

Montana Oil Price Differentials

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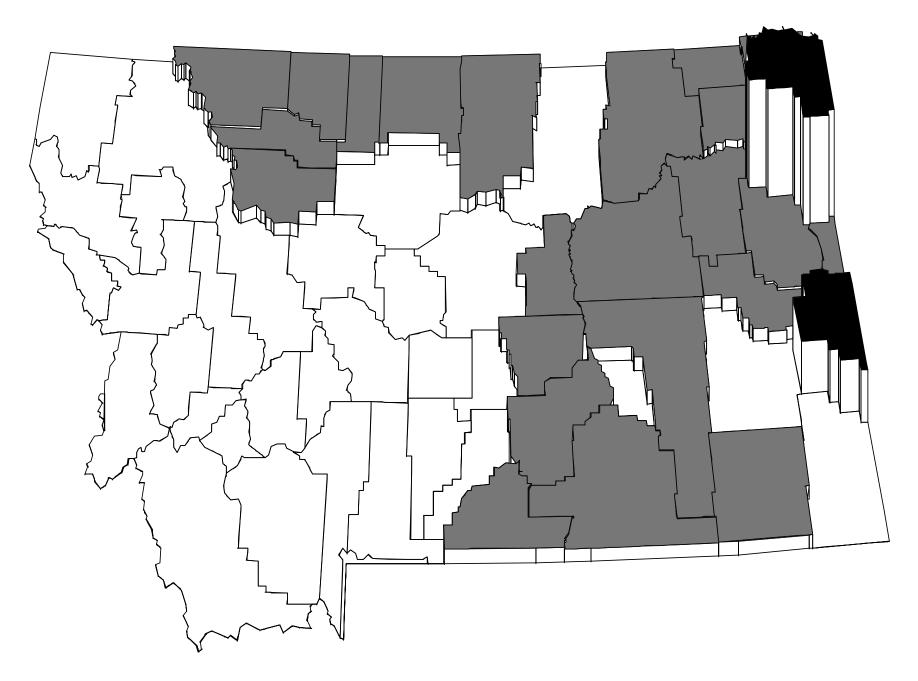
2007 Oil Production

- Montana is the 3rd
 Largest Producer in the Region
- Only WY and ND produce more

Oil Production in the Rocky Mountains Calendar Year 2007 (millions of barrels)

State	CY 2007 Production
Wyoming	54.178
N. Dakota	44.706
Montana	34.866
Colorado	23.098
Utah	19.529
Nebraska	2.335
S. Dakota	1.665
Nevada	0.410
Arizona	0.043

Montana Production for FY 2007



Montana Oil Production Distribution Barrels (millions) Other Fiscal Richland Fallon Year County County Counties Total A 2004 7.296 7.165 7.294 21.755 A 2005 14.098 7.333 7.212 28.643 A 2006 20.050 7.919 7.127 35.095 A 2007 21.034 7.585 7.558 36.176 A 2008¹ 26.100 14.940 5.303 5.858 **Percent of Total** Richland Fallon Other **Fiscal** Counties Total Year County County A 2004 33.54% 100.00% 32.94% 33.53% A 2005 49.22% 25.60% 25.18% 100.00% A 2006 57.13% 22.56% 20.31% 100.00% A 2007 58.14% 20.97% 20.89% 100.00% A 2008¹ 57.24% 20.32% 22.44% 100.00% ¹First 3 Qtrs of Production

