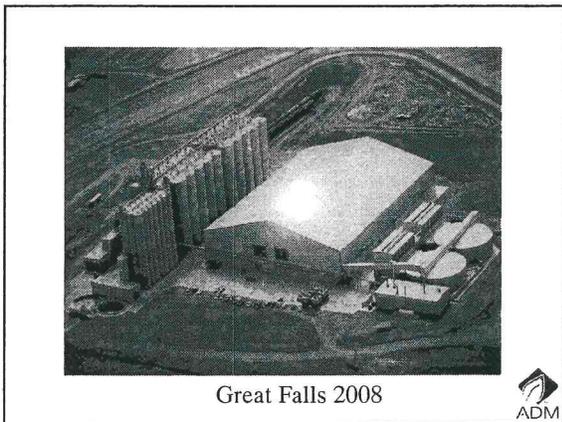


Our history in the malt business	
1986	 <p>LaSaffre Purchase of <b>Froedtert Malt</b> : Malting plants in Milwaukee and Winona</p>
1998	 <p>Merger with A. D. M. (<b>Archer Daniels Midland</b>) - USA: plants in Milwaukee and Chicago - Canada : <b>Dominion Malting Ltd</b>, Winnipeg</p>
1998	 <p>Purchase of <b>International Malting Co.</b>, Geelong, Australia</p>
2000	 <p>Purchase de <b>International Malting Co.</b>, Marton, New-Zealand</p>
2003	 <p>Construction of a new malting plant in Great Falls, Montana. Commissioning in June 2005</p>
2006	 <p>A. D. M. purchase of LaSaffre shares</p>



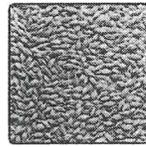
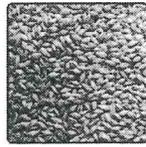
### Montana Plant Program

- 45 full time workers
- Plant to operate 24/7/365
- Served by the BNSF *+ Trucking industry*
- 1,000,000 bushels of By Products produced for animal feed
- Approx. 10 cars of malt per day will be shipped out to various customers *primarily*
- 44,000 bushels of barley used dailey (24/7/365)



### What is Malt?

- Malt is any grain that has undergone the process of germination under controlled conditions, using dry heat to stop the germination at the desired point


Using air, water and heat for modification





### Montana Plant Description

- Annual Productive Capacity of 12,000,000 Bushels of Malt
- Total Elevator space of 4,400,000 bushels
  - One of the largest in the State of Montana
- One of the largest "batch" sizes in the world
  - 450 ml
- Newest most modern facility coupled with innovative technology

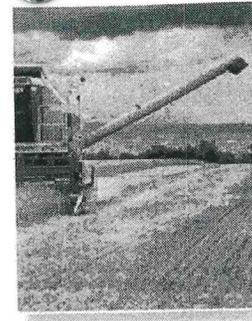
### Environmental Foot Print - small

- 1.4 million gallons of water per day
  - Giant Springs
  - 20% consumptive
  - 80% returned to City of Gt. Falls
- One the largest users of natural gas in Montana
- Major electrical customer
- Environment friendly



## ADM Montana Contract Program

- Over 120 farm participants in the Direct Contracting program in Montana
- Over 300 Montana producer on our customer list
- Other Regions we contract in:
  - Idaho, Wyoming, Washington, Colorado and North Dakota



Producer with “best Practices” in production, Storage, marketing and Transportation

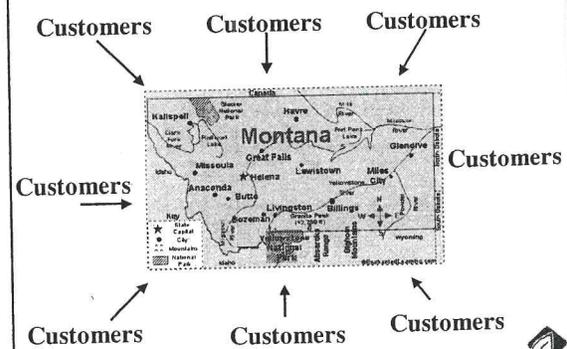
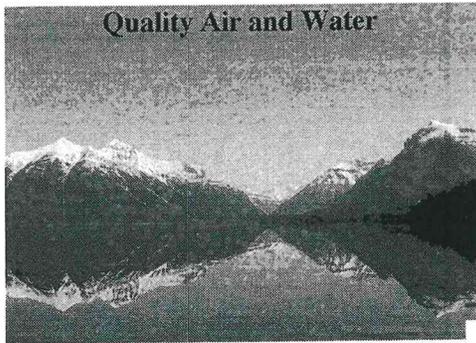


## What Does ADM Bring to the Partnership?

- Customers  
producers and brewers
- Technical Exchange  
Plant breeding/automation/technology
- Commercial Exchange  
-Markets/agronomy/malting science



## Quality Air and Water





### Anheuser Busch

### Molson & Labatt

### Miller

### Export : Kirin and CND

### Mexico :Modelo & Cuauhtemoc

### Distilling Customers

- Jack Daniels
- Jim Beam
- Seagram's
- Etc ...

## Food Users

Kraft



ADM Milling



Malt-O-Meal



Kellogg's



- Mark Black
  - Barley Program Manager
  - Office: 791-2808
  - Cell: 231-2871
  - Email: [mark\\_black@admworld.com](mailto:mark_black@admworld.com)
- Main office: 791-2800

## Expansion/Opportunities/Concerns

- Availability of both Fresh water and the infrastructure available for waste water
  - Cost/expense
- Taxes
  - Excise
  - Property
- By Product customers
  - Cattle
  - Milling



## Expansion/Opportunities/Concerns

- Employee training and qualified applicants
- Continued support of the State/County/City
  - To promote the current investors in Montana
  - By attracting complimentary business.
    - Millwrights
    - Machine shops
    - Fabricators
    - Equipment dealers
    - Alternative energy sources

