



VA Claim
Consulting

VETERANS GUARDIAN

VETERANS HELPING VETERANS

833-577-8387

WWW.VETSGUARDIAN.COM

SUPPORT@VETSGUARDIAN.COM

OUR FOUNDERS

SCOTT GREENBLATT

Scott is the founder and CEO of Veterans Guardian VA Claim Consulting. Prior to founding Veterans Guardian in 2017, Scott spent 25 years on active duty as an officer in the Army, serving 10 overseas combat deployments. Scott has led a distinguished career of leadership, and dedication to duty throughout numerous deployments, in multiple theaters of operation, in support of United States and foreign civilian government leaders.

In the military, he was well known as a coalition builder and influencer who worked globally across industry lines to deliver results in complex situations. Scott earned a Bachelor's Degree In Criminal Justice from the University of South Florida and a Master's Degree in International Policy from the National Defense University, DC.



BILL TAYLOR

William (Bill) Taylor is the COO of Veterans Guardian VA Claim Consulting. Prior to co-founding Veterans Guardian in 2017, Bill served as a commissioned officer in the Army spending 23 years on active duty. His experience includes six operational deployments and a wide range of senior staff positions. Bill is respected as a credible voice in strategic decision making and has a proven track record of driving operational excellence and strategic growth.

Bill graduated from the United States Military Academy and earned a Master of Policy Management from Georgetown University, and two Masters of Military Arts from the U.S. Army Command and General Staff College.





WHY WE EXIST

The VA Disability process can be a difficult, elaborate, and confusing process that requires in depth knowledge and expertise to navigate successfully. Many veterans are either unaware of the benefits they are eligible for, unwilling to engage the process due to its complexity, or frustrated with previous efforts with the VA. Veterans Guardian provides the expertise, knowledge, and resources to bridge these gaps.



OUR VISION

Champion a passionate team
focused on serving the nation's
Veterans and our community



OUR MISSION

Our mission is to help veterans
achieve the maximum VA rating
they have earned through their
honorable service to the nation



EMPLOYEE DEMO- GRAPHICS

100%
OF STAFF MEMBERS COMPLETE
BASIC DISABILITY CLAIMS
REPRESENTATIVE TRAINING CURRICULUM

63%
OF STAFF ARE VETERANS,
VETERAN SPOUSES OR ACTIVE
DUTY SPOUSES

11%
EMPLOYEE GROWTH
RATE IN 2023

324
JOBS CREATED
NATIONWIDE

154
VETERANS HIRED SINCE THE
COMPANY'S INCEPTION

5
RESERVISTS AND NATIONAL
GUARD MEMBERS (ESGR)



THE VA DISABILITY CLAIM

VA disability compensation (pay) offers a monthly tax-free payment to Veterans who got sick or injured while serving in the military and to Veterans whose service made an existing condition worse. You may qualify for VA disability benefits for physical conditions (like a chronic illness or injury) and mental health conditions (like PTSD) that developed before, during, or after service.

- Monthly tax-free income
- Access to VA medical care
- Additional State level benefits