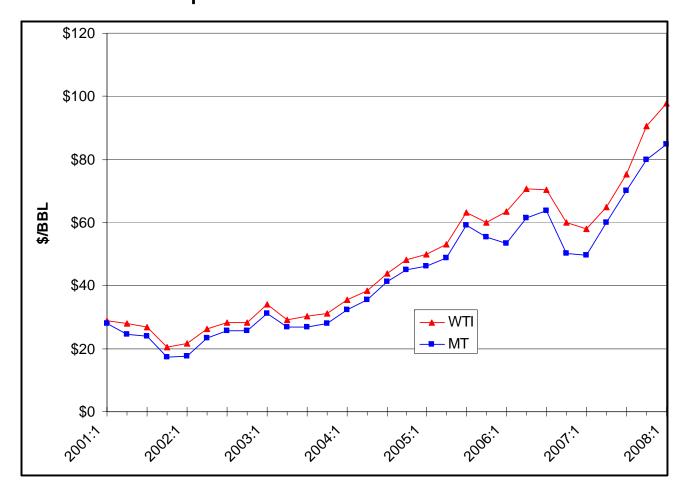
Montana Oil Value Distribution Gross Value (\$millions) Other Fiscal Richland Fallon Year County County Counties Total A 2004 232.8 \$223.4 \$ 214.9 671.0 A 2005 666.6 \$323.3 \$ 315.0 \$1,304.9 \$2,012.0 A 2006 \$1,204.4 \$413.4 \$ 394.1 A 2007 \$390.3 \$ 401.3 \$2,019.4 \$1,227.9 A 2008¹ \$2,043.3 \$1,185.6 \$405.9 \$ 451.9 **Percent of Total** Fallon Other Fiscal Richland Counties Total Year County County A 2004 34.69% 33.29% 32.02% 100.00% A 2005 51.08% 24.78% 24.14% 100.00% A 2006 100.00% 59.86% 20.55% 19.59% A 2007 60.80% 19.33% 19.87% 100.00% A 2008¹ 58.02% 19.87% 22.11% 100.00% ¹First 3 Qtrs of Production

(Gross Value)/(Barrels)=Price

Montana Producers Average Price Per Barrel						
Fiscal Year		chland county	Fallon County	Other Counties		Total
A 2004 A 2005 A 2006 A 2007 A 2008 ¹	\$ \$ \$ \$ \$ \$ \$	31.90 47.28 60.07 58.38 79.36	\$31.18 \$44.09 \$52.21 \$51.46 \$76.54	\$ 29.46 \$ 43.67 \$ 55.30 \$ 53.09 \$ 77.14	\$ \$ \$ \$	30.84 45.56 57.33 55.82 78.29

