

CURRENT CONVERSION FACTORS

Medicare	\$ 36.87	% Of Medicare CF
Allegiance	\$ 59.50	161%
New West	\$ 60.39	164%
BCBS (AVG)	\$ 59.50	161%
MT WC	\$ 64.00	174%
Median of Commercial Payors	\$ 59.80	162%

Medicare vs. Workman's Compensation

Process Description Registration/Authorizations	Time in Minutes	
	Medicare	Work Comp
Physician Appointment Time	45	45
Work Related Questions Review and Answer	0	20
Time Of Injury Job Analysis Review (TOI JA)	0	15
Work Capacity Forms	0	10
Follow-up Appointments, Testing, and Surgery scheduling	5	20
Billing	5	15
	<u>60</u>	<u>140</u>
		233%
Receive Payment (Days)	10	30
		300%

COMPARING THE FEE SCHEDULE

Medicare Time / 100 Medicare Fee Schedule	167%
Work Comp Time / 150 of Medicare Fee Schedule	107%
Work Comp Time / 233 of Medicare Fee Schedule	167%

A Workman's Comp patient is 233% the work of a Medicare patient. It takes 3x longer to be paid by Workman's Compensation than it does to be paid by Medicare

For Workman's Compensation to pay equal to the time/fee rate it takes for a Medicare patient, Workman's Compensation would need to pay 233% of the Medicare Fee Schedule.