



VERN HOVEN

TAX SEMINARS

- CPE for the CPA, EA, and Accounting Professionals
- Self Study Online CPE and Live Seminars
- Specializing in Federal Tax Update Courses

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Vern's Bio & Resume

One of the most important factors in the success of your Federal Tax Update seminars is the speaker you hire. Vern Hoven is one of the most popular tax educators in the country. According to CPA Societies in Indiana , West Virginia , Kentucky , Nebraska , and Oklahoma , Vern's seminars attracted more students than any other Federal Tax Update instructor last year. Vern's tax courses focus on providing your members with the knowledge and skills they require to:

- Identify new tax deductions they are missing;
- Prepare for the intensity of the upcoming tax season;
- Reference hard-hitting and pertinent court cases;
- Provide innovative solutions to complex tax issues;
- Recognize potential client tax problems; and
- Plan for future tax legislation.

Feel free to use the following profiles in catalogues, brochures, or when introducing the speaker:

Short Version

Vernon Hoven is a CPA with a Master's Degree in Taxation. He is a nationally recognized tax expert and a regular speaker for REALTORS[®], The Real Estate Educator's Association (REEA), CPAs, and lawyers. He is the author of *The Real Estate Investor's Tax Guide: What Every Investor Needs to Know to Maximize Profits and Real Estate and Taxes! What Every Agent Should Know*. Numerous state CPA Societies have named Vern their "Tax Instructor of the Year."

Long Version

Vernon Hoven's dynamic presentations, books and articles combine the real-life experience of a practicing CPA and a licensed real estate broker with essential down-to-earth tax materials. He is the author of *The Real Estate Investor's Tax Guide: What Every Investor Needs to Know to Maximize Profits and Real Estate and Taxes! What Every Agent Should Know*, and has written articles on taxation for numerous national publications.

Vern is a nationally recognized tax lecturer (averaging 100 days a year for CPAs, tax practitioners and REALTORS[®] throughout the United States) and has a Master's Degree in Taxation from the University of Denver's School of Law (1985). Vern's hallmark teaching style blends key information with a strong dose of humor and a high-tech presentation. Numerous state CPA Societies have named Vern their "Tax Instructor of the Year" and, during tax season, he is a favorite for interviews on radio (a regular on *Real Estate Today*), on television, and in newspapers. Additionally, Vern's speaking skills earned him the coveted Certified Speaking Professional (CSP) designation from the National Speakers Association (one of 457 CSPs out of 4,800 NSA members in 2003).

Vern has served on many national boards, including the National Association of REALTORS[®] Legislative Committee and the Federal Tax Subcommittee. He also served for two years as National Secretary and three years as National Director-at-Large for the National Real Estate Educators Association.

"Participants will double or triple their new tax planning ideas," Vern promises. "In addition, these concepts will be backed up with citations, when available."

Vern's Resume

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Vern's Bio (Short Version)

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Vern's Bio (Long Version)

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FOR MEETING PLANNERS

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"As I always need a fast course, I will not go to a seminar but yours. You actually make it interesting. Thanks!"

J
 Excerpt

THE REAL ESTATE INVESTOR'S TAX GUIDE



"The most authoritative and understandable book on investment property taxes."
 San Francisco

Revenue & Transportation Committee Meeting
 February 16 & 17, 2006

Exhibit #23



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VERN'S TOP TEN TAX TIPS

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✦ [View Free Demo](#)

Note: In order to listen to the radio shows, you must have [Real Player](#) installed.

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 Excerpt

YOUR TAX QUESTIONS ANSWERED

▶ **a tax education professional**

A practicing CPA with a Masters in Taxation, Vern lectures across the country about changes in the federal tax code. Always on the cutting edge of technology, he now offers his most popular update courses online.

Numerous state CPA Societies have named Vern their "Tax Instructor of the Year."

▶ **his goal: to make current tax issues easy to understand**

Vern's dynamic presentations, books and articles combine the real-life experience of a practicing CPA and a licensed real estate broker with essential down-to-earth tax materials. His hallmark teaching style blends key information with a strong dose of humor and a high-tech presentation.

▶ **a nationally recognized tax expert**

Vern is a regular speaker for:

- CPA Societies in Arkansas, Idaho, Indiana, Iowa, Kentucky, Montana, Nebraska, Oklahoma, Texas and West Virginia;
- REALTORS®;
- The Real Estate Education's Association (REEA);
- and various other associations for CPAs, enrolled agents and tax lawyers.

During tax season, he is a favorite for interviews on radio (a regular on Real Estate Today), on television, and in newspapers.

"Participants will double or triple their new tax planning ideas," Vern promises. "In addition, these concepts will be backed up with citations, when available."

**FEDERAL TAX UPDATE
 2005-2006 COURSE
 ON CD-ROM**



**THE REAL ESTATE
 TAX GUIDE**



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