West Texas Intermediate (WTI) and Montana Price Comparison

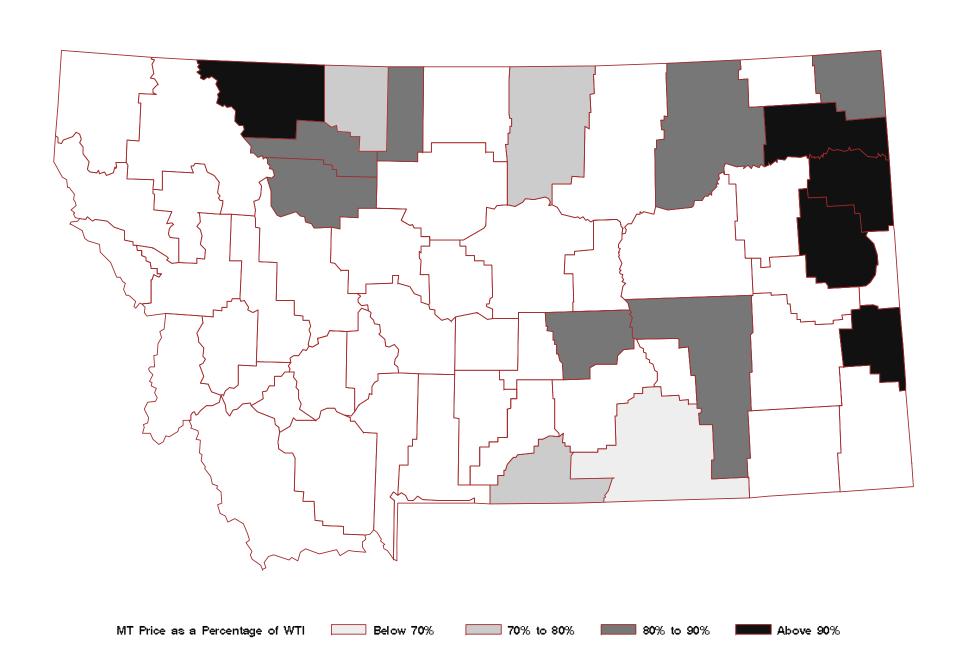
Montana Oil Price Comparison Dollars per Barrel								
·								
Filling	MT							
Period ²	Price	WTI	Diff.					
2001:1	\$27.96	\$28.76	\$0.80					
2001:2	\$24.62	\$27.90	\$3.29					
2001:3	\$23.90	\$26.69	\$2.78					
2001:4	\$17.34	\$20.51	\$3.17					
2002:1	\$17.60	\$21.59	\$3.99					
2002:2	\$23.44	\$26.29	\$2.86					
2002:3	\$25.69	\$28.31	\$2.62					
2002:4	\$25.57	\$28.26	\$2.69					
2003:1	\$31.13	\$34.05	\$2.92					
2003:2	\$26.69	\$29.04	\$2.35					
2003:3	\$26.72	\$30.22	\$3.50					
2003:4	\$27.88	\$31.17	\$3.29					
2004:1	\$32.42	\$35.35	\$2.93					
2004:2	\$35.59	\$38.31	\$2.72					
2004:3	\$41.13	\$43.91	\$2.78					
2004:4	\$45.06	\$48.31	\$3.25					
2005:1	\$46.28	\$49.85	\$3.57					
2005:2	\$48.88	\$53.11	\$4.23					
2005:3	\$59.21	\$63.21	\$4.00					
2005:4	\$55.46	\$60.06	\$4.60					
2006:1	\$53.24	\$63.35	\$10.11					
2006:2	\$61.37	\$70.57	\$9.20					
2006:3	\$63.67	\$70.50	\$6.84					
2006:4	\$50.13	\$60.06	\$9.93					
2007:1	\$49.49	\$58.09	\$8.59					
2007:2	\$60.02	\$64.96	\$4.94					
2007:3	\$70.12	\$75.19	\$5.07					
2007:4	\$79.85	\$90.50	\$10.65					
2008:1	\$84.69	\$97.87	\$13.18					
² filling periode is referenced by calander year								

