



To: Legislative Audit Committee
From: Angela Wong, Director, Montana Lottery
Date: June 1, 2020
Re: Effects of 2008 recession on Montana Lottery revenues

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June 01, 2020
LEGISLATIVE AUDIT DIV.

From December of 2007 to June of 2009 the United States suffered an extended economic downturn, or the 'Great Recession.' While the recession affected individuals and businesses in varying ways across the nation, the Montana Lottery specifically experienced a flattening of its revenue curve during this period.

Below is a summary of revenues for the time period:

	Year Ended	Year Ended	Year Ended	Year Ended
Fiscal Year	June 30,2007	June 30,2008	June 30,2009	June 30,2010
Total Revenue	\$ 41,568,729	\$ 43,827,111	\$ 43,852,041	\$ 46,873,459

The on-going pandemic is unprecedented and while the Lottery has seen steady sales the past few months, we have also experienced shifts in purchasing behavior across all Montana Lottery products. Generally, Lotto product sales have all been down and alternatively we can report stronger sales in our Scratch product.

The Lottery will continue work to minimize any negative effects to sales resulting from the pandemic and to keep revenues steady. We will do this by continuing to follow our long-term strategies, and by adjusting our short-term product support based on market fluctuations. Our actions will help us achieve our mandate of generating revenue for the STEM Scholarship program and the state general fund.