

# Other General Fund Revenue

All Other Revenue  
Highway Patrol Fines  
Nursing Facilities Fee  
Public Institution Reimbursements  
Tobacco Settlement



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# Legislative Fiscal Division

## Revenue Estimate Profile

### All Other Revenue

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**Revenue Description:** There are a number of other taxes, fees, and fines that historically have generated less than \$2.5 million each in annual general fund revenue. In addition, the statutes governing these miscellaneous taxes, fees, and fines are frequently changed, making meaningful comparison between tax years impractical and accurate estimation of the revenue difficult.

“All Other Revenue” sources are estimated in aggregate except for the following: court automation surcharge (enacted by the 2005 Legislature in House Bill 536), investment license transfers, liquor license fee transfers, civil fines, lodging facility use tax, Montana University System debt service deposits, deposits by state agencies for SWCAP/ SFCAP, district court fees, BOI reimbursement of State Street Banking fees, transfers of excess coal tax revenue in the shared account, bentonite tax enacted in SB 276 by the 2005 Legislature, excess balances in the captive insurance and the procurement accounts, and transfers of the excess over \$2.0 million from the veterans’ cigarette tax account administered by DPHHS. In the past, general fund wildfire costs incurred on federal jurisdiction fires and reimbursed by the federal government had been included in this revenue source, but beginning in fiscal 2003 they are deposited to the federal special revenue fund.

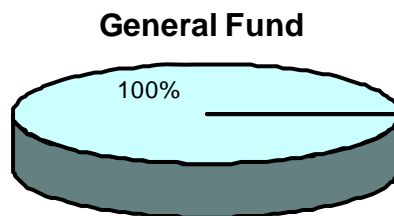
A one-time revenue adjustment of \$4.0 million was added in fiscal 2009 for State Auditor security fines. Montana was part of the investigation of 15 large broker-dealer firms for fraudulent and unsuitable recommendation of auction rate securities. Ten of these firms have agreed to settlements in principal. The State Auditor’s Offices expects the fines to be paid by the end of FY 2009.

**Statutory Reference:** Various

**Applicable Tax Rate(s):** Various

**Distribution:** “All Other Revenue” is deposited in the general fund.

Distribution Chart:



#### Summary of Legislative Action:

House Bill 2 – The money appropriated from certain accounts impacts the amount of general fund revenue from various sources. Although these revenue amounts are estimated prior to the session based on present law appropriations requested in the Executive Budget and finalized in HJ 2, final appropriations set by the legislature (such as those in HB 2 and HB 5) may differ and, thus, may affect revenue. Revenue changes due to changes in appropriations occur in the following accounts: 1) liquor enterprise fund (DOR and DOJ); 2) securities fee account (State Auditor’s Office); 3) captive account (State Auditor’s Office); 4) cigarette tax revenue account (DPHHS); 5) procurement special revenue account (Administration); 6) liquor division account (DOR); and coal severance tax shared account (agriculture, state library, DNRC). These changes reduce general fund revenue \$956,444 in FY 2010 and \$683,522 in FY 2011.

House Bill 5 – The money appropriated from certain accounts impacts the amount of general fund revenue from various sources. Although these revenue amounts are estimated prior to the session based on present law appropriations requested in the executive budget and finalized in HJ 2, final appropriations set by the legislature (such as those in HB 2 and HB 5) may differ and, thus, may affect revenue. Transfers from the cigarette tax revenue account (DPHHS) to the general fund are reduced because an additional \$100,000 was appropriated from this account for planning on the capitol campus. This change reduces general fund revenue \$100,000 in FY 2010.

House Bill 82 – Under the previous law, 3.74 percent of 9-1-1 fees was deposited to the general fund. HB 82 eliminates this distribution and earmarks 2.74 percent to the state special revenue fund to be used for administration. General fund revenue decreases \$481,052 in

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# Legislative Fiscal Division

## Revenue Estimate Profile

### All Other Revenue

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FY 2010 and \$513,619 in FY 2011, and state special revenue increases by the same amounts. Of the state special revenue, \$128,624 in FY 2010 and \$137,331 in FY 2011 is statutorily appropriated to the Department of Administration. The legislation is effective July 1, 2009.

House Bill 108 – The legislation creates a new state special revenue account and earmarks certain criminal restitution payments to the account that previously had been deposited to the general fund. General fund revenue decreases \$200,000 in FY 2010 and \$200,000 in FY 2011 and state special revenue increases the same amounts. The new state special revenue is statutorily appropriated to the Department of Justice for crime victims' compensation. The legislation is effective July 1, 2009 and terminates June 30, 2015.

House Bill 154 – The legislation makes numerous changes to the fire suppression account (created by HB 3 in the September 2007 special legislative session): 1) the account is made permanent (it had been terminated at the end of FY 2009); 2) uses of money in the account are expanded to include fire prevention, fuel mitigation, grants for county cooperative fire suppression equipment, and fire suppression costs incurred by the state in FY 2008; and 3) eliminates the statutory appropriation of money in the account. Since under current law the account was to be terminated in FY 2009, any balance in the account, estimated to be \$32,915,000, was to be transferred to the general fund (17-1-504, MCA). Because the termination of the account was repealed by HB 154, general fund revenue is reduced \$32,915,000 in FY 2009. The legislation is effective on passage and approval.

House Bill 331 – The legislation increases license fees for retail; food service establishments from \$60 for establishments with two or fewer employees and \$90 for all others to \$85 and \$115, respectively. Revenue from these fees is deposited 5 percent to the general fund and 95 percent to the state special revenue fund. Fees (various amounts) for other food service establishments (such as bed and breakfasts, hotels, and boarding houses) also are increased. Revenue from these fees is deposited 11.25 percent to the general fund and 88.75 percent to the state special revenue fund. General fund revenue increases \$19,666 in FY 2010 and \$19,666 in FY 2011 and state special revenue increases \$262,849 in FY 2010 and \$262,849 in FY 2011. The legislation is effective on passage and approval.

House Bill 384 – Under the previous law, issuers of state bonds paid a bond issuance fee of \$0.30 per \$1,000 of bonds issued. This legislation increases the fee to \$0.35 per \$1,000 of bonds issued for an increase in general fund revenue of \$19,847 in FY 2010 and \$19,847 in FY 2011. The legislation is effective on passage and approval.

House Bill 583 – A new program is established to promote Montana agricultural development through the funding of four development centers. The legislature provided \$250,000 general fund appropriations for each year of the 2011 biennium, but also directed that \$250,000 from the research and commercialization state special revenue account be transferred to the general fund for each year of the 2011 biennium. General fund revenue increases \$250,000 in FY 2010 and \$250,000 in FY 2011. The legislation is effective July 1, 2009.

House Bill 645 – This legislation requires revenue to the general fund from hospital utilization fee revenue in excess of \$16,232,795 in FY 2009, \$18,505,269 in FY 2010, and \$19,818,193 in FY 2011 be deposited to the general fund for an increase in general fund revenue of \$3,350,007 in FY 2009, \$4,564,481 in FY 2010, and \$3,465,357 in FY 2011. The legislation is effective on passage and approval. The section implementing the deposit of excess hospital utilization fees to the general fund terminates June 30, 2011.

Senate Bill 281 – The legislation waives the driver's license reinstatement fee for non-alcohol related license suspensions of indigents who have complied with sentencing requirements for a net general fund increase of \$3,367 in FY 2010 and \$3,767 in FY 2011. The legislation is effective July 1, 2009.

Senate Bill 356 – The legislation provides for the licensure of manufacturers home dealers. The one-time fee of \$50 is deposited to the general fund. General fund revenue increases \$1,500 in FY 2010. The legislation is effective October 1, 2009.

# Legislative Fiscal Division

## Revenue Estimate Profile

### All Other Revenue

All Other Revenue -- Legislation Passed by 61st Legislature  
Estimated General Fund Impact for Fiscal 2009,2010,2011

Bill Number and Short Title	Fiscal 2009	Fiscal 2010	Fiscal 2011
HB0002 General appropriations act		(956,444)	(683,522)
HB0005 Long-range building appropriations -- include energy conservation		(100,000)	
HB0082 Revise deposit of stranded 911 revenue		(481,052)	(513,619)
HB0108 Revise deposit of restitution payments		(200,000)	(200,000)
HB0154 Make fire suppression fund permanent, fund and revise use	(32,915,000)		
HB0331 Revise laws relating to licensed establishments for health purposes		19,666	19,666
HB0384 Revise volume cap bond procurement laws		19,847	19,847
HB0583 Fund food and agriculture innovation centers		250,000	250,000
HB0645 Implement receipt of and appropriate federal stimulus and recovery funds	3,350,007	4,564,481	3,465,357
SB0281 Revise driver license suspension law		3,367	3,767
SB0356 Licensure for manufactured housing dealers		1,500	
	<u>(\$29,564,993)</u>	<u>\$3,121,365</u>	<u>\$2,361,496</u>

#### % of Total General Fund Revenue:

FY 2004 - 2.19%	FY 2007 - 1.04%
FY 2005 - 2.27%	FY 2008 - 1.96%
FY 2006 - 1.87%	

#### Revenue Estimate Methodology:

There are numerous smaller sources of revenue deposited to the general fund that are treated as a single source termed "All Other". Fifteen of these revenue sources are estimated individually with the remainder estimated as a group.

#### Data

Numerous data sources are consulted for each of the applicable 15 revenue sources that are estimated individually.

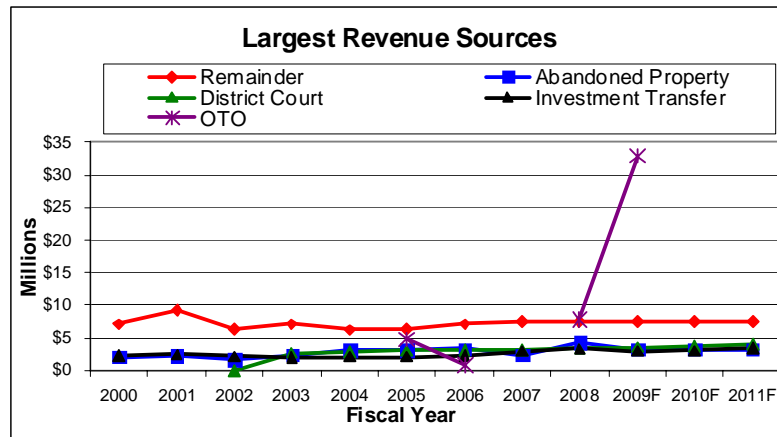
#### Analysis

1. Largest Revenue Sources (see the figure below)
  - a. The remainder of "All Other" revenue, after the 15 revenue sources have been estimated individually, is estimated by continuing the amount received in FY 2008 for FY 2009-FY 2011.
  - b. Abandoned Property – The amount collected in FY 2008 is used for the estimates for FY 2009-FY 2011.
  - c. District Court Fees – The previous year's amount is increased by the growth rate between the prior two years.
  - d. Investment License Fee Transfer – The transfer amount is the net between non-general fund investment fee revenue collected by the State Auditor and its expenses. These amounts are determined in the "Investment License Fee" revenue source.
  - e. OTO - In the September 2007 special session the legislature enacted HB 3 that created a fire suppression state special revenue account and transferred \$40.0 million general fund into it to pay fire suppression costs. HB 3 terminates June 30, 2009. It is estimated that there will be a balance of \$32.915 million in the fund at the end of FY 2009. Section 17-1-504, MCA, requires that all assets, liabilities, and fund balance of an account terminated by the legislature accrues to the general fund. Therefore, \$32.915 million is contained in this revenue source for FY 2009.

