisers, and investment adviser representatives and multi-level marketing companies. The division is also responsible for the investigation of unregistered and fraudulent securities transactions. The division has sole jurisdiction for investment advisor firms with assets of under \$25 million. The division investigates securities code and rule violations, including possible criminal violations, takes appropriate administrative action and, refers criminal cases to either federal authorities or county attorneys for prosecution.

Program Highlights

Securities Division HB 2 Budget Highlights

- ◆ The legislature approved an increase in total funding of 29.9 percent in the 2011 biennium from the 2009 biennium, including:
 - Present law adjustments and pay plan funding
 - A biennial appropriation request for securities exam cost adjustments
 - An annual rent increase
- ♦ 2.0 FTE were moved to the Central Management division
- ♦ The legislature added 1.0 FTE for legal services

Program Narrative

The legislature approved a number of present law packages that expanded the program's budget including increases for rent, relocating expenses, and increased base operating expenses. The legislature approved several new proposals impacting personal services including increased vacancy savings, allocation of worker's compensation cost management, and HB 13 pay plan implementation.

An operational change moved 2.0 FTE and their related operating costs to the Central Management division from Securities in order to accurately account for their associated costs based on their job function.

Funding

The following table shows program funding, by source, for the base year and for the 2011 biennium as adopted by the legislature.

| Program Funding Table | | | | | | | | | | |
|---------------------------------|----|---------|-----------|------------|-------------|--------------|---------------|--|--|--|
| Securities | | | | | | | | | | |
| | | Base | % of Base | Budget | % of Budget | Budget | % of Budget | | | |
| Program Funding |] | FY 2008 | FY 2008 | FY 2010 | FY 2010 | FY 2011 | FY 2011 | | | |
| 02000 Total State Special Funds | \$ | 612,572 | 100.0% | \$ 996,285 | 100.0% | \$ 1,028,956 | 100.0% | | | |
| 02283 Securities Fee Account | | 612,572 | 100.0% | 996,285 | 100.0% | 1,028,956 | <u>100.0%</u> | | | |
| Grand Total | \$ | 612,572 | 100.0% | \$ 996,285 | 100.0% | \$ 1,028,956 | 100.0% | | | |

This program is funded entirely with state special revenue. The department charges fees for examinations, audits, and licensure. Excess funding is transferred to the general fund.

Budget Summary by Category

The following summarizes the total budget by base, present law adjustments, and new proposals.

| Budget Summary by Category | | | | | | | | |
|----------------------------|-----------------------|-----------------------|--------------------------|-------------------|-----------------------|-----------------------|--------------------------|-------------------|
| | | Genera | l Fund | | | Total | Funds | |
| Budget Item | Budget Fiscal 2010 | Budget Fiscal 2011 | Biennium Fiscal 10-11 | Percent of Budget | Budget Fiscal 2010 | Budget Fiscal 2011 | Biennium Fiscal 10-11 | Percent of Budget |
| Base Budget | 0 | 0 | 0 | 0.00% | 612,572 | 612.572 | 1,225,144 | 60.49% |
| Statewide PL Adjustments | 0 | 0 | 0 | 0.00% | 288,172 | 284,457 | 572,629 | 28.27% |
| Other PL Adjustments | 0 | 0 | 0 | 0.00% | 130,155 | 166,138 | 296,293 | 14.63% |
| New Proposals | 0 | 0 | 0 | 0.00% | (34,614) | (34,211) | (68,825) | (3.40%) |
| Total Budget | \$0 | \$0 | \$0 | | \$996,285 | \$1,028,956 | \$2,025,241 | |

Present Law Adjustments

The "Present Law Adjustments" table shows the changes to the adjusted base budget made by the legislature. "Statewide Present Law" adjustments are standard categories of adjustments made to all agencies. Decisions on these items were applied globally to all agencies. The other numbered adjustments in the table correspond to the narrative descriptions.

