



Food and Agriculture Development Center Program

Highlights of Program Activities April 1 – June 30, 2015

The Food and Agriculture Development Center Network continued to assist Montana agricultural producers and food manufacturers during this period. The state's four Food and Agricultural Development Centers are located at:

Bear Paw Development Corporation, based in Havre
Beartooth Resource Conservation & Development (RC&D), based in Joliet
Headwaters Resource Conservation & Development (RC&D), based in Butte
Mission Mountain Food & Cooperative Development Center housed at
Lake County Community Development Corporation (LCCDC), based in Ronan

Clients Served

- **18 new clients** were assisted. Highlights of clients assisted include:
- Goat cheese processing company
- CSKT Tribal fish processing
- Honey company
- Meat processing companies (2) expansion
- Cover crop seed mix start-up company
- Greenhouse expansion
- Start-up Breweries (2)
- Start-up Distillery
- Pasty company
- Organic producer - solar energy project
- Organic producer expansion & distribution project

Trainings

- **13 trainings with 141 attendees**
- Trainings included:
- "Fund Your Food Business" training highlighting traditional and new funding mechanisms that Montana food companies can use to successfully fund their food manufacturing businesses
- Food Safety trainings
- Business management trainings including QuickBooks and Profit Mastery

Food Processing

- **13 companies** used the FADC food processing facility in Ronan

Networking

The Department of Agriculture continues to facilitate monthly conference calls for the network and Department staff to share expertise, best practices and as well as funding opportunities and training opportunities.

Attached is a list of start-up companies and new products launched from 2013-2015.



**2013-2015 Start-Up Companies
Assisted by Food & Agriculture Development Centers**

Company	Description of Products/Category	County
Beaverhead Brewing	Brewery	Beaverhead
NS2 Energy North America	Wind Energy	Big Horn
Stonehouse Distillery	Distillery	Broadwater
Ramby Farms	Poultry Processing	Carbon
Wholesome Foods	Organic vegetables and pork	Carbon
Golden Triangle	Pancake mix	Cascade
Rey de Reys Tamales	Tamales	Cascade
Montana Horizons Food	Snack foods	Chouteau
A Kick in the Boots	Hot sauce	Flathead
Amalgamated Soap	Soap	Flathead
Stick's BBQ	BBQ sauce	Flathead
4 Corners Distillery	Potato distillery	Gallatin
Roots Kitchen Cannery	Canned vegetables	Gallatin
Sasquatch Fuel	Dried meats	Gallatin
Whipped Confections	Baked Goods, cookbook	Gallatin
Heritage Meats	Butcher shop	Granite
Manning Farms	Organic produce	Hill
Black Wolf Ranch	Fiber, yarn	Lake
M3	Hot sauce	Lincoln
Montana Meat Company	Packaged beef	Madison

Poor Orphan Creamery	Cheese maker	Madison
Shovel and Spoon	Bakery, local food store	Madison
Willie's Distillery	Distillery	Madison
Farmer John Dairy	Sheep dairy	Missoula
Summers Pepper Jellies	Jellies	Missoula
Silk Road	Sauces	Missoula
Wustner Honey	Honey	Missoula
Yellowstone River Farms	GMO free corn seed production and Sales	Prairie
Powder River Meats	Custom meat processing	Prairie
Papa Larry's Pizza Dough	Pizza dough	Ravalli
Moonlight Enterprise	Mustard	Ravalli
Red Gate Garlic	Value-added garlic	Ravalli
Butte Brewing Company	Brewery	Silverbow
Rx-Biocharged, LLC	Prescriptive organic fertilizer	Silverbow
White Deer Ranch	Fresh herbs and vegetables	Stillwater
Timber Bar	Brewery	Sweetgrass
Red Rooster Kitchen	Jams and jellies	Yellowstone
High Plains Brewery	Brewery	Yellowstone
Spicz Galz	Spice packages for dips and dry rubs	Yellowstone
North 40 Ag	Cover crop sales, including peas & lentils	Yellowstone
Story Mill	Oil seed pressing and seed milling	Yellowstone

Number of Companies: 41



New Products Introduced to Market 2013-2015

UPCs (bar codes) Ordered through Mission Mountain Food Enterprise Center

<u>Company</u>	<u># New Products</u>	<u>Description</u>	<u>County</u>
Golden Triangle Mixes	1	Pancake mix	Cascade
Luz's Mexican Food	2	Sauce	Cascade
Rey de Reys Tamales	1	Tamales	Cascade
Montana Horizon Foods	3	Kracklin' Kamut snacks	Chouteau
North Frontier Farms	1	Organic beer batter	Fergus
Montana Olive Oil	14	Oils and vinegars	Flathead
Thompson Foods	1	Hot Sauce	Flathead
Angel's Fire	10	Jellies, salsa mix, relish	Lake
Blue Moon Herbs	2	Tea	Lake
Flathead Lake Cheese	4	Cheese	Lake
Mrs. Wonderful Salt Blends	2	BBQ sauce	Lake
The Orchard at Flathead Lake	1	Jam	Lake
Western Montana Specialty Food	1	Relish	Mineral
93 Stop and Go	1	Dry sauce mix	Missoula
Fairy Floss	1	Cotton candy	Missoula
Molly's Montana Mustard	1	Mustard	Missoula
Mustard Seed	10	Sauces	Missoula
Summer's Pepper Jellies	4	Jellies	Missoula
Uncle Bill's Sausage	3	Sausage	Missoula
Wustner Brothers	13	Honey, lip balm	Missoula
Mountain View Jams	1	Jam	Powell
Papa Larry's Pizza Dough	3	Pizza dough	Ravalli
Becky's Berries	5	Syrups, jellies, BBQ sauce	Stillwater
Montana BBQ Sauce	<u>1</u>	BBQ sauce	Yellowstone
Total Products	86		