



# State-Tribal Relations Committee

67th Montana Legislature

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TO: State-Tribal Relations Committee (STRC)  
FROM: Pad McCracken, Committee Staff  
RE: Marijuana revenue  
DATE: July 15, 2022

I received a request for information about marijuana tax revenue. I posted to the meeting webpage a link to the Department of Revenue (DOR) [Cannabis Sales Reports webpage](#) that displays data including statewide monthly sales broken down by medical and adult use purchases, a list of counties that have implemented local option taxes, and links to pdfs with monthly sales breakdowns by county. Some screenshots and the June 2022 county report are included in this memo. If the committee has further questions, I can arrange for DOR to address those at your September 9 meeting.

In addition to the four counties noted on the next page, the following counties passed a 3% local option tax at the June 7, 2022, elections. The taxes will go into effect on various dates this fall.

### Adult-use and Medical

Big Horn	Rosebud
Blaine	Silver Bow
Carbon	Richland
Deer Lodge	Roosevelt
Lake	<u>Adult-use only</u>
Lewis & Clark	
Powell	Ravalli

Additionally, the Economic Affairs Interim Committee has been [monitoring the implementation of HB 701](#) and will consider at its July 19 meeting a bill draft addressing some of the concerns STRC members and others have voiced regarding the combined-use license, created specifically for the tribes. In addition to several other changes, the draft proposes to amend [16-12-225, MCA](#), as shown below, with an immediate effective date.

(2) A combined-use marijuana license consists of one ~~tier 1~~ canopy license and one dispensary license allowing for the operation of a dispensary. ~~Cultivation and dispensary facilities must be located at the same licensed premises.~~

(3) A combined-use marijuana licensee shall operate its cultivation and dispensary facilities on land that is located ~~(a) within 150 air miles of the exterior boundary of the associated tribal reservation or, for the Little Shell Chippewa tribe only, within 150 air miles of the tribal service area; and~~

~~(b) in a county that has satisfied the local government approval provisions in 16-12-301 if the majority of voters in the county voted against approval of Initiative Measure No. 190 in the November 3, 2020, general election.~~

## Monthly Sales

Month	Medical Sales	Adult-Use Sales	Monthly Total	Year-to-Date Total
January 2022	\$10,143,750	\$14,141,897	\$24,285,647	\$24,285,647
February 2022	\$9,357,699	\$13,533,697	\$22,891,396	\$47,177,043
March 2022	\$9,877,283	\$15,861,517	\$25,738,800	\$72,910,843
April 2022	\$9,062,240	\$16,312,202	\$25,374,442	\$98,285,465
May 2022	\$8,259,976	\$16,629,200	\$24,889,176	\$123,174,642
June 2022	\$7,628,733	\$17,268,597	\$24,897,330	\$148,071,971

## Local Option Tax

Cannabis Local Option Tax				
County	Type	Result	Rate	Effective Date
Park County	Adult-Use	Yes	3%	2/1/2022
	Medical	Yes	3%	2/1/2022
Missoula County	Adult-Use	Yes	3%	1/31/2022
	Medical	No	N/A	N/A
Yellowstone County	Adult-Use	Yes	3%	1/31/2022
	Medical	Yes	3%	1/31/2022
Dawson County	Adult-Use	Yes	3%	4/2/2022
	Medical	Yes	3%	4/2/2022

The Local Options Marijuana Excise tax is a tax on the retail value of all marijuana and marijuana products sold at an adult use dispensary or medical marijuana dispensary within a county. The rate of the Local Options Tax must be established by the election petition or resolution. The rate may not exceed 3%. Distribution of Local Option Marijuana Excise tax:

- 50% of the resulting tax revenue must be retained by the county
- 45% of the resulting tax revenue must be appropriated to the municipalities on the basis of the ratio of the population of the city or town to the total county population
- 5% of the resulting tax revenue must be retained by the department to defray cost associated with administering the Local Option Marijuana Excise tax