+17K CLAIMS PENDING DECISION



AVERAGE INCREASE OF
\$1000
PER MONTH IN DISABILITY
BENEFITS

+4800 MONTHLY APPOINTMENTS WITH
POTENTIAL VETERAN CLIENTS

+70,000 UNIQUE CLIENTS
ASSISTED

85 DAYS
AVERAGE DECISION TIME

AT A GLANCE

+2500 FULLY DEVELOPED CLAIM
PACKETS CREATED PER MONTH



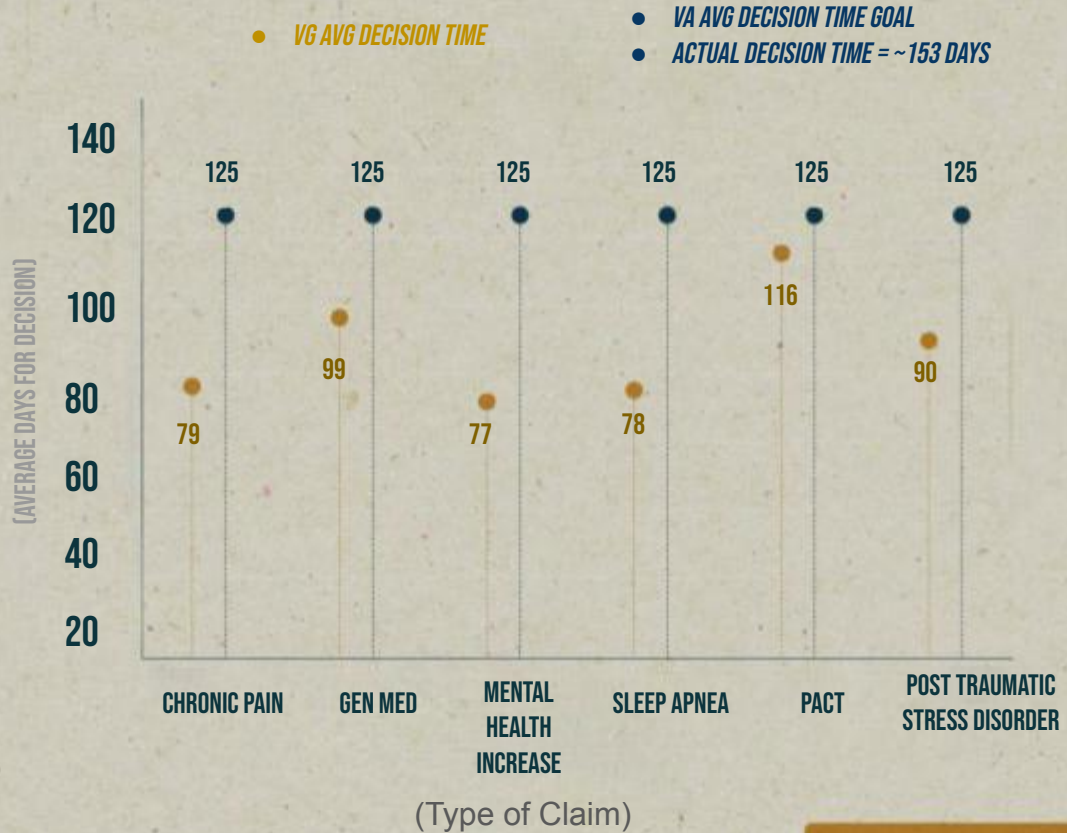
+3400 POSITIVE CLIENT REVIEWS

90%

OF THE VETERANS WE SUPPORT
SEE AN INCREASE IN THEIR
DISABILITY BENEFITS

VETERANS GUARDIAN VS VETERANS AFFAIRS

Average Days For Claim Decision



VG AVERAGE DAYS TO DECISION = 85

FEE STRUCTURE

VETERANS GUARDIAN OPERATES ON A CONTINGENCY FEE BASIS - IF THERE IS NO MONETARY INCREASE IN A VETERAN'S MONTHLY DISABILITY PAYMENT, THERE IS NO FEE

FEE = 5 TIMES THE MONTHLY INCREASE IN DISABILITY BENEFIT RECEIVED

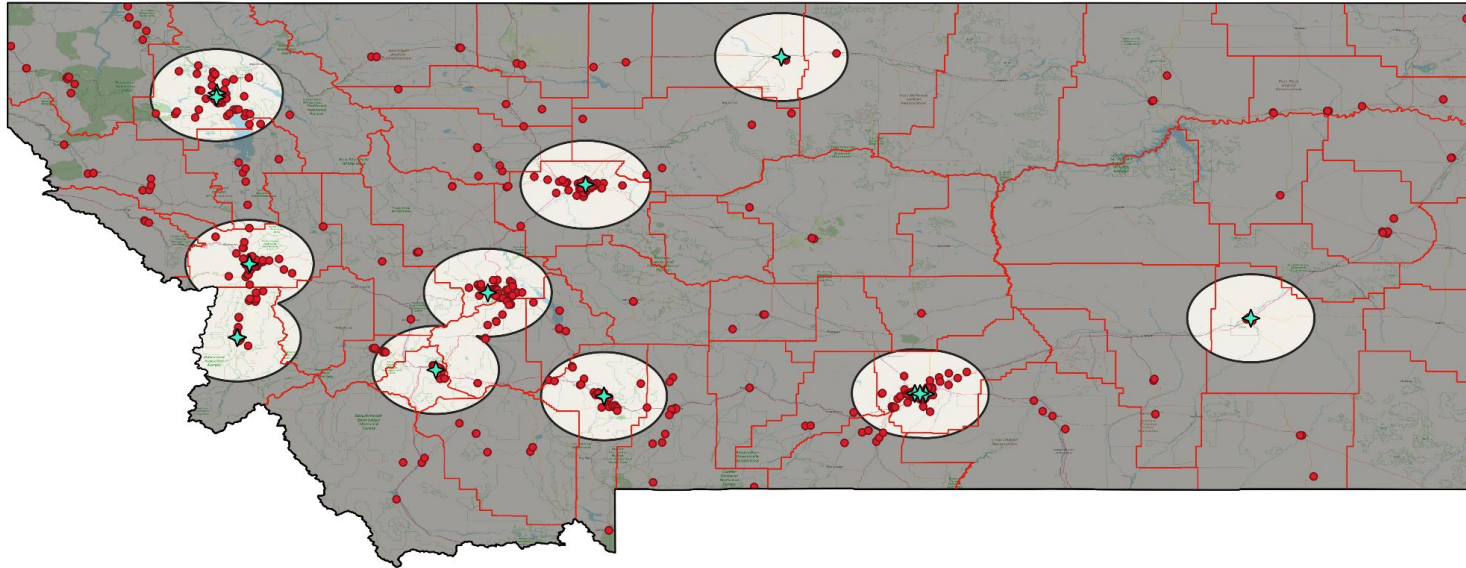
**EXAMPLE: INCREASE FROM \$100 TO \$200 PER MONTH = \$100 / MONTH
5 X \$100 = \$500 FEE**