# Legislative Fiscal Division

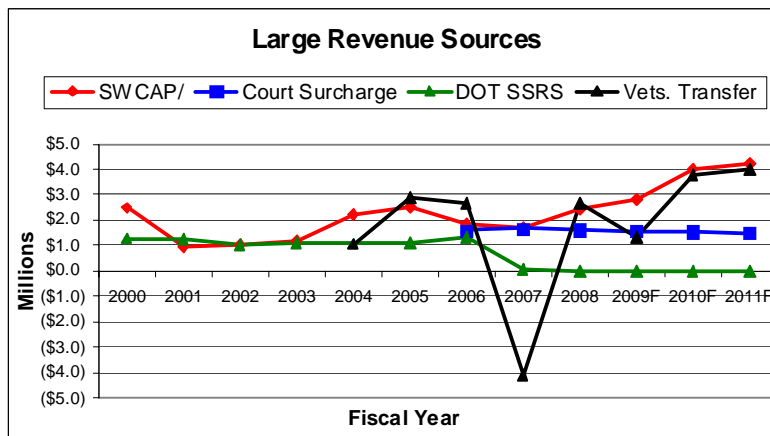
## Revenue Estimate Profile

### All Other Revenue



1. Large Revenue Sources (see the figure below)

- Statewide Cost Allocation Plan – Amounts budgeted for agencies in HB 2 for the SWCAP are used for the amounts from this source.
- Court Surcharge – The previous year’s amount is increased by the growth rate between the prior two years.
- Veteran’s Cigarette Account Transfer – Money in the account at the end of a fiscal year in excess of \$2.0 million is transferred to the general fund. To estimate the excess amounts, distributions of cigarette tax revenue to the account (as determined in the “Cigarette Tax” revenue source) is reduced by budgeted present law amounts from the account for each fiscal year obtained from MBARS. Included are expenditure estimates from long range building appropriations. The \$2.0 million limit is then subtracted from the net revenue.



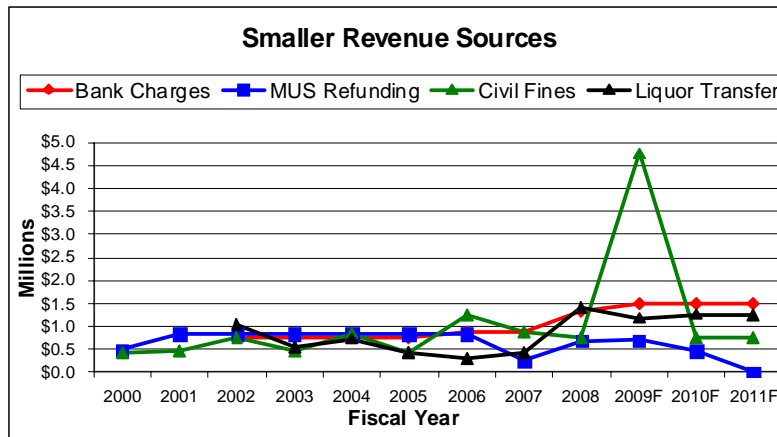
2. Smaller Revenue Sources (see the figure below)

- Banking Charges – The rate the Board of Investments charges funds for its services is determined by a contract with a financial institution. Board personnel state that the current contract is \$1,500,000, but may be more if additional accounts are established. The current contract amount was used.
- Montana University System Refunding – Payments are determined by a loan repayment schedule calculated by the Department of Administration. The loan will be paid off by FY 2011.
- Civil Fines – The amount collected in FY 2008 is carried forward for FY 2009-FY2011. The FY 2009 amount is increased by \$4.0 million of security settlement revenue anticipated by the State Auditor’s Office.
- Liquor License Fee Transfer – Money collected from liquor license fees, net of operating costs of the Department of Revenue and Department of Justice, is transferred to the general fund. License fee revenue and operating costs (obtained from MBARS budgets) are estimated and shown in the “Liquor Profits” revenue source.

# Legislative Fiscal Division

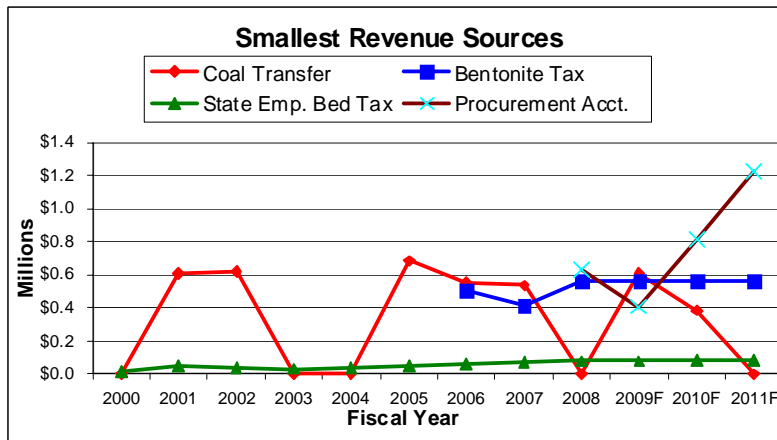
## Revenue Estimate Profile

### All Other Revenue



3. Smallest Revenue Sources (see the figure below)

- a. Coal Shared Account, Captive Insurance Account, and Procurement Account Transfers – Any excess fund balance in the accounts are transferred to the general fund. To estimate the excess amounts, distributions of coal severance tax revenue to the account (as determined in the “Coal Severance Tax” revenue source) and revenues estimated by the Governor’s budget office are reduced by budgeted present law amounts for each fiscal year from the account obtained from MBARS.
- b. Bentonite Tax – The amount collected in FY 2008 is carried forward for FY 2009-FY2011.
- c. State Employees Lodging Facility Use Tax – Revenue from this tax paid by state employees is returned to the funds from which they were paid, including the general fund. The general fund estimate is calculated by multiplying the estimate for non-general fund (estimated in the “Lodging Taxes” revenue source) by the ratio of the previous lodging facility use tax general fund portion to the total non-general fund portion.



#### Adjustments and Distribution

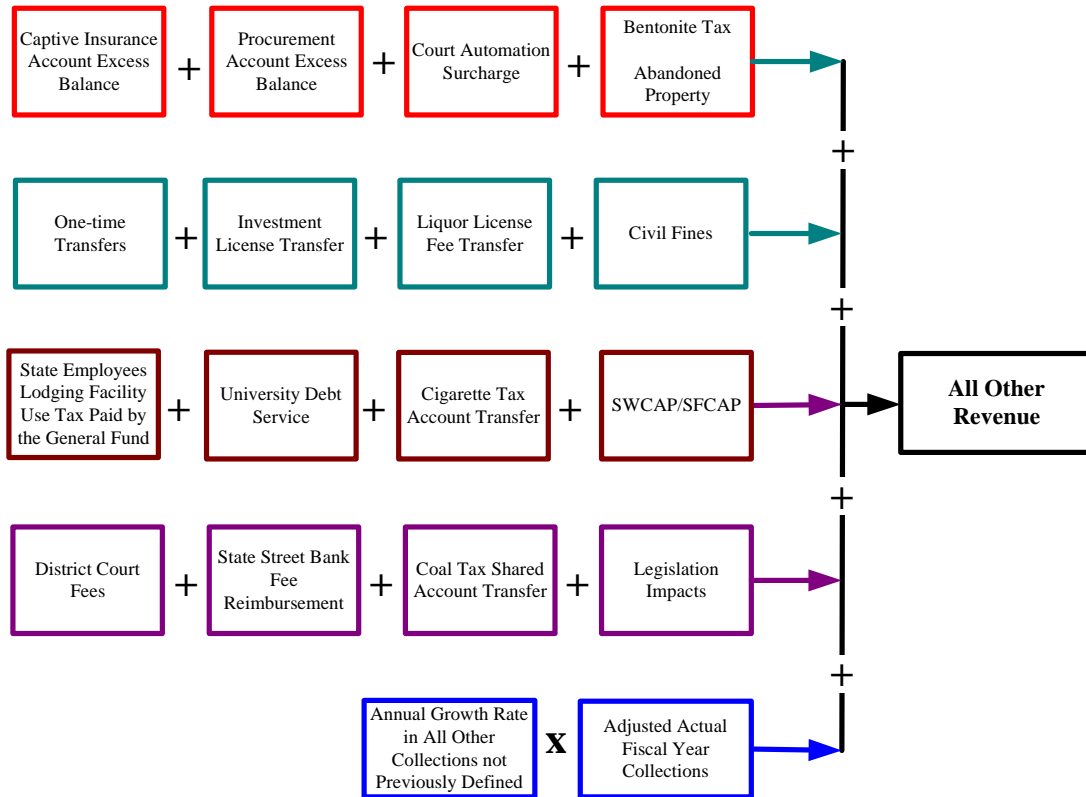
Once total revenue for each fiscal year is determined 100 percent of the revenue is distributed to the general fund.

# Legislative Fiscal Division

## Revenue Estimate Profile

### All Other Revenue

#### Forecast Methodology



#### Revenue Estimate Assumptions

This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2. It does not reflect changes, if any, enacted by the 2009 Legislature that may affect future estimates of this revenue source.

	t Fiscal	Total Tax Millions	GF Tax Millions	Base Millions	Annual Growth	Adjustments Millions	Vet. Account Transfer Millions	One-Time Transfer Millions
Actual	2000	20.488330	20.488330	7.125477	-35.0763%			
Actual	2001	51.821783	51.821783	9.260235	29.9595%			
Actual	2002	43.215892	43.215892	6.401065	-30.8758%	1.162288		
Actual	2003	42.440179	42.440179	7.119579	11.2249%	21.282497		
Actual	2004	30.241562	30.241562	6.201217	-12.8991%	8.189612	1.054958	
Actual	2005	34.724084	34.724084	6.434436	3.7609%	0.000000	2.893230	4.767070
Actual	2006	31.867090	31.867090	7.114255	10.5653%	0.000000	2.652808	0.781063
Actual	2007	19.090874	19.090874	7.520019	5.7035%	0.000000	-4.115855	0.000000
Actual	2008	38.433555	38.433555	7.493960	-0.3465%	0.000000	2.636252	7.821451
Forecast	2009	65.415000	65.415000	7.493960	0.0000%	0.000000	0.990250	32.915000
Forecast	2010	32.126000	32.126000	7.493960	0.0000%	0.000000	3.066095	0.000000
Forecast	2011	32.831000	32.831000	7.493960	0.0000%	0.000000	3.254628	0.000000

# Legislative Fiscal Division

## Revenue Estimate Profile

### All Other Revenue

	t	Investment Transfer Millions	Land Grant Millions	Civil Fines Millions	GVW Fees Millions	Accom. Tax Millions	MSU&EMC Debt Millions	SABHRS Debt Millions
	Fiscal							
Actual	2000	2.296258	0.086129	0.439498	1.275935	0.016878	0.495693	2.506520
Actual	2001	2.445000	0.091699	0.484739	1.252221	0.052215	0.837170	2.490067
Actual	2002	2.179165	0.000000	0.749382	1.044512	0.038912	0.839583	2.468857
Actual	2003	2.036200	0.000000	0.480945	1.071278	0.032547	0.838186	2.050913
Actual	2004	2.113000	0.000000	0.855870	1.067278	0.040021	0.837743	0.000000
Actual	2005	2.110000	0.000000	0.442752	1.100125	0.048903	0.833016	0.000000
Actual	2006	2.234000	0.000000	1.238230	1.304052	0.061096	0.831704	0.000000
Actual	2007	2.977013	0.000000	0.872801	0.078732	0.071144	0.251949	0.000000
Actual	2008	3.309251	0.000000	0.761666	-0.034714	0.080180	0.694164	0.000000
Forecast	2009	3.003000	0.000000	4.761666	0.000000	0.080000	0.697341	0.000000
Forecast	2010	3.011000	0.000000	0.761666	0.000000	0.082000	0.466249	0.000000
Forecast	2011	3.488000	0.000000	0.761666	0.000000	0.085000	0.000000	0.000000

	t	FEMA Millions	Coal Transfer Millions	SFCAP SWCAP Millions	Liquor License Transfer Millions	District Court Millions	Bank Charges Millions
	Fiscal						
Actual	2000	0.000000	0.000000	2.486250	0.000000	0.000000	0.000000
Actual	2001	31.097802	0.611432	0.949777	0.000000	0.000000	0.000000
Actual	2002	23.246341	0.623227	1.023875	1.036184	0.000000	0.777640
Actual	2003	0.000000	0.000000	1.179279	0.558198	2.664891	0.771108
Actual	2004	0.145792	0.000000	2.214579	0.734102	2.839310	0.766000
Actual	2005	5.540426	0.684019	2.514237	0.431146	3.009058	0.736556
Actual	2006	3.535414	0.550453	1.844039	0.305976	3.107784	0.902735
Actual	2007	0.302060	0.536230	1.722981	0.436316	3.134942	0.866971
Actual	2008	0.088273	0.000000	2.399295	1.407218	3.349474	1.334035
Forecast	2009	0.000000	0.607935	2.785109	1.190645	3.578687	1.500000
Forecast	2010	0.000000	0.385847	4.034066	1.265316	3.823586	1.500000
Forecast	2011	0.000000	0.000000	4.235768	1.262636	4.085244	1.500000

	t	Abandoned Property Millions	Court Surcharge Millions	Bentonite Millions	Captive Account Millions	Procurement Account Millions
	Fiscal					
Actual	2000					
Actual	2001					
Actual	2002					
Actual	2003					
Actual	2004					
Actual	2005					
Actual	2006	3.310185	1.589184	0.504112		
Actual	2007	2.358695	1.659546	0.417330		
Actual	2008	4.253455	1.615904	0.563727	0.023101	
Forecast	2009	3.256705	1.573410	0.563727	0.007833	0.409333
Forecast	2010	3.256705	1.532033	0.563727	0.071850	0.811341
Forecast	2011	3.256705	1.491744	0.563727	0.124268	1.227121

Total Rev. = Base \* (1+ Annual Growth) + Vet. Account Transfer + Investment Transfer + Civil Fines +  
 GVW Fees + Accom. Tax + MSU/EMC Debt + Coal Transfer + SFCAP/SWCAP +  
 Liquor License Transfer + District Court + Bank Charges + Court Automation +  
 Abandoned Property + Bentonite + Captive Account + Procurement Account  
 Total Rev. = GF Rev.