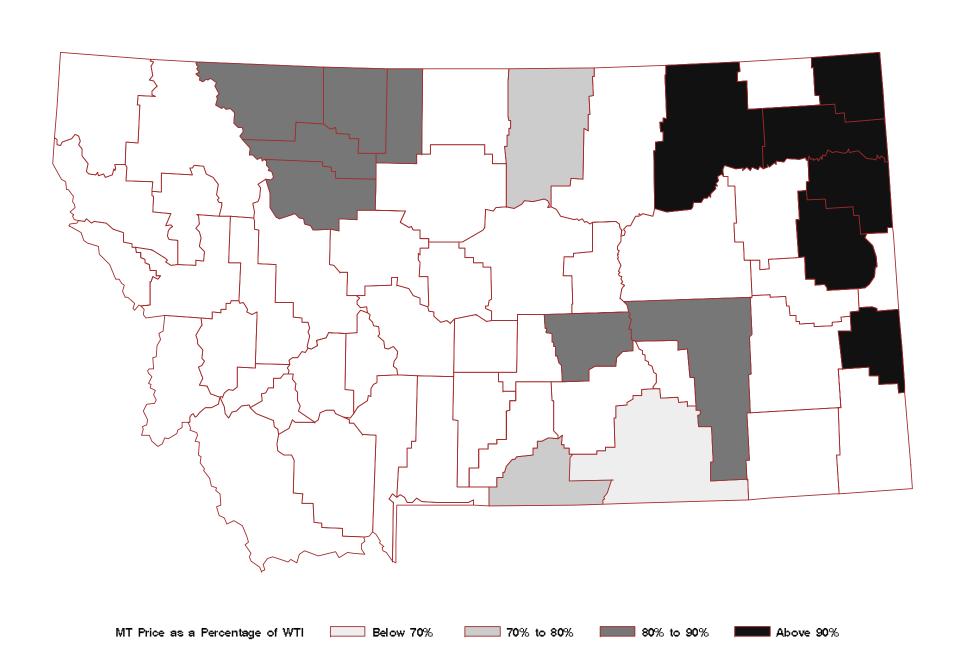


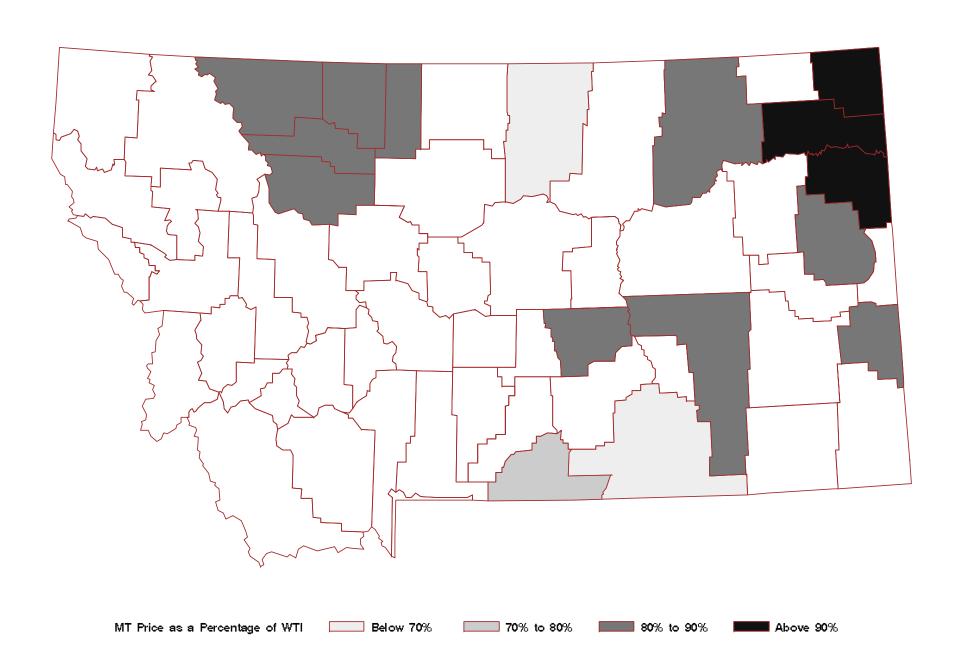
Montana Oil Price Comparison Dollars per Barrel Filling MT Period² **Price** WTI Diff. 2001:1 \$27.96 \$28.76 \$0.80 2001:2 \$24.62 \$27.90 \$3.29 2001:3 \$23.90 \$26.69 \$2.78 \$17.34 \$20.51 \$3.17 2001:4 \$17.60 \$21.59 \$3.99 2002:1 2002:2 \$23.44 \$26.29 \$2.86 2002:3 \$25.69 \$28.31 \$2.62 2002:4 \$25.57 \$28.26 \$2.69 2003:1 \$31.13 \$34.05 \$2.92 2003:2 \$26.69 \$29.04 \$2.35 2003:3 \$26.72 \$30.22 \$3.50 2003:4 \$27.88 \$31.17 \$3.29 2004:1 \$32.42 \$35.35 \$2.93 2004:2 \$35.59 \$38.31 \$2.72 2004:3 \$41.13 \$43.91 \$2.78 2004:4 \$45.06 \$48.31 \$3.25 2005:1 \$46.28 \$49.85 \$3.57 2005:2 \$48.88 \$53.11 \$4.23 2005:3 \$59.21 \$63.21 \$4.00 \$55.46 \$60.06 2005:4 \$4.60 2006:1 \$53.24 \$63.35 \$10.11 2006:2 \$61.37 \$70.57 \$9.20 2006:3 \$63.67 \$70.50 \$6.84 2006:4 \$50.13 \$60.06 \$9.93 2007:1 \$49.49 \$58.09 \$8.59 2007:2 \$60.02 \$64.96 \$4.94 2007:3 \$70.12 \$75.19 \$5.07 2007:4 \$79.85 \$90.50 \$10.65 2008:1 \$13.18 \$84.69 \$97.87 ²filling periode is referenced by calander year

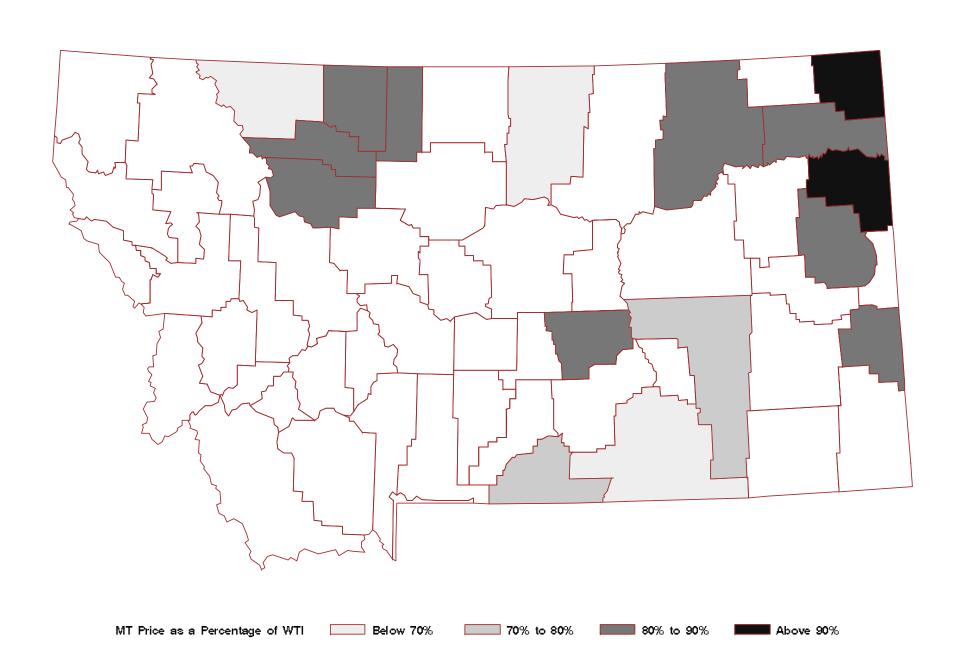
Reasons For Large Differences

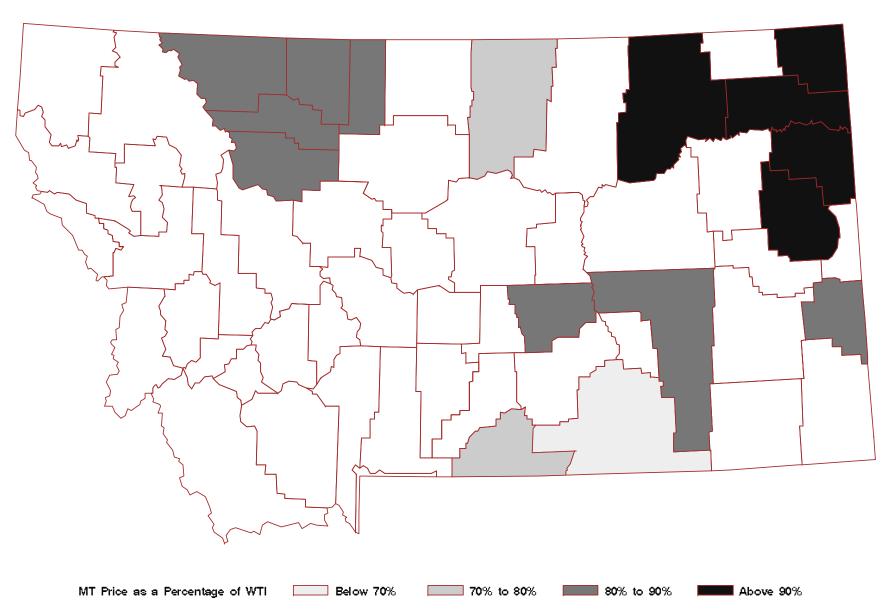
- Elm CouleeProduction IncreasedDramatically
- Large Fire at Denver Refinery in December of CY 2005

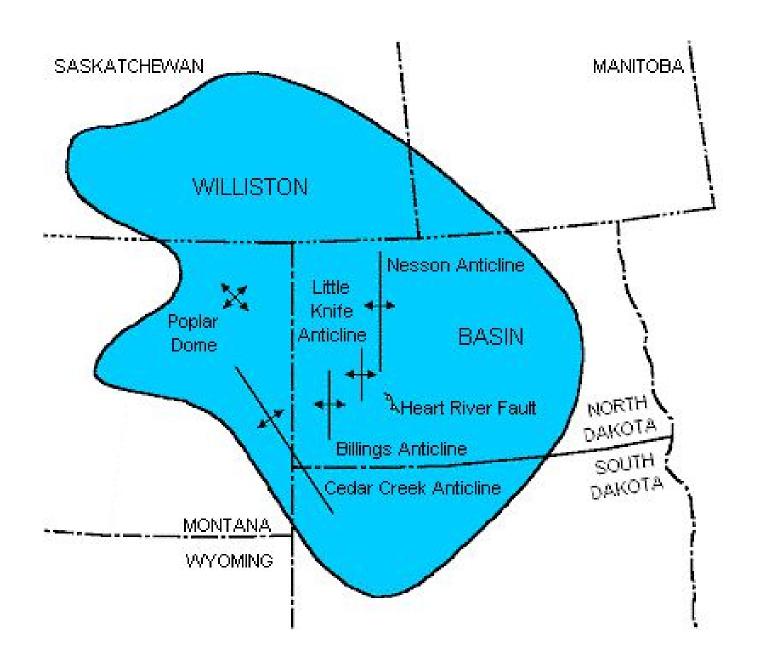












North Dakota and Montana Oil Production (millions of barrels) **North Dakota Quarterly Production** Barrels of Percent 15.0 Fiscal Year Oil Change A 1999 33.849 → ND → MT 32.725 13.0 A 2000 -3.32% -1.98% A 2001 32.077 A 2002 30.993 -3.38% A 2003 30.093 -2.90% 11.0 -1.59% A 2004 29.614 A 2005 33.060 11.63% A 2006 37.737 14.15% **BB** 9.0 A 2007 42.209 11.85% **Montana** 7.0 Fiscal Barrels of Percent Oil Change Year A 1999 15.886 5.0 A 2000 15.664 -1.40% A 2001 15.683 0.12% 6.93% A 2002 16.769 A 2003 17.792 6.10% 3.0 A 2004 21.71% 21.655 32.42% A 2005 28.676 A 2006 35.304 23.11% Quarter

A 2007

35.982

1.92%

Things To Watch For

- Increasing production in North Dakota could lead to new pipeline constraints.
- There are plans that would mitigate pipeline problems, however, it will take time for the changes to take effect.
- The price of oil is very volatile and this could lead to variances due to timing issues.

Data Sources

- Montana Price data was calculated using the Department of Revenue data extract.
- Rocky Mountain oil production data was from the Rocky Mountain Oil Journal
 - http://www.rmoj.com/
- Historic North Dakota production data was from the North Dakota Department of Mineral Resources.
 - https://www.dmr.nd.gov/oilgas/stats/countymot.pdf
- Historic WTI spot prices are from Global Insight.
- Montana production data was from the Department of Revenue data extract and the Montana Board of Oil and Gas Conservation.

Questions?