LUMP SUM DISCOUNT AND PAYMENT PLANS - NO INTEREST, EVER

A VETERAN IS NEVER WORSE OFF USING OUR SERVICES

Montana

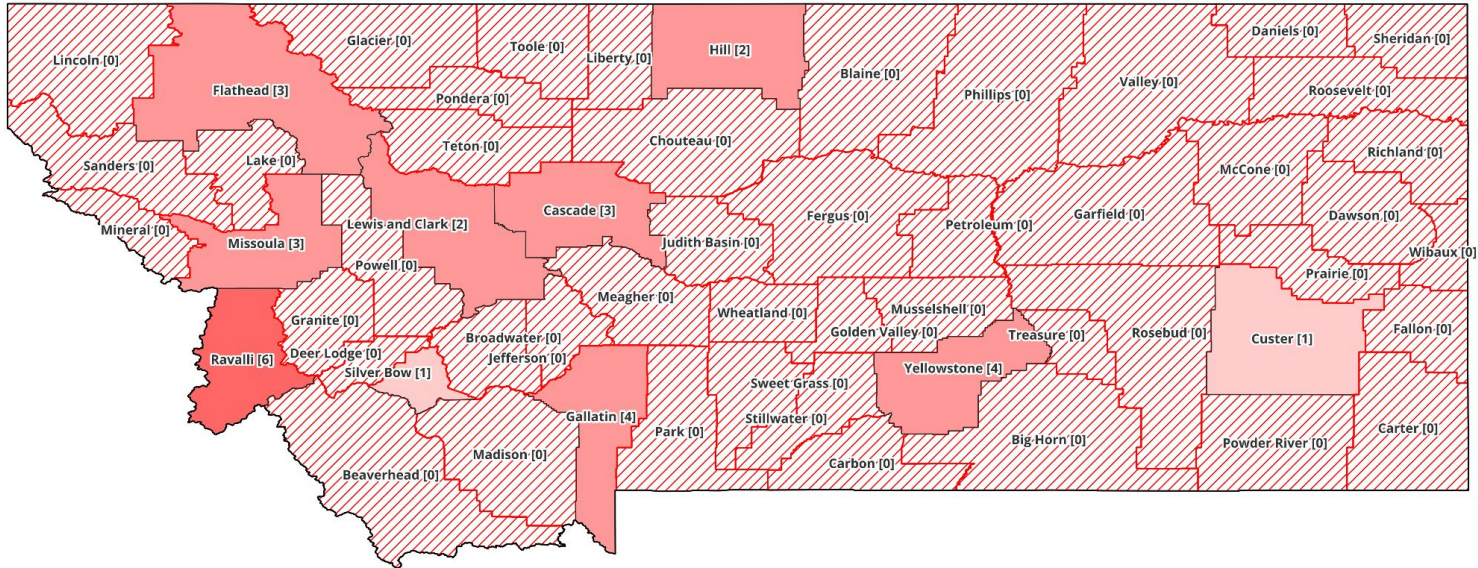
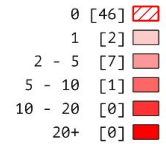
- Veterans Guardian Clients ●
- VA Accredited Representatives ◆
- County Divisions □
- > 25 Miles from Representative [86.79%] ■



0 50 100 150 200 mi

Montana

Representatives Per County [56]



0 50 100 150 200 mi

2019

Veterans Guardian Was a 2019 HIREV-ETS Gold Medallion Winner



Veterans Guardian was awarded the 2019 AMVETS NC Employer of the Year and the 2019 National AMVETS



Veterans Guardian was a 2020 AMVETS NC Employer of the Year.

2020

Veterans Guardian was a 2020 BBB torch award winner.



VETERAN MITCHELL

"An unbelievable Experience with this company! Went from 70% to 90% in just over a month!"

2021

Veterans Guardian won the award for 2021 Military Friendly Company- Top 10 designation



VETERAN GREEN

"Veterans Guardian immediately put my case on track. I went from 80% to 100% a very short period of time."



AWARDED 2021 BBB TORCH WINNER

Veterans Guardian was a 2020 HIREVETS Platinum Medallion Winner

Veterans Guardian won the award for 2021 Military Friendly Company-Top 10 designation



2022

Veterans Guardian won the award for 2022 Military Spouse Friendly Company



Veterans Guardian won the award for 2022 Military Friendly Company

VETERAN BITTLE

"I did what I could with my VSO, but VSO so overwhelmed and therefore can only do so much."

2023 BBB Torch Award Finalist

2023

Veterans Guardian won the award for 2023 Military Spouse Friendly Company

Veterans Guardian was a 2021 HIREVETS Platinum Medallion Winner

AWARDS





**OVER 100 LOCAL AND NATIONAL CHARITIES
SUPPORTED, MANY BEING MILITARY AFFILIATED**

GIVING BACK



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