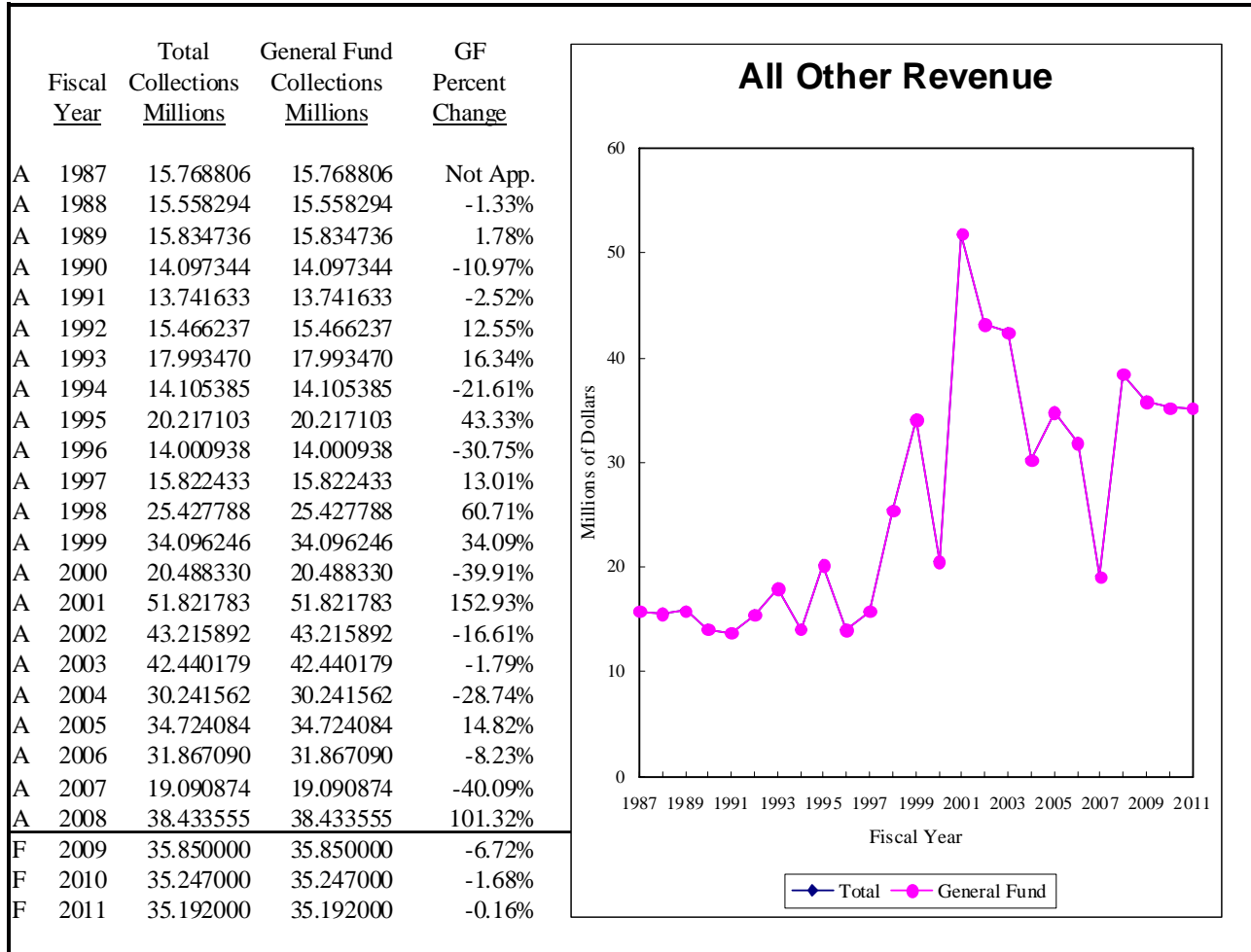


# Legislative Fiscal Division

## Revenue Estimate Profile

### All Other Revenue

#### Revenue Projection:



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# Legislative Fiscal Division

## Revenue Estimate Profile

### Highway Patrol Fines

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**Revenue Description:** The Montana Highway Patrol issues citations for speeding, driving under the influence of alcohol or drugs, and other misdemeanors. The fines and forfeitures associated with these citations are collected by various state and local courts.

**Statutory Reference:**

Tax Rate (MCA) – general fines (61-3-601, 61-5-307, 61-7-118, 61-8-711, 61-9-511), multiple others

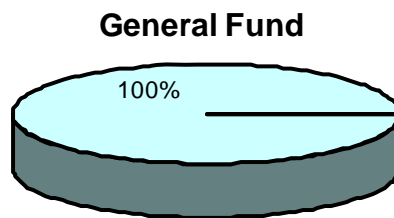
Tax Distribution (MCA) – 3-10-601 (fines collected in justice court are included in “All Other General Fund”), 61-10-148 (violations of vehicle size, weight & load), 61-12-701 (fines by Highway Patrol)

Date Due – upon conviction

**Applicable Tax Rate(s):** Fines for citations are variable.

**Distribution:** All of Highway Patrol fines and forfeitures on all offenses that result from citations issued by the Highway Patrol, except those paid to a justices’ court, and received by the state are deposited in the general fund.

Distribution Chart:



**Summary of Legislative Action:** The 61<sup>st</sup> Legislature did not enact legislation that impacted this general fund revenue source.

**% of Total General Fund Revenue:**

FY 2004 – 0.30%

FY 2007 – 0.23%

FY 2005 – 0.28%

FY 2008 – 0.21%

FY 2006 – 0.25%

**Revenue Estimate Methodology:**

The estimate for the highway patrol fine revenue is derived by estimating a growth rate for each of the fiscal years for the 3-year period in question.

Data

Data from the statewide accounting system (SABHRS) provide a history of highway patrol fine revenue.

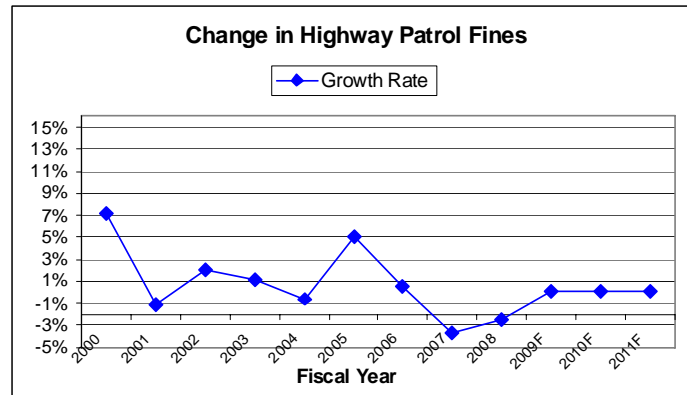
Analysis

The estimate for highway patrol fines is derived by multiplying the revenue amount from the last known fiscal year and all subsequent years by a growth factor. The growth factor is the average annual growth between FY 2000 and FY 2008. Legislation impacts, if any, are added.

# Legislative Fiscal Division

## Revenue Estimate Profile

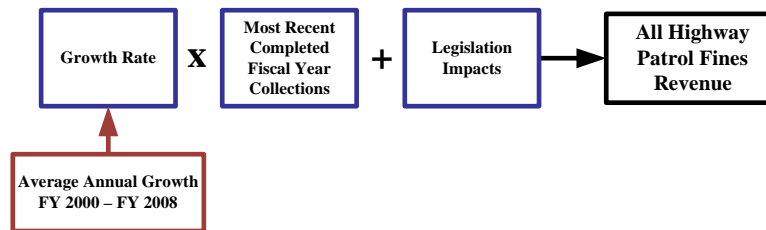
### Highway Patrol Fines



#### Adjustments and Distribution

Once total tax revenue for each fiscal year is determined, the applicable distribution percentage, 100 percent to the general fund, is applied.

#### Forecast Methodology



#### Revenue Estimate Assumptions:

This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2. It does not reflect changes, if any, enacted by the 2009 Legislature that may affect future estimates of this revenue source.

	t	Total Tax	GF Tax	Fine
	<u>Fiscal</u>	<u>Millions</u>	<u>Millions</u>	<u>Growth Rate</u>
Actual	2000	4.027557	4.027557	0.071580
Actual	2001	3.980688	3.980688	-0.011637
Actual	2002	4.061733	4.061733	0.020360
Actual	2003	4.109703	4.109703	0.011810
Actual	2004	4.084340	4.084340	-0.006171
Actual	2005	4.292730	4.292730	0.051022
Actual	2006	4.316381	4.316381	0.005510
Actual	2007	4.155144	4.155144	-0.037355
Actual	2008	4.049390	4.049390	-0.025451
Forecast	2009	4.052000	4.052000	0.000676
Forecast	2010	4.055000	4.055000	0.000676
Forecast	2011	4.058000	4.058000	0.000676

Total Tax = Previous year \* (1 + Growth Rate)