| Present Law Adjustments | Fine | 1 2010 | | | | D: | scal 2011 | | |
|------------------------------------|-------------------|------------------|--------------------|----------------|------|-----------------|------------------|--------------------|----------------|
| FTE | General Fund | State Special | Federal Special | Total Funds | FTE | General Fund | State Special | Federal Special | Total Funds |
| Personal Services | | | = | 311,897 | 0.00 | | | | 312,706 |
| Vacancy Savings | | | | (31,796) | 0.00 | | | | (31,832) |
| Inflation/Deflation | | | | 222 | 0.00 | | | | 238 |
| Fixed Costs | | | | 7,849 | 0.00 | | | | 3,345 |
| Total Statewide Present Lav | w Adjustments | | | | | | | | |
| | \$0 | \$288,172 | \$0 | \$288,172 | 0.00 | \$0 | \$284,457 | \$0 | \$284,457 |
| DP 401 - Securities Annual Rent Ir | crease | | | | | | | | 0 |
| 0.00 | 0 | 11,535 | 0 | 11,535 | 0.00 | 0 | 22,015 | 0 | 22,015 |
| DP 402 - Securities - Exams Base A | Adjustments - BIE | N | | | | | | | |
| 0.00 | 0 | 37,204 | 0 | 37,204 | 0.00 | 0 | 37,204 | 0 | 37,204 |
| DP 403 - Securities - Base Adjustm | ent | | | | | | | | |
| 0.00 | 0 | 47,704 | 0 | 47,704 | 0.00 | 0 | 49,304 | 0 | 49,304 |
| DP 404 - Securities New Office Sp | ace RST/OTO | | | | | | | | |
| 0.00 | 0 | 33,757 | 0 | 33,757 | 0.00 | 0 | 57,666 | 0 | 57,666 |
| DP 7101 - Fuel Inflation Reduction | l | | | | | | | | |
| 0.00 | 0 | (45) | 0 | (45) | 0.00 | 0 | (51) | 0 | (51) |
| Total Other Present Law A | djustments | | | | | | | | U |
| 0.00 | \$0 | \$130,155 | \$0 | \$130,155 | 0.00 | \$0 | \$166,138 | \$0 | \$166,138 |
| Grand Total All Present La | w Adiustments | | | | | | | | 0 |
| 0.00 | \$0 | \$418,327 | \$0 | \$418,327 | 0.00 | \$0 | \$450,595 | \$0 | \$450,595 |

<u>DP 401 - Securities Annual Rent Increase - The legislature approved \$11,535 in FY 2010 and \$22,015 in FY 2011 of state special revenue to fund a scheduled 2 percent rent increase in FY 2010 and an estimated 3 percent rent increase in 2011.</u>

<u>DP 402 - Securities - Exams Base Adjustments - BIEN - The legislature approved a biennial request of \$74,408 state special revenue to annualize the reimbursable costs associated with the Securities Division's responsibility for the oversight of roughly 1,400 broker/dealer firms, 750 investment advisory firms, and 75,000 securities salespersons and investment adviser representatives.</u>

<u>DP 403 - Securities - Base Adjustment - The legislature approved \$47,704 in FY 2010 and \$49,304 in FY 2011 of state special revenue to increase the budget for the costs associated with the estimated number of contract hearings officers and North American Securities Administrator's Association (NASAA) reimbursable related travel.</u>

<u>DP 404 - Securities New Office Space RST/OTO - The legislature approved a one-time-only appropriation of \$33,757 in FY 2010 and \$57,666 in FY 2011 of state special revenue funding to relocate the agency and associated moving costs. The appropriation is restricted to be available only if the agency actually moves to new office space.</u>

<u>DP 7101 - Fuel Inflation Reduction -</u> The legislature approved a reduction in funding for gasoline and diesel by the amount that these two expenditure categories were increased in the statewide present law adjustment for inflation. The effect is that no inflation adjustment has been applied to these two expenditure categories.

New Proposals

| New ProposalsFiscal 2010 | | | | | | | Fiscal 2011 | | | | | |
|--------------------------|------------------|------------------|------------------|--------------------|----------------|--------|-----------------|------------------|--------------------|----------------|--|--|
| Program | FTE | General Fund | State Special | Federal Special | Total Funds | FTE | General Fund | State Special | Federal Special | Total Funds | | |
| DP 420 - Move of F | ΓΕ to Central Se | ervices Division | | | | | | | | | | |
| 04 | (2.00) | 0 | (107,804) | 0 | (107,804) | (2.00) | 0 | (107,536) | 0 | (107,536) | | |
| DP 421 - Securities - | New Legal FTI | E (OTO) | | | | | | | | | | |
| 04 | 1.00 | 0 | 87,871 | 0 | 87,871 | 1.00 | 0 | 84,313 | 0 | 84,313 | | |
| DP 6013 - 2011 Bier | nium Pay Plan | - HB 13 | | | | | | | | | | |
| 04 | 0.00 | 0 | 4,186 | 0 | 4,186 | 0.00 | 0 | 12,649 | 0 | 12,649 | | |
| DP 6014 - Pay Plan | Lump Sum Payr | nent OTO | | | | | | | | | | |
| 04 | 0.00 | 0 | 4,707 | 0 | 4,707 | 0.00 | 0 | 0 | 0 | C | | |
| DP 6101 - Fixed Cos | st Workers Com | p Management | Prgm Allocation | | | | | | | | | |
| 04 | 0.00 | 0 | 273 | 0 | 273 | 0.00 | 0 | 237 | 0 | 237 | | |
| DP 8101 - Increasing | g 4% Vacancy S | avings to 7% | | | | | | | | | | |
| 04 | 0.00 | 0 | (23,847) | 0 | (23,847) | 0.00 | 0 | (23,874) | 0 | (23,874) | | |
| Total | (1.00) | \$0 | (\$34,614) | \$0 | (\$34,614) | (1.00) | \$0 | (\$34,211) | \$0 | (\$34,211) | | |

<u>DP 420 - Move of FTE to Central Services Division - The Legislature approved the move of 2.0 FTE from the Securities Division to the Central Services Division in order to appropriately budget for the FTE based on their functions within the agency.</u>

<u>DP 421 - Securities - New Legal FTE (OTO) - The legislature approved a one-time-only appropriation of \$87,871 in FY 2010 and \$84,313 in FY 2011 of state special revenue for personal services and associated operating costs to hire an additional attorney in the Securities Division of the State Auditors Office.</u>

<u>DP 6013 - 2011 Biennium Pay Plan - HB 13 - The legislature passed a pay plan that provides an additional \$53 per month in health insurance contribution for CY 2010 and an additional \$54 per month for CY 2011. These amounts represent this program's allocation of costs to fund this pay plan. In addition, the legislature provided a one-time-only payment of \$450 for all employees earning less than \$45,000 annually. These costs are included in DP 6014.</u>

<u>DP 6014 - Pay Plan Lump Sum Payment OTO - This DP funds this program's cost of providing a one-time-only payment of \$450 to each full-time employee making less than \$45,000 annually and \$225 for half-time employees making \$21.635 per hour or less.</u>

LFD FISCAL REPORT A-73 2011 BIENNIUM

<u>DP 6101 - Fixed Cost Workers Comp Management Prgm Allocation - Funding was approved as a fixed cost for agencies to pay fees, based on the average number of payroll warrants issued per pay period, to support the worker's compensation management program in the Department of Administration.</u>

<u>DP 8101 - Increasing 4% Vacancy Savings to 7% - The legislature approved an additional 3 percent per year to the 4 percent personal services vacancy savings reduction contained in the statewide present law adjustment.</u>

LFD FISCAL REPORT A-74 2011 BIENNIUM