**Estimated Cannabis Sales by County - June 2022**

County	Local Option Tax		Estimated Total Adult-Use Sales	Estimated Total Medical Sales	Estimated Total County Sales
	Medical	Adult-Use			
Beaverhead	-	-	\$ -	\$ 58,204.47	\$ 58,204.47
Big Horn	-	-	\$ 300,533.09	\$ 43,049.24	\$ 343,582.33
Blaine	-	-	\$ 86,402.54	\$ 47,076.59	\$ 133,479.13
Broadwater	-	-	\$ -	\$ 28,629.65	\$ 28,629.65
Carbon	-	-	\$ 195,285.32	\$ 34,272.29	\$ 229,557.61
Carter	-	-	\$ -	\$ -	\$ -
Cascade	-	-	\$ 1,028,877.93	\$ 497,816.87	\$ 1,526,694.80
Chouteau	-	-	\$ -	\$ 24,744.38	\$ 24,744.38
Custer	-	-	\$ -	\$ 128,178.74	\$ 128,178.74
Daniels	-	-	\$ -	\$ -	\$ -
Dawson	3%	3%	\$ 387,974.16	\$ 81,735.22	\$ 469,709.38
Deer Lodge	-	-	\$ 41,460.45	\$ 14,867.40	\$ 56,327.85
Fallon	-	-	\$ -	\$ -	\$ -
Fergus	-	-	\$ -	\$ 139,008.57	\$ 139,008.57
Flathead	-	-	\$ 1,959,978.52	\$ 755,236.93	\$ 2,715,215.45
Gallatin	-	-	\$ 2,807,205.93	\$ 998,762.19	\$ 3,805,968.12
Garfield	-	-	\$ -	\$ -	\$ -
Glacier	-	-	\$ 162,230.75	\$ 75,695.48	\$ 237,926.23
Golden Valley	-	-	\$ -	\$ -	\$ -
Granite	-	-	\$ 23,636.20	\$ 4,708.30	\$ 28,344.50
Hill	-	-	\$ 401,053.28	\$ 254,982.55	\$ 656,035.83
Jefferson	-	-	\$ 20,877.21	\$ 8,465.52	\$ 29,342.73
Judith Basin	-	-	\$ -	\$ -	\$ -
Lake	-	-	\$ 391,016.41	\$ 75,874.93	\$ 466,891.34
Lewis and Clark	-	-	\$ 1,187,023.84	\$ 664,364.57	\$ 1,851,388.41
Liberty	-	-	\$ -	\$ -	\$ -
Lincoln	-	-	\$ 253,022.65	\$ 91,398.03	\$ 344,420.68
Madison	-	-	\$ 135,046.04	\$ 45,697.86	\$ 180,743.90
McCone	-	-	\$ -	\$ -	\$ -

**Estimated Cannabis Sales by County - June 2022**

County	Local Option Tax		Estimated Total Adult-Use Sales	Estimated Total Medical Sales	Estimated Total County Sales
	Medical	Adult-Use			
Meagher	-	-	\$ -	\$ -	\$ -
Mineral	-	-	\$ 52,301.27	\$ 15,022.62	\$ 67,323.89
Missoula	-	3%	\$ 2,382,258.03	\$ 1,029,446.49	\$ 3,411,704.52
Musselshell	-	-	\$ -	\$ -	\$ -
Park	3%	3%	\$ 339,194.15	\$ 142,078.37	\$ 481,272.52
Petroleum	-	-	\$ -	\$ -	\$ -
Phillips	-	-	\$ -	\$ 11,708.00	\$ 11,708.00
Pondera	-	-	\$ -	\$ -	\$ -
Powder River	-	-	\$ -	\$ -	\$ -
Powell	-	-	\$ -	\$ -	\$ -
Prairie	-	-	\$ -	\$ -	\$ -
Ravalli	-	-	\$ 513,083.69	\$ 184,527.84	\$ 697,611.53
Richland	-	-	\$ 554,290.24	\$ 63,085.87	\$ 617,376.11
Roosevelt	-	-	\$ 178,415.61	\$ 119,619.55	\$ 298,035.16
Rosebud	-	-	\$ 64,092.28	\$ 20,751.42	\$ 84,843.70
Sanders	-	-	\$ 68,646.48	\$ 14,966.03	\$ 83,612.51
Sheridan	-	-	\$ 44,525.48	\$ 25,843.11	\$ 70,368.59
SilverBow	-	-	\$ 798,151.58	\$ 468,037.03	\$ 1,266,188.61
Stillwater	-	-	\$ -	\$ 27,897.54	\$ 27,897.54
Sweet Grass	-	-	\$ -	\$ 5,655.00	\$ 5,655.00
Teton	-	-	\$ -	\$ -	\$ -
Toole	-	-	\$ -	\$ -	\$ -
Treasure	-	-	\$ -	\$ -	\$ -
Valley	-	-	\$ 91,734.28	\$ 45,890.68	\$ 137,624.96
Wheatland	-	-	\$ -	\$ -	\$ -
Wibaux	-	-	\$ -	\$ -	\$ -
Yellowstone	3%	3%	\$ 2,800,279.98	\$ 1,381,433.21	\$ 4,181,713.19