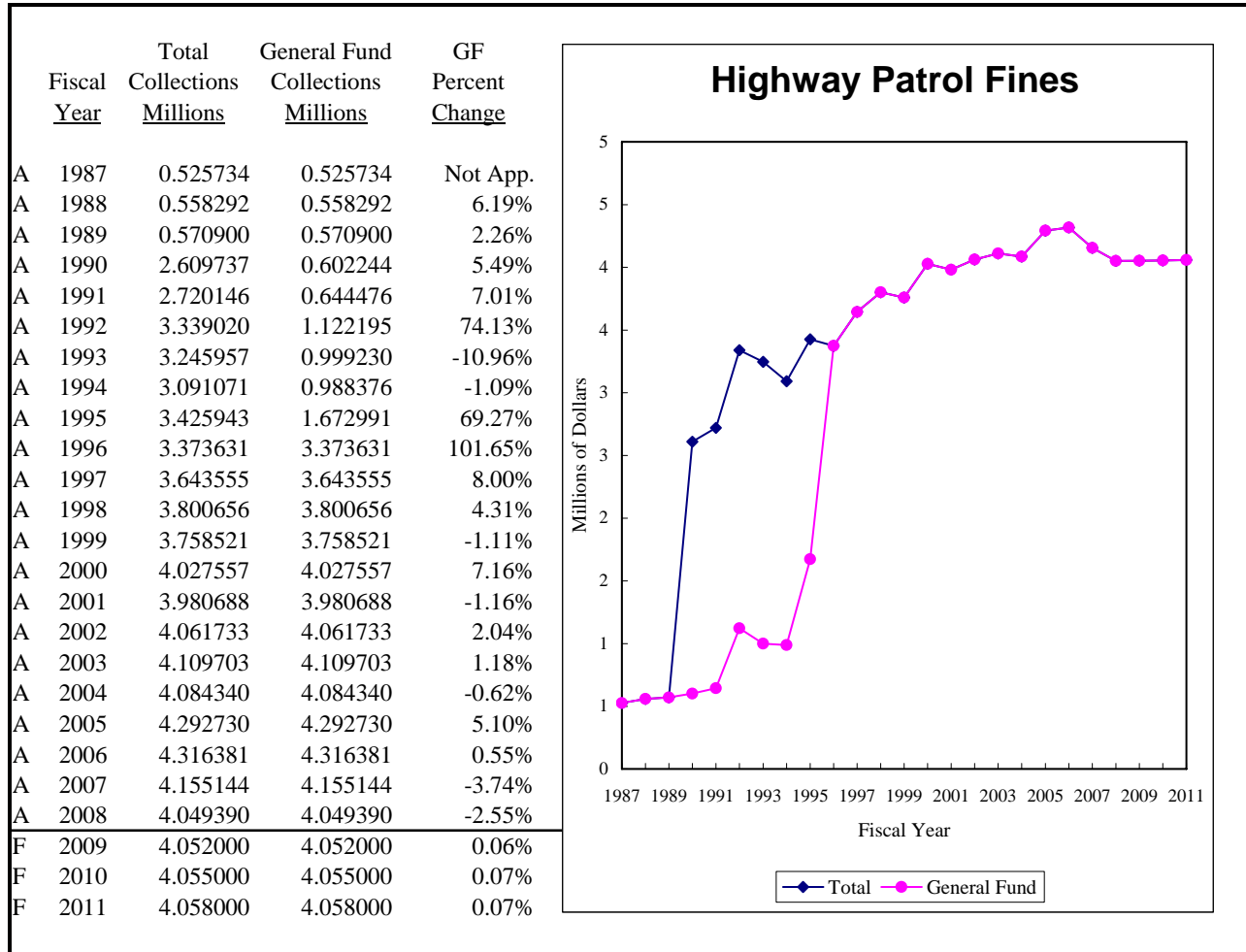
GF Tax = Total Tax

# Legislative Fiscal Division

## Revenue Estimate Profile

### Highway Patrol Fines

#### Revenue Projection:



# Legislative Fiscal Division

## Revenue Estimate Profile Nursing Facilities Fee

**Revenue Description:** This source consists of two similar utilization fees on nursing homes: 1) nursing facility utilization fee; and 2) intermediate care facility utilization fee.

With the enactment of House Bill 749 by the 2005 Legislature, qualified nursing facilities are required to pay a nursing facility utilization fee of \$8.30 for each bed day in the facility. Nursing facilities are health care facilities licensed by the Department of Public Health and Human Services and include those operated for profit or non-profit, freestanding or part of another health facility, and publicly or privately owned. Specifically included by statute is the Montana Mental Health Nursing Care Center. According to federal definitions, nursing facilities do not include adult foster homes, retirement homes, and other alternative living arrangements. Bed days are defined as a 24-hour period in which a resident of a nursing facility is present in the facility or in which a bed is held for a resident while on temporary leave.

An intermediate care facility utilization fee is imposed on resident bed days of intermediate care facilities for the mentally retarded. The only qualifying facility is the Montana Developmental Center. With the enactment of Senate Bill 82 by the 2005 Legislature, the fee is six percent of a facility's quarterly revenue divided by the quarterly bed days.

### Statutory Reference:

Tax Rate (MCA) – Nursing facility utilization fee (15-60-102), intermediate care facility utilization fee (15-67-102(2))

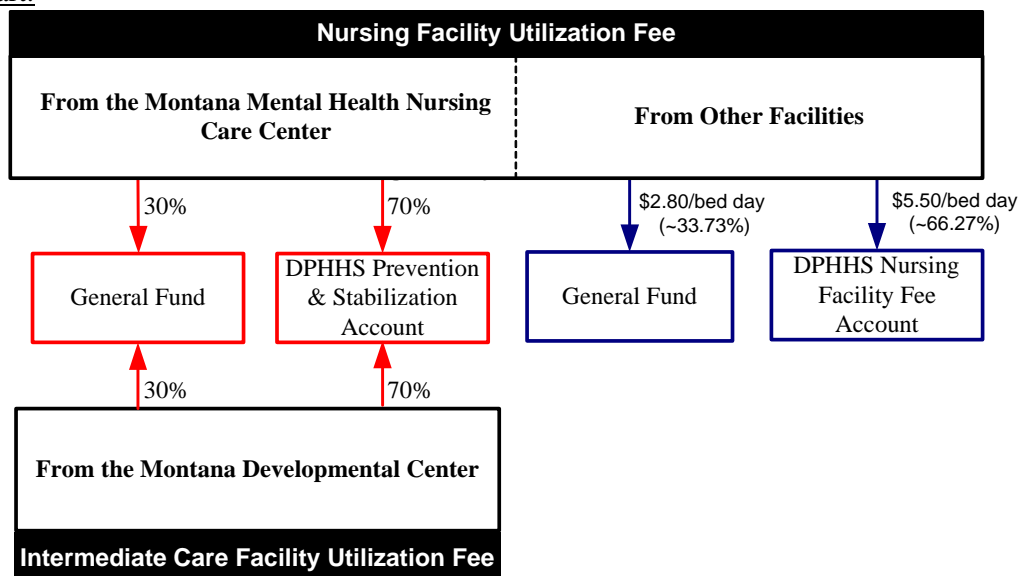
Tax Distribution (MCA) – Nursing facility utilization fee (15-60-102 & 15-60-210), intermediate care facility utilization fee (15-67-102(3))

Date Due – Nursing facility utilization fee due the last day of the month following the close of the calendar quarter (15-60-201), intermediate care facility utilization fee due the month following the close of the calendar quarter (15-67-201(1))

**Applicable Tax Rate(s):** 1) Nursing facility utilization fee – \$8.30 per bed day; 2) Intermediate care facility utilization fee - 6 percent of a facility's quarterly revenue divided by the quarterly bed days

**Distribution:** Nursing facility utilization fee: 1) for fees paid by the Montana Mental Health Nursing Care Center – 30 percent to the general fund and 70 percent to the prevention and stabilization account (for use by the Department of Public Health and Human Services to provide health and human services); 2) for all other facilities - \$2.80/bed day to the general fund, and \$5.50/bed day to the nursing facility fee account (for use by the Department of Public Health and Human Services to increase the average price paid for Medicaid nursing home services). Intermediate care facility utilization fee: for fees paid by the Montana Developmental Center - 30 percent to the general fund and 70 percent to the prevention and stabilization account.

### Distribution Chart:



# Legislative Fiscal Division

## Revenue Estimate Profile Nursing Facilities Fee

**Summary of Legislative Action:** The 61<sup>st</sup> Legislature did not enact legislation that impacted this general fund revenue source.

### % of Total General Fund Revenue:

FY 2004 – 0.43%	FY 2007 – 0.31%
FY 2005 – 0.39%	FY 2008 – 0.29%
FY 2006 – 0.33%	

### Revenue Estimate Methodology:

#### Data

To create the nursing facility fees projection, data are obtained from the Department of Revenue (DOR), the Department of Public Health and Human Services (DPHHS), and the state accounting system (SABHRS). DOR provides the number of taxable bed days occupied by clientele of private and state run nursing homes. DPHHS provides counts on the bed days at the Montana Developmental Center (MDC) and total revenues collected, which are used in the calculation of the intermediate care facility fee. SABHRS data provides aggregate historic collections of the nursing facility fees. No adjustments to the raw data are required in the data step for the nursing facility fee analysis.

#### Analysis

Nursing facility fees consist of two distinct fees, the nursing facility fee and the intermediate care facility fee. Consequently, two techniques are required to estimate the collection of these fees. The nursing facility fees are estimated using a log model to project future bed days at nursing care facilities. MDC is the only intermediate care facility in Montana and the only facility subject to the intermediate care facility fee. The intermediate facility fee is projected by applying a growth rate to the last year of actual revenue collections at MDC, fiscal 2008.

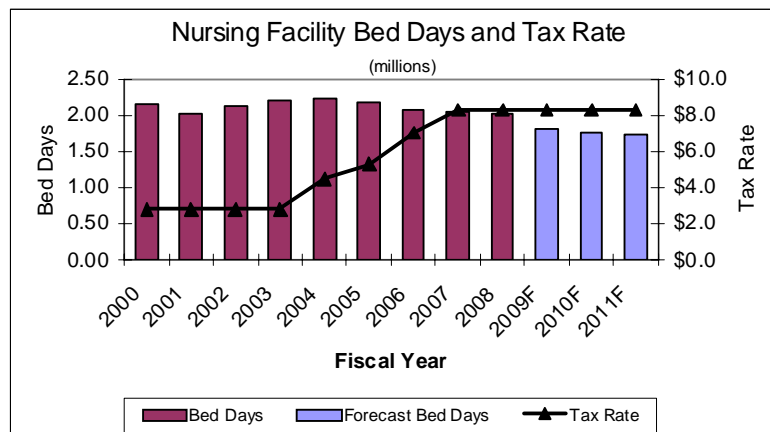
Total nursing fee revenue has increased since fiscal 2003, as a result of fee increases and new fees, but as seen in the figure below the number of taxable bed days at nursing care facilities has declined at the same time. Overall, taxable bed days have been in decline since the fee was imposed in the mid 1990's. Consequently, taxable nursing facility bed days are projected with a log model which smoothes the excessive variability in the data for the purpose of measurement. To obtain the projection for nursing facility fees, the following equation is employed:

$$\text{Projected Nursing Facility Fees} = \text{TBD}_{\text{NCF}} * \text{NFFR}$$

Where:

$\text{TBD}_{\text{NCF}}$  = Taxable Bed Days, Nursing Care Facilities

NFFR = Nursing Facility Fee Rate



The statistics of fit show that a logarithmic curve accurately measures the rate of growth in the number of taxable nursing facility bed days in Montana. The model has an  $R^2$  rating of 0.957. This means that the linear trend explains 95.7 percent of the variability of the number of taxable nursing facility bed days in Montana, when all other impacts are held constant. \*The model projects compound growth of approximately -5.1 percent per fiscal year resulting in bed day projections of 1.81 million, 1.77 million, and 1.73 million in fiscal 2009 through fiscal 2011, respectively. By applying the current fee of \$8.30 to the projected taxable bed days, the resulting

# Legislative Fiscal Division

## Revenue Estimate Profile Nursing Facilities Fee

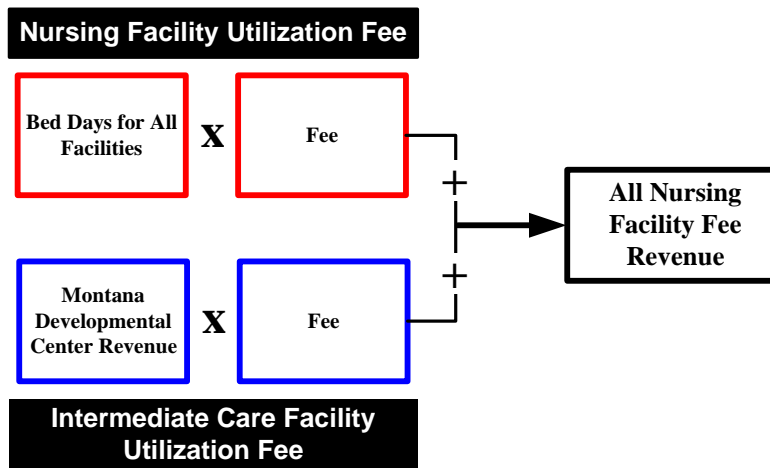
projections are \$15.0 million, \$14.7 million, and \$14.3 million in fiscal 2009 through fiscal 2011, respectively.

The intermediate care facility fee is assessed against the per-bed day receipts of the facility. Because the intermediate care facility fee is a relatively new fee, there is only a limited amount of data to use in the projection of future fee collections. As a result, the fee is projected by applying the rate of growth in the revenues previous year of actual collection. The rate of revenue growth at MDC between fiscal year 2008 was 1.5 percent. In applying that rate of growth to the fiscal 2008 base, projections equal \$15.1 million in fiscal 2009, \$15.3 million in fiscal 2010, and \$15.5 million in fiscal 2011. Next, the tax is applied to the estimate of total intermediate care facility bed day receipts.

Finally, the fiscal year projections then are summed to provide the total nursing facility fees estimates. The resulting estimates are \$15.9 million in fiscal 2009, \$15.6 million in fiscal 2010, and \$15.3 million in fiscal 2011.

\*For additional information concerning the statistics of fit for the model used for this projection, contact the Legislative Fiscal Division.

### Forecast Methodology:



### Revenue Estimate Assumptions:

This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2. It does not reflect changes, if any, enacted by the 2009 Legislature that may affect future estimates of this revenue source.

	t	Total Tax	GF Tax	Nursing		Intermediate	Intermediate	MMHNCC
	Fiscal	Millions	Millions	Facilities	Bed	Care	Care	Tax
				Fee	Days	Rate	Revenue	Millions
Actual	2000	6.054947	6.054947	2.800000	2.113805			
Actual	2001	5.655978	5.655978	2.800000	2.083501			
Actual	2002	5.918173	5.918173	2.800000	2.072696			
Actual	2003	6.178135	5.859870	2.800000	2.052202	5.0000%	11.131460	
Actual	2004	10.021866	5.915841	4.500000	2.043377	5.0000%	17.260720	
Actual	2005	11.602112	5.911586	5.300000	1.979893	5.0000%	16.438460	
Actual	2006	14.649976	5.711693	7.050000	1.924611	6.0000%	14.953783	
Actual	2007	17.073592	5.716794	8.300000	1.901236	6.0000%	14.624700	
Actual	2008	16.758718	5.610098	8.300000	1.803945	6.0000%	14.844850	0.251864
Forecast	2009	15.891000	5.318000	8.300000	1.805700	6.0000%	15.068073	0.250204
Forecast	2010	15.583000	5.213000	8.300000	1.767000	6.0000%	15.294766	0.250204
Forecast	2011	15.276000	5.109000	8.300000	1.728300	6.0000%	15.524870	0.250204

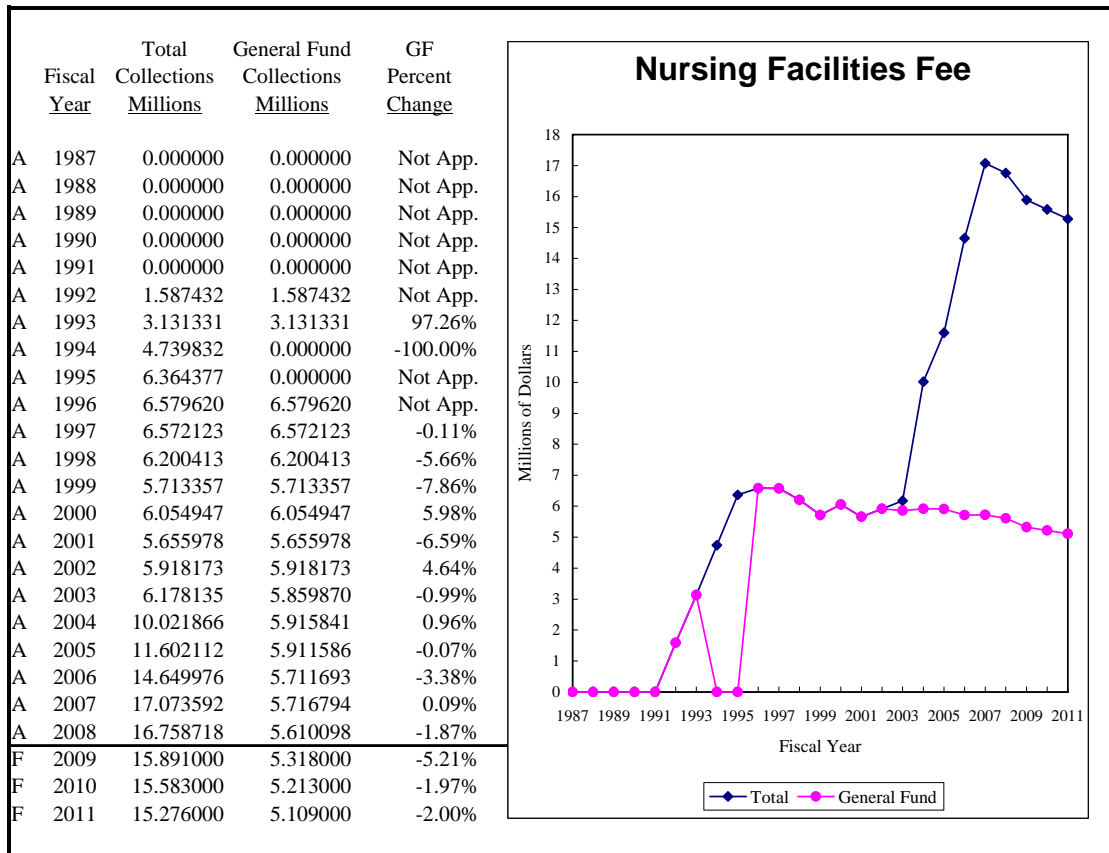
Total Tax = Nursing Facilities \* Bed + Intermediate Care Rate \* Intermediate Care Revenue  
GF Tax = MMHNCC \* 30% + (Nursing Fee \* Bed Days - MMHNCC) \* \$2.80/\$8.30 +  
Care Revenue \* Care Rate \* 30%

# Legislative Fiscal Division

## Revenue Estimate Profile

### Nursing Facilities Fee

#### Revenue Projection:





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# Legislative Fiscal Division

## Revenue Estimate Profile

### Public Institution Reimbursements

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**Revenue Description:** The Department of Public Health and Human Services receives reimbursement for the cost of sheltering and treating residents at the Montana Developmental Center (MDC), the Montana Mental Health Nursing Care Center (MMHNCC), Montana State Hospital (MSH), Montana Chemical Dependency Treatment Center (MCDC), and the Montana Veterans' Home (MVH). There are four sources of reimbursement income: 1) state and federally matched Medicaid monies; 2) insurance proceeds from companies with whom the resident is insured; 3) payments by residents or persons legally responsible for them; and 4) federal Medicare funds. Most of the reimbursements come from federal Medicaid payments.

Three variables determine the level of Medicaid nursing home payments: 1) the number of patient days eligible for Medicaid reimbursement; 2) the reimbursement rate per patient day; and 3) the private resources of Medicaid patients.

#### Statutory Reference:

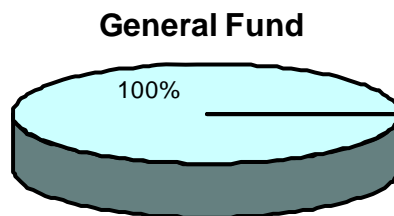
Tax Rate (MCA) – 53-1-402 (requirement to pay)  
Tax Distribution (MCA) – 53-1-413  
Date Due – monthly (53-1-405(3))

**Applicable Tax Rate(s):** N/A

**Distribution:** Revenue collected from the above sources is deposited in the general fund with the following exceptions:

1. Reimbursements from MDC and MSH are first used to pay debt service on bonds issued to fund construction at these facilities. The remainder is deposited into the general fund.
2. Reimbursements received for the Veterans' Home and Montana Chemical Dependency Treatment Center are deposited into a state special revenue account and appropriated to the institutions.

#### Distribution Chart:



#### Summary of Legislative Action:

House Bill 132 – The Department of Public Health and Human Services receives revenue from counties for the pre-commitment costs of individuals facing involuntary commitments. The legislation is expected to reduce the number of involuntary commitments by allowing professionals to defer individuals to short-term inpatient treatment programs instead of committal. Consequently, general fund is reduced \$252,706 in FY 2011 (and subsequent years). The legislation is effective July 1, 2009.

House Bill 645 – The Department of Public Health and Human Services receives reimbursements from the federal government for institutional costs of individuals covered by Medicaid and Medicare, as calculated through the Federal Medical Assistance Percentage (FMAP) rate. Federal, personal, and individual medical reimbursements are deposited to the general fund as public institution reimbursements. With the passage of the 2009 American Recovery and Reinvestment Act (ARRA) by the congress, the FMAP rate was increased, thus increasing anticipated federal reimbursements. The FMAP increase is designated in HB 645. General fund revenue increases \$1,124,397 in FY 2009, \$1,635,321 in FY 2010, and \$607,734 in FY 2011. The legislation is effective on passage and approval.

# Legislative Fiscal Division

## Revenue Estimate Profile

### Public Institution Reimbursements

Public Institution Reimbursements -- Legislation Passed by 61st Legislature  
Estimated General Fund Impact for Fiscal 2009,2010,2011

Bill Number and Short Title	Fiscal 2009	Fiscal 2010	Fiscal 2011
HB0132 Diversion from involuntary commitment to short-term inpatient treatment			(252,706)
HB0645 Implement receipt of and appropriate federal stimulus and recovery funds	1,124,397	1,635,321	607,734

#### % of Total General Fund Revenue:

FY 2004 – 1.31%	FY 2007 – 0.58%
FY 2005 – 0.82%	FY 2008 – 0.78%
FY 2006 – 0.75%	

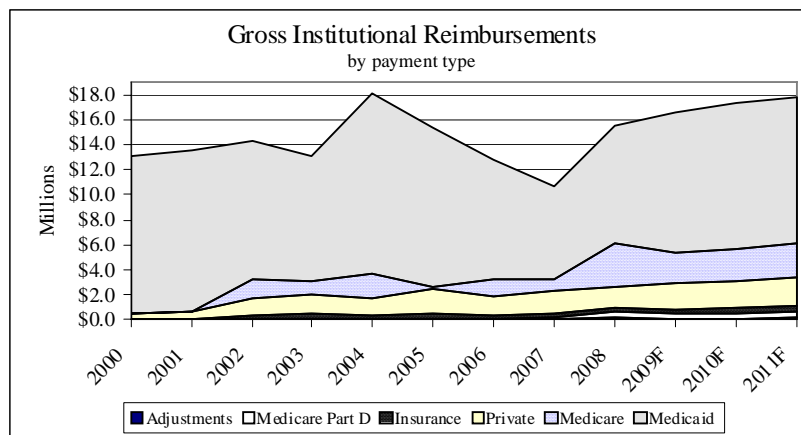
#### Revenue Estimate Methodology:

##### Data

Data are collected from the Department of Public Health and Human Services (DPHHS) and the state accounting system (SABHRS) to develop the estimate for the public institution reimbursements. In addition to residency data, DPHHS provides the data used to develop relationships of payment patterns of individuals and insurance companies to the federal government reimbursements (Medicaid and Medicare). DPHHS also provides estimates on future Federal Medical Assistance Percentage (FMAP) rates. SABHRS provides historical data used to assess the accuracy of the estimates.

##### Analysis

The largest component of Montana's institutional reimbursements is Medicaid, as seen in the figure below. Medicaid and Medicare payments are responsible for most of the variability in reimbursement collections. Consequently, the variability can in large part be attributed to the changes in the FMAP rates for the state. The FMAP rates are set annually based on the state's relative per capita income. States like Montana, with a relatively low per capita income and a higher FMAP rate, receive more federal assistance than states with a higher per capita income. If the state per capita income rises in relation to other states, the FMAP rate and federal reimbursements will decline. In the 2011 biennium, the FMAP is expected to decline from approximately 68.6 percent in fiscal 2008 to 67.1 percent in fiscal 2011. Most of the Medicare payments result from billings at Montana State Hospital (MSH), while most Medicaid payments are generated through care at the Montana Mental Health Care Center (MMHCC).



Estimates for institutional reimbursements are derived using average daily population (ADP) estimates and reimbursement rates provided by DPHHS for three state hospitals: the Montana Dependency Center (MDC), MMHCC, and MSH. Both the ADP and the facility rates are estimated with expected growth percentages. The ADP is adjusted by Medicare and Medicaid eligibility rates, as determined by DPHHS. The FMAP rate, provided to DPHHS in terms of federal fiscal year, is adjusted for the state fiscal year. The equation for calculating the reimbursements for each facility follows:

$$\text{Reimbursements} = (\text{ADP}_I * \text{Rate}_I) + (\text{ADP}_P * \text{Rate}_P) + (\text{ADP}_{MR} * \text{Elig}_{MR} * \text{Rate}_{MR} * \text{FMAP}) + (\text{ADP}_{MD} * \text{Elig}_{MD} * \text{Rate}_{MD} * \text{FMAP}_{MD})$$

Where:

ADP = Average Daily Population

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# Legislative Fiscal Division

## Revenue Estimate Profile

### Public Institution Reimbursements

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I = Insurance

P = Private

MR = Medicare

MD = Medicaid

ELIG = Eligibility Rate

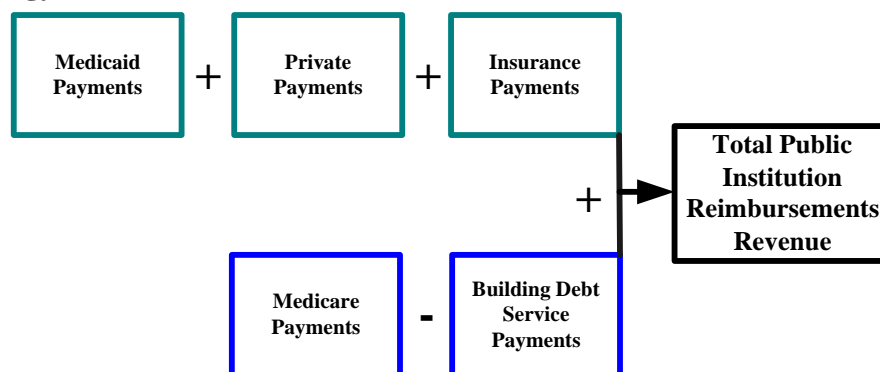
FMAP = Federal Medical Percentage

According to DPHHS, bed days are expected to remain relatively constant at MDC and MMHNCC. Bed days at MSH are expected to decline from the “over capacity” number of bed days charged in fiscal 2008. The state fiscal year FMAP rates are expected to be 68.2 percent, 67.4 percent, and 67.0 percent in fiscal years 2009 through 2011, respectively. Private rates and insurance rates are expected to grow slowly over the biennium at all three facilities. The estimates for total private payments are estimated to be \$2.0 million, \$2.1 million, and \$2.2 million for fiscal years 2009 through 2011, respectively. The estimates for insurance payments are \$379,187; \$386,450; and \$393,819 for fiscal 2009 through fiscal 2011. Medicaid payments are expected to be \$11.2 million, \$11.7 million, and \$11.7 million through the three years of this analysis. Medicare payments are estimated to average \$2.6 million per year over the three-year period. New since FY 2006 are Medicare Part D reimbursements to MMHCC. Medicare Part D is reimbursed at an average rate of \$45.00/eligible bed day, and the reimbursements are estimated to be approximately \$518,000 annually. The final step in creating the reimbursement estimate is to combine the estimates by payment type estimates. When combined, the estimate for gross reimbursements is \$16.6 million in fiscal 2009, \$17.3 million in fiscal 2010, and \$17.6 million in fiscal 2011.

#### Adjustment and Distribution

Two adjustments are required to complete the estimates for institutional reimbursements. Gross reimbursements must be reduced by two debt service payments in each fiscal year. The debt service is the result of bonds issued for the purpose of facility upgrades. After subtracting the debt service reimbursement collections are \$13.7 million in fiscal 2009, \$14.4 million in fiscal 2010, and \$14.7 million in fiscal 2011.

#### Forecast Methodology



#### Revenue Estimate Assumptions:

This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2. It does not reflect changes, if any, enacted by the 2009 Legislature that may affect future estimates of this revenue source.

# Legislative Fiscal Division

## Revenue Estimate Profile

### Public Institution Reimbursements

	<u>t</u>	<u>Total Rev.</u>	<u>GF Rev.</u>	<u>Private</u>	<u>Insurance</u>	<u>Medicaid</u>	<u>Medicare</u>
	<u>Fiscal</u>	<u>Millions</u>	<u>Millions</u>	<u>Millions</u>	<u>Millions</u>	<u>Millions</u>	<u>Millions</u>
Actual	2000	11.345440	11.345440	0.512403	0.000257	12.490967	0.003044
Actual	2001	13.553585	13.553585	0.649965	0.000498	12.887899	0.015223
Actual	2002	14.282894	14.282894	1.483431	0.317047	10.994744	1.487671
Actual	2003	13.042526	13.042526	1.564208	0.451974	9.900342	1.126001
Actual	2004	18.110443	18.110443	1.424453	0.311203	14.336601	2.038187
Actual	2005	12.508688	12.508688	1.887627	0.556631	12.631385	0.210973
Actual	2006	12.727569	12.727569	1.534775	0.283624	9.531139	1.273948
Actual	2007	10.669017	10.669017	1.850027	0.187443	7.472999	0.867377
Actual	2008	15.334683	15.334683	1.646587	0.345821	9.391640	3.455721
Forecast	2009	13.658000	13.658000	2.047661	0.379187	11.201955	2.459248
Forecast	2010	14.412000	14.412000	2.132988	0.386450	11.690758	2.612300
Forecast	2011	14.675000	14.675000	2.217876	0.393819	11.671082	2.781055

	<u>t</u>	<u>MDC Debt</u>	<u>MSH Debt</u>	<u>Adjustments</u>	<u>Medicare</u>
	<u>Fiscal</u>	<u>Millions</u>	<u>Millions</u>	<u>Millions</u>	<u>Part D</u>
					<u>Millions</u>
Actual	2000	0.965496	0.000000		
Actual	2001	1.079220	1.909252	0.000000	
Actual	2002	1.075405	1.911032	0.000000	
Actual	2003	1.045873	1.776461	-1.572893	
Actual	2004	0.868888	1.752261	-3.180119	
Actual	2005	1.005833	1.785072	0.012977	
Actual	2006	0.950665	1.775375	0.000000	0.104083
Actual	2007	0.958509	1.792631	0.000000	0.291171
Actual	2008	0.982030	1.796631	0.000000	0.494915
Forecast	2009	1.016810	1.909688	0.000000	0.496479
Forecast	2010	1.015060	1.912885	0.000000	0.517828
Forecast	2011	1.015788	1.912643	0.000000	0.540094

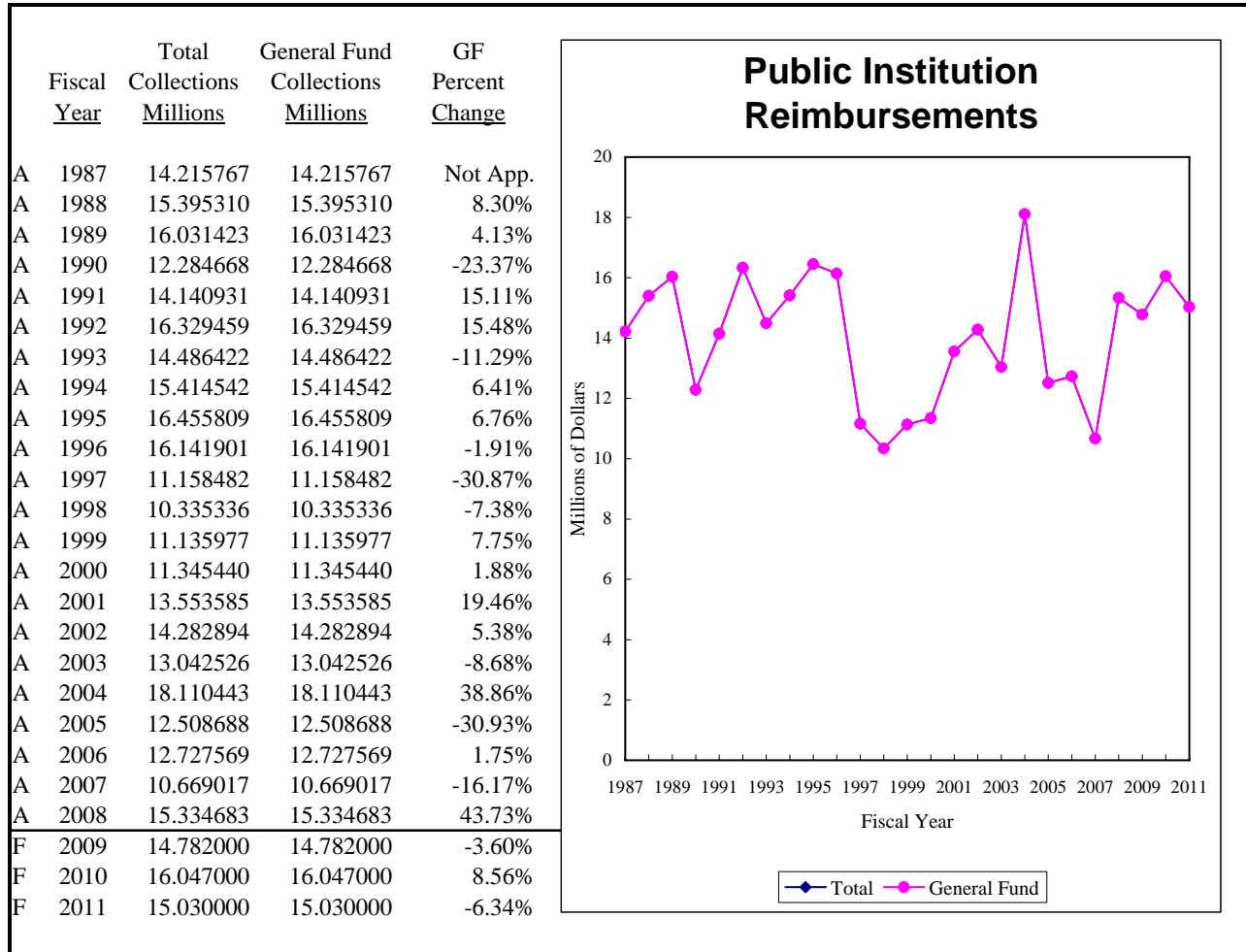
Total Rev. = Private + Insurance + Medicaid + Medicare - MDC Debt - MSH Debt + Adjustments + Medicare Part D  
GF Rev. = Total Rev.

# Legislative Fiscal Division

## Revenue Estimate Profile

### Public Institution Reimbursements

#### Revenue Projection:



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# Legislative Fiscal Division

## Revenue Estimate Profile

### Tobacco Settlement

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**Revenue Description:** Montana receives revenue as a settling party to a Master Settlement Agreement (MSA) with four original tobacco companies and 56 subsequent companies to end a four-year legal battle with 46 states, Puerto Rico, American Samoa, the U.S. Virgin Islands, the North Mariana Island, Guam and the District of Columbia (52 total settling entities).

Montana is eligible for four types of payments: 1) reimbursement for legal costs (received December 1999); 2) five initial payments (Two were received in fiscal 2000 and one each year was received in fiscal years 2001, 2002, and 2003); 3) on-going, perpetual annual payments; and 4) strategic contribution payments (from fiscal years 2008 through 2017). The MSA places no restrictions on how the settling parties spend the money.

The total amount of tobacco settlement funds available to Montana is affected by a number of adjustments. These may include inflation, sales volume changes, non-participating manufacturers (NPM) adjustment for the loss of market shares, operating income of the original four tobacco companies, number and operating income of subsequent participating manufactures, number of states reaching state specific finality, settlements reached by the four states not party to the agreement (Florida, Texas, Minnesota, and Mississippi), litigation offsets, disputed payments, and federal tobacco legislation offsets among others.

The reduction for the NPM adjustment was first included in the revenue estimates beginning fiscal 2006. Amounts paid by manufacturers who participate in the MSA may decrease if they have lost market shares and it is proven that a significant portion of the loss (to companies not participating in the MSA) is due to the disadvantages caused by the MSA. An economics firm must determine if this is the case. The adjustment does not apply if a state has enacted “model statutes” and enforced them. Although it has not yet been determined if all these conditions have been met, it is expected that participating manufactures will withhold a portion of their payments in disputed escrow accounts until the matter is resolved, thus reducing payments to the settling entities.

#### Statutory Reference:

Tax Rate – NA

Tax Distribution (MCA) – Montana Constitution, Article X11, Section 4; 17-6-606; 53-4-1011

Date Due – annual payments from settling entities due April 15<sup>th</sup> (Master Settlement Agreement, Chapter IX(c)), General Tobacco annual payments through calendar 2016 due August 30<sup>th</sup> (General Tobacco Adherence Agreement)

#### Applicable Tax Rate(s): NA

**Distribution:** Due to passage of Constitutional Amendment 35 by the electorate in November 2000, the legislature is required to dedicate no less than 40 percent of tobacco settlement money to a permanent trust fund. Since the legislature has not yet determined the exact percentage to be deposited to the trust fund, the revenue estimate assumes 40 percent. For fiscal 2003, the remaining 60 percent of the money was deposited to the general fund. Due to passage of Initiative 146 by the electorate in November 2002, beginning fiscal 2004, 32 percent of the tobacco settlement money funds tobacco prevention programs and 17 percent of the funds is used for the Children’s Health Insurance Program (except in the 2011 biennium [due the enactment of HB 676] when the allocation is used to fund the healthy Montana kids plan). In HB 743, the 2007 Legislature added chronic disease programs to the allowable uses of the 32 percent distribution. The remaining 11 percent of the money is deposited to the general fund.

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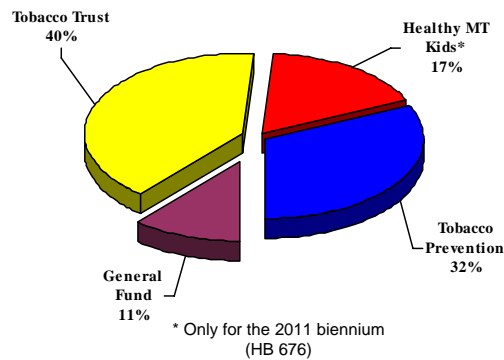
# Legislative Fiscal Division

## Revenue Estimate Profile

### Tobacco Settlement

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#### Distribution Chart:



**Summary of Legislative Action:** The 61<sup>st</sup> Legislature did not enact legislation that impacted this general fund revenue source.

#### **% of Total General Fund Revenue:**

FY 2004 - 0.21%	FY 2007 - 0.16%
FY 2005 - 0.19%	FY 2008 - 0.19%
FY 2006 - 0.16%	

#### **Revenue Estimate Methodology:**

The derivation of the tobacco settlement revenue estimate involves many factors. The Master Settlement Agreement specifies base amounts to be paid by all participating manufacturers, but also allows various adjustments to be made to these payments.

#### Data

The Master Settlement Agreement, signed by the settling entities and participating tobacco manufacturers (PM), is the driving document for the procedure to use in determining how much the original participating manufacturers (OPM) to the agreement and the subsequent participating manufacturers (SPM) have to pay to the settling entities. PriceWaterhouseCoopers, the independent auditor to the agreement, gathers all the data and makes all the calculations required by the Master Settlement Agreement for determining what the PM owe. Documents produced by PriceWaterhouseCoopers provide the historic data needed to project future payments. Staff at the Montana Attorney General's office and sometimes the National Association of Attorneys General are also consulted. Since an adjustment for a change in volume of cigarettes shipped is necessary, various knowledgeable sources are consulted as to expected changes in smoking or the sale of cigarettes.

#### Payments

Currently, there are two types of payments from OPM:

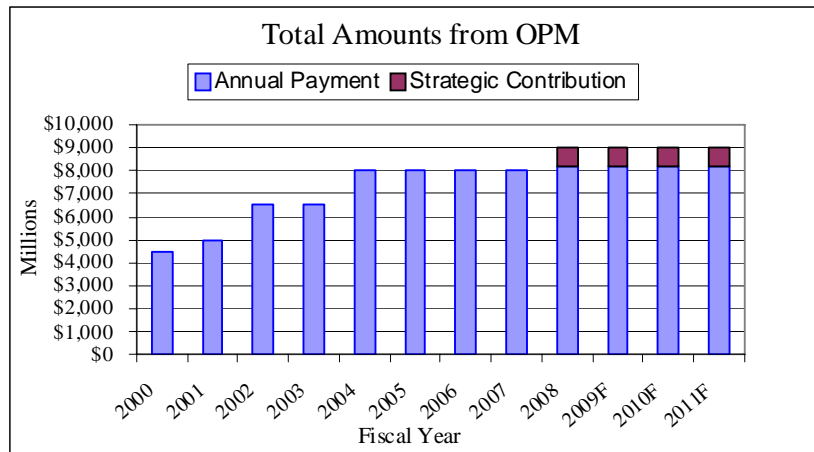
1. On-going annual payments to be received April 15<sup>th</sup> each year of which Montana receives 0.4247591 percent. These payments are to be made in perpetuity and increased in FY 2008; and
2. Strategic contribution payments are to be made from FY 2008 through FY 2017 of which Montana receives 1.0447501 percent.

The table below shows the total of these payments available to all settling entities before any adjustments.

# Legislative Fiscal Division

## Revenue Estimate Profile

### Tobacco Settlement

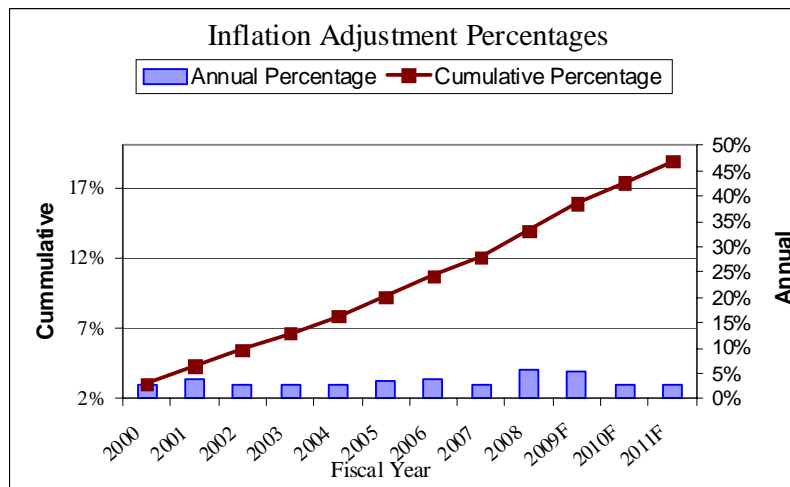


Manufacturers who subsequently participate in the agreement also make payments based on the total annual and strategic contribution payments required by the OPM. The amount of these payments is also subject to various adjustments.

#### Adjustments

There are five potential adjustments to the payments.

1. **Inflation** – This adjustment increases the amount owed by PM. The set amounts of the annual and the strategic contribution payments are increased by the greater of 3.0 percent or the amount of the Consumer Price Index for Urban Consumers. The effect is cumulative so that the previous year's inflation percentage is increased by the current year's amount plus the amount of the current year's percentage. The chart shows the annual and cumulative inflation factors.



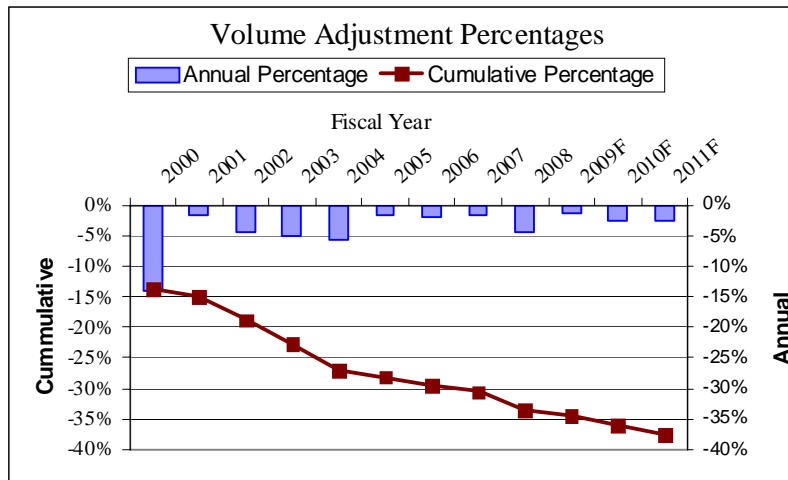
2. **Volume** – As the number of cigarettes shipped nationally decreases, payments by PM are reduced. The current number of cigarettes is compared to the 1997 base number of 475.656 billion cigarettes. A proxy for the estimated annual change in the number of cigarettes shipped is determined by developing an estimate for the percentage change in cigarette consumption. For this analysis, the trend (downward) of the number of cigarette shipped from FY 2004 to FY 2008 was applied to the FY 2008 base year and each subsequent year. Like the inflation adjustment, the effect is cumulative so that the previous year's percentage adjustment is increased by the current year's amount plus the amount of the current year's percentage. According to the settlement agreement, the cumulative percentage is then reduced by 2 percent. The chart shows the annual and adjusted cumulative volume factors.



# Legislative Fiscal Division

## Revenue Estimate Profile

### Tobacco Settlement



3. Operating income – If the aggregate operating income from the OPM sales of cigarettes exceeds the 1996 base amount of \$7,060.840 million, as adjusted for inflation (see above) and by the percentage of states who have finalized acceptance of the agreement (100 percent since calendar 2001), then the dollar amount of the volume reduction is reduced and the amount of OPM payments increases. This adjustment has not been applied since calendar 2000.
4. Previous settling states – Previous to the Master Settlement Agreement, four states had settled lawsuits with certain cigarette manufacturers. The agreement recognized this by allowing reductions to the OPM annual payments (as adjusted for inflation and volume) of 12.45 percent through the FY 2007 payment, 12.24 percent through the FY 2017 payment, and 11.07 percent thereafter.
5. Non-participating manufacturers (NPM) – If tobacco manufacturers who participate in the Master Settlement Agreement lose market share to those manufacturers who do not, their payments may be reduced. It must be shown that there was a loss of market share to NPM and that the disadvantages caused by the agreement were a significant factor contributing to the loss. However, the NPM adjustment does not apply to a state that had a “qualifying statute” in effect for the full year in question and had diligently enforced it. The “qualifying statute” requires a manufacturer who is not a PM to pay into a state-specific escrow account \$0.0167539 per cigarette sold in that state in CY 2006 and \$0.0188482 thereafter. Money in the account may be used to pay a judgment or settlement against the manufacturer. The Montana legislature enacted SB 359 (1999 session) and HB 663 (2003 session) in response to the agreement (see Title 15, Chapter 11, Parts 4 and 5). Although the agreement’s independent auditor calculates the NPM adjustment, it has never applied it to required payments.

The NPM adjustment is three times the market share loss of PM. Market share loss is determined by subtracting the current year market share of PM from the 1997 base market share of 99.5835 percent less 2.0 percentage points or 97.5835 percent. This percentage difference is multiplied by the annual payment amount adjusted for inflation, volume, and previous settling states. If the computed market share loss exceeds 16-2/3 percent, the formula changes to reduce the percentage adjustment. For this to occur, the change in market share for all PM would have to fall to 80 percent. It is unlikely that this will occur. Based on this formula, the NPM adjustment could reduce Montana’s payments by a maximum of \$3.7 million in FY 2009, \$3.8 million in FY 2010 and \$3.9 million in FY 2011, if all the conditions were met. The estimates include a portion of these reductions; not because all the conditions have been met, but because the PM may dispute a portion of a payment. Many PM feel the adjustment should be applied and have subsequently deposited disputed amounts into special escrow accounts until the issue is resolved. However, not all companies dispute the full amount, so the revenue estimate reduces the maximum amount that could be disputed by the same percentage that occurred in the previous year. The end result for the settling entities is that some portion of the money is unavailable even though the adjustment was not applied to the payments. This occurred in the FY 2006 payment when \$3.5 million was withheld from Montana’s payment. In FY 2007, \$3.0 million was withheld and \$2.3 million was withheld in FY 2008. It is anticipated that PM will continue to dispute a portion of future payments.

#### Analysis

Once adjustments amounts have been calculated, the applicable adjustments to the OPM and SMP payments can be applied and other revenue components calculated.

OPM Annual Payment - The estimate for tobacco settlement revenue from OPM is derived by first multiplying the payment amount by 1 plus the cumulative percentages for the inflation and volume adjustments and the previous settled states’ percentage then adding the dollar amount of the operating income adjustment (zero) and the NPM adjustment. To this total amount, Montana’s allocation of

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# Legislative Fiscal Division

## Revenue Estimate Profile

### Tobacco Settlement

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0.4247591 percent is applied.

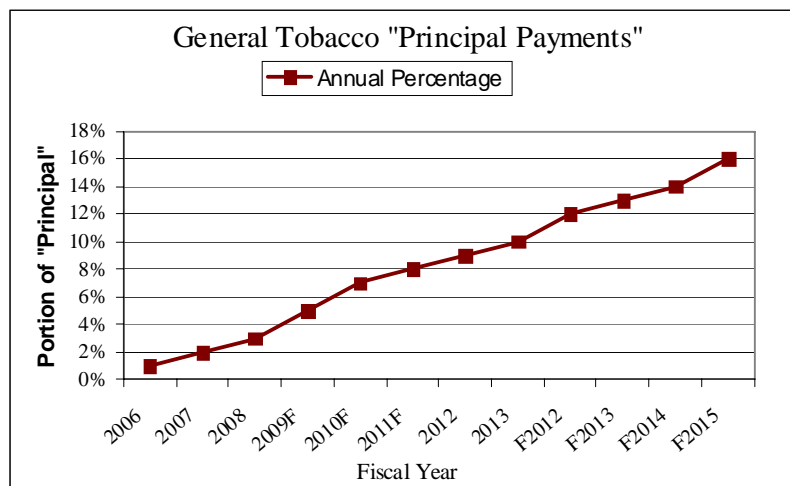
SPM Annual Payment - The estimate for tobacco settlement revenue from SPM is derived by a five-step process:

1. The volume adjustment (a reduction) is calculated by multiplying the annual OPM amount by the cumulative volume percentage.
2. A market share adjustment (a reduction to the amount owed) is calculated by: a) subtracting the volume adjustment, derived above, from the OPM amount; b) multiplying the result by a market share proxy to derive the base amount owed; c) the inflation adjustment is applied by multiplying the annual OPM amount by the cumulative inflation percentage; and d) the inflation adjustment is added to the base amount owed.
3. The proxy is calculated in the last completed year by dividing the SPM adjusted base payment (adjust for volume) by the total known amount due after adjustments for market share changes. The proxy from the last known fiscal year is used in all subsequent years.
4. The NPM maximum adjustment (a possible reduction), as determined above, is calculated. Since not all companies will dispute the entire amount, a percentage is applied to reduce the reduction. For FY 2008, this percentage was 61.6 percent and is used in all subsequent years.
5. The total SPM amount is adjusted by the above three adjustments and multiplied by 0.4247591 percent to obtain Montana's share.

OPM Strategic Contribution Payment – From FY 2008 through FY 2017, the OPM owe yearly strategic contribution payments to the settling entities in the amount of \$861,000,000. This amount is increased by the inflation adjustment and decreased by the volume adjustment, both described above. The result is multiplied by Montana's share of 1.0447501 percent.

SPM Strategic Contribution Payment – From FY 2008 through FY 2017, the SPM owe yearly strategic contribution payments to the settling entities based on the OPM amount of \$861,000,000. This amount is increased by the inflation adjustment, decreased by the market share adjustment, and decreased by the volume adjustment, all described above. The result is multiplied by Montana's share of 1.0447501 percent.

General Tobacco – The General Tobacco Company joined the Master Settlement Agreement in August 2004 and will make future payments the same as the other SPM. However, the company entered into a separate agreement with the settling entities for making the required payments owed retroactively from the date of its joining to the date the Master Settlement Agreement was signed. These obligations total \$272.3 million. This "principal" amount will be paid yearly over a 12-year period based on a percentage schedule based on the year.



For fiscal years 2008 and 2009, the percentage of the "principal" to be paid is three percent and five percent, respectively. Interest on unpaid balances at five percent is then added to the "principal" payment. Once the total annual payment is calculated, it is multiplied by 0.4247591 percent to obtain Montana's share.

### Adjustments and Distribution

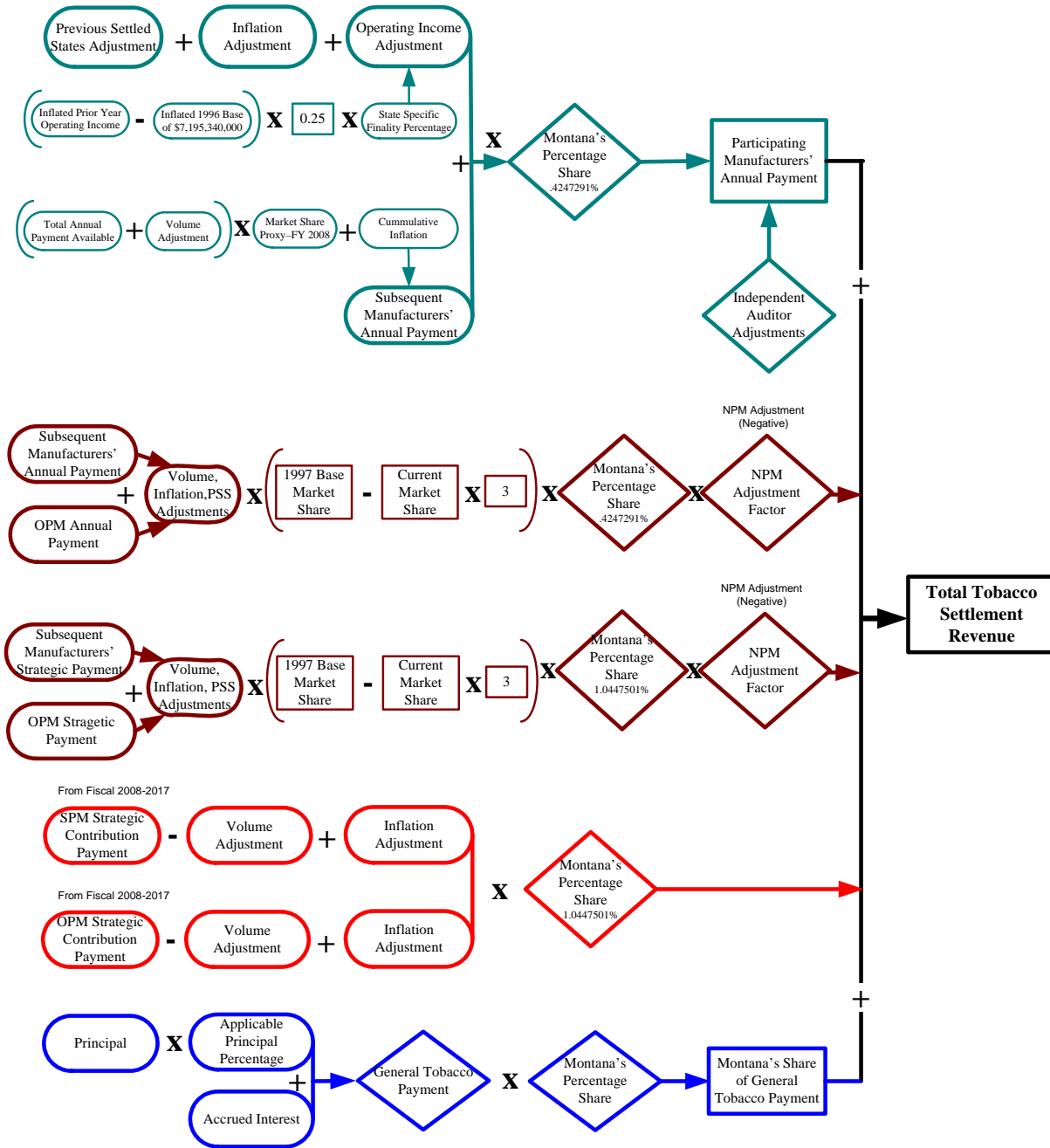
Once total tax revenue for each fiscal year is determined, the applicable distribution percentages are applied.

# Legislative Fiscal Division

## Revenue Estimate Profile

### Tobacco Settlement

#### Forecast Methodology



#### Revenue Estimate Assumptions:

This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2. It does not reflect changes, if any, enacted by the 2009 Legislature that may affect future estimates of this revenue source.

# Legislative Fiscal Division

## Revenue Estimate Profile

### Tobacco Settlement

	t	Total Settle	GF Settle	Initial	Annual	Annual	PSS	
	Fiscal	Millions	Millions	Payment	Payment	Share	Reduction	GF Allocation
				Millions	Millions	Percent	Percent	Percent
Actual	2000	34.804411	34.804411	4872.000000	4500.000000	0.004247591	-0.124500000	1.000000
Actual	2001	26.639851	15.989101	2546.160000	5000.000000	0.004247591	-0.124500000	0.600195
Actual	2002	31.079018	18.647411	2622.544800	6500.000000	0.004247591	-0.124500000	0.600000
Actual	2003	31.166018	18.699611	2701.221144	6500.000000	0.004247591	-0.124500000	0.600000
Actual	2004	26.672072	2.933928	0.000000	8000.000000	0.004247591	-0.124500000	0.110000
Actual	2005	27.070703	2.977777	0.000000	8000.000000	0.004247591	-0.124500000	0.110000
Actual	2006	24.851033	2.733614	0.000000	8000.000000	0.004247591	-0.124500000	0.110000
Actual	2007	25.931124	2.861266	0.000000	8000.000000	0.004247591	-0.124500000	0.110341
Actual	2008	34.614275	3.807570	0.000000	8139.000000	0.004247591	-0.122373756	0.110000
Forecast	2009	35.965000	3.956000	0.000000	8139.000000	0.004247591	-0.122373756	0.110000
Forecast	2010	36.431000	4.007000	0.000000	8139.000000	0.004247591	-0.122373756	0.110000
Forecast	2011	37.013000	4.071000	0.000000	8139.000000	0.004247591	-0.122373756	0.110000

	t	Annual	Cummulative	Adjustment	Adjusted	Annual	Cummulative	NPM Adj.
	Fiscal	Vol. Change	Vol. Change	Factor	Vol. Change	CPI Change	CPI Change	Factor
		Percent	Percent	Percent	Percent	Percent	Percent	Percent
Actual	2000	-0.140094943	-0.140094943	0.980000000	-0.137293044	0.030000000	0.030000000	
Actual	2001	-0.015542065	-0.153459643	0.980000000	-0.150390450	0.033868093	0.064884100	
Actual	2002	-0.045780332	-0.192214542	0.980000000	-0.188370251	0.030000000	0.096830600	
Actual	2003	-0.049400356	-0.232119431	0.980000000	-0.227477042	0.030000000	0.129735500	
Actual	2004	-0.056361859	-0.275398607	0.980000000	-0.269890635	0.030000000	0.163627600	
Actual	2005	-0.016096976	-0.287062498	0.980000000	-0.281321248	0.032555600	0.201510200	
Actual	2006	-0.020662729	-0.301793732	0.980000000	-0.295757857	0.034156600	0.242549700	
Actual	2007	-0.015004246	-0.312269791	0.980000000	-0.306024395	0.030000000	0.279826200	
Actual	2008	-0.044973909	-0.343199707	0.980000000	-0.336335713	0.040812700	0.332059400	0.616260
Forecast	2009	-0.013684537	-0.352187715	0.980000000	-0.345143961	0.038109000	0.382822900	0.616260
Forecast	2010	-0.024823471	-0.368268664	0.980000000	-0.360903291	0.030000000	0.424307600	0.616260
Forecast	2011	-0.025455361	-0.384349613	0.980000000	-0.376662621	0.030000000	0.467036800	0.616260

	t	Op. Income	SPM	General	NPM	Strategic	Strategic	SPM
	Fiscal	Adjustment	Payment	Tobacco	Adjustment	Payment	Share	Strat. Pay.
		Millions	Millions	Millions	Millions	Millions	Percent	Millions
Actual	2000	40.787986	45.670546			0.000000	0.000000000	
Actual	2001	64.221594	82.400165			0.000000	0.000000000	
Actual	2002	0.000000	144.417782			0.000000	0.000000000	
Actual	2003	0.000000	240.733198			0.000000	0.000000000	
Actual	2004	0.000000	293.806967			0.000000	0.000000000	
Actual	2005	0.000000	433.300079			0.000000	0.000000000	
Actual	2006	0.000000	441.940333	0.072141	-3.006038	0.000000	0.000000000	
Actual	2007	0.000000	531.992827	0.080386	-2.596975	0.000000	0.000000000	34.165664
Actual	2008	0.000000	430.210578	0.090796	-3.622289	861.000000	0.010447501	45.510694
Forecast	2009	0.000000	440.678076	0.112194	-3.727076	861.000000	0.010447501	62.933230
Forecast	2010	0.000000	442.975204	0.132435	-3.773424	861.000000	0.010447501	89.636278
Forecast	2011	0.000000	445.013538	0.139953	-3.833095	861.000000	0.010447501	131.499719

Total Settle = (Annual Payment \* ((1+ Cumulative CPI Change) \* (1+ Adjusted Vol. Change) \* (1+ PSS Reduction))  
 + Op. Income Adjustment) \* Annual Share + General Tobacco + (SPM Payment \* Annual Share)  
 + (NPM Adjustment \* NPM Adjustment Factor)  
 + Strategic Payment \* ((1+ Cumulative CPI Change) \* (1+ Adjusted Vol. Change) + SPM Strategic Payment)  
 \* Strategic Share

GF Settle = Total Settle \* GF Allocation

# Legislative Fiscal Division

## Revenue Estimate Profile

### Tobacco Settlement

#### Revenue